

FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# **AUDITED CONDENSED FINANCIAL RESULTS** FOR THE YEAR ENDED 31 DECEMBER 2019

#### Chairman's statement

for the year ended 31 December 2019

I am pleased to present the audited financial results of Fidelity Life Assurance of Zimbabwe Limited Group (the Group) for the year ended 31 December 2019. The commentary on financials is based on the inflation

#### Operating environment in the country

The economy contracted in 2019 and macroeconomic stability remained a challenge. The year was characterised by policy shifts that had significant impact on the business environment. One such policy change with significant impact was the introduction of the foreign currency interbank market that ended the Zimbabwe dollar's 1:1 parity with the United States dollar. The multi-currency regime came to an end in June 2019 with the re-introduction of the Zimbabwe dollar as the sole legal tender in the country. Foreign currency shortages persisted leading to a rapid depreciation of the Zimbabwe dollar against major currencies. The hyperinflation which ensued resulted in businesses facing spiralling operating costs while revenues were negatively impacted by shrinking disposable incomes leading to decline in aggregate demand.

On the regulatory front, the minimum capital requirement for Life Assurers was reviewed from ZWL\$5 million to ZWL\$75 million. The financial services industry has not been spared from the abovementioned adverse economic conditions. However, the Group remained resilient against significant headwinds and our 2019 financial performance reflects positive results anchored by strong strategic choices.

#### Group financial results

The Group's strategic choice to focus on inflation protection assets and core business resulted in positive results, with the Group recording profit after tax of ZWL\$74.1 million on an inflation adjusted basis for the year ended 31 December 2019. The 2019 inflation adjusted total revenue of ZWL\$503.6 million increased by 52% from ZWL\$332.0 million in the prior year. Revenue was boosted by fair value gains on investment properties which increased from ZWL\$3.1 million in 2018 to ZWL\$371.8 million in 2019. The policy change to a mono-currency and subsequent depreciation of the ZWL\$ negatively impacted the Group's inflation adjusted expenses which ended the year at ZWL\$423.1 million growing by 33% from ZWL\$317.7 million in the previous year. The significant re-rating of investment properties in line with the depreciation of the ZWL\$ was the largest contributor to the increase in insurance and investment contract liabilities, which increased from ZW\$43.1 million in 2018 to ZW\$123.8 million in 2019. Further, the heavy depreciation of ZWL\$ against US\$ led to the provision on the Southview water pipeline increasing from ZWL\$44.3 million to ZWL\$100.1 million.

The solvency of the Company improved significantly in 2019. This was largely due to the significant increase in the value of assets relative to the liabilities. The increase in assets was mainly attributed to change in valuation treatment of Langford Estates from cost to fair value. Insurance companies are now required to hold minimum regulatory capital of ZWL\$75 million. The Company had excess assets of ZWL\$132.7 million as at 31 December 2019, implying a healthy minimal capital solvency level of 177%.

#### Disciplined execution of our Strategy

We continue to deliver against the strategic objectives laid out in 2017. The Group's strategy remains grounded in the three strategic pillars of Sound Corporate Governance, Brand Repositioning and Growth.

#### **Digital Transformation**

The year saw major strides in the digitalization of business processes in order to deliver service excellence to our customers more seamlessly and cost-effectively. The Group introduced several technologydriven initiatives, which include the Fidelity Life App for assurance customers, and a Health/Lifestyle Management App for our medical aid members. Other customer-focused digital initiatives included online payment functionality, WhatsApp for business and a suite of social media platforms that allow for real-time communication with clients

The Board has mandated management to accelerate the pace of our digital strides so that we can reap the benefits of operating a fully digitalized business.

 $2019\,was\,characterised\,by\,hyperinflation.\,Lessons\,from\,2006-2008\,loss\,of\,value\,era\,and\,our\,appreciation$ of the nature of the liabilities that we carry, influenced our choice to deliberately bulk up on inflation protection assets and scale down on monetary assets. Historical investment wisdom is reflected in the excellent investment performance of the Group which has helped to protect and grow value for our policyholders and shareholders.

Following two years in which emphasis was on cleaning up the organization, the financial performance of all the subsidiaries is very pleasing and signals that the Group is now on a clean growth path. This growth continues to be supported by a well-positioned brand that continues to be a trusted, relevant partner to our chosen customer segments and their evolving needs.

### Sound Governance Framework

The Board is pleased with the progress made in creating a robust governance framework that is underpinned by effective internal controls for all operations. The nature of our core products is that of promises, to be delivered in future times; this makes them intangible. Institutionalisation of our documented governance framework and generally executing actions which are consistent with our stated framework is what gives our clients the assurance that we will keep our promises to them now and into the future.

In a challenging macro-environment, our focus remains on creating a robust and agile business that will retain its stability and sustainability while remaining open to new opportunities and developments in local and regional markets. We remain optimistic about the future prospects of our Group.

#### Dividend

Due to the need to preserve internal resources to strengthen the Group's underwriting capacity and capital position in these turbulent times, the Board resolved not to declare a dividend.

In the absence of market confidence that the country's foreign currency inflows will improve, pressure on the local currency unit is expected to remain in the short to medium term. We thus expect the current harsh economic environment to persist in the short to medium term. The persisting hyperinflation environment makes it imperative that we execute strategic initiatives that preserve value for policyholders and shareholders. This remains our top priority as we look ahead.

#### Corporate governance

The Company continues to maintain high standards of corporate governance, ensuring that it complies with the regulatory requirements of the industry in which it operates in and the country at large. The Board has the right mix of competencies to enable rich deliberations. Mrs Patricia Zvandasara resigned as Financial Director from the board with effect from 1 November 2019.

The unwavering support of the Group's shareholders and clients forms the pillar on which the Group's success is anchored. I am grateful to the Board for its diligence and continued dedication as we navigated through yet another difficult financial year. I extend my most sincere appreciation to our management and staff for their high level of dedication to duty and professionalism in an increasingly difficult operating environment.





## Condensed consolidated statement of financial position

as at 31 December 2019

	Notes	INFLATION ADJUSTED		UNAUDITED HISTORICAL*		
		31-Dec-19 31-Dec-18		31-Dec-19	31-Dec-18	
		ZWL\$	ZWL\$	ZWL\$	ZWL\$	
ASSETS						
Property and equipment		80,820,535	39,427,601	75,938,672	6,347,619	
Investment property		661,999,240	122,542,909	661,999,240	19,728,710	
Right of use asset		2,373,492	-	2,373,492	-	
Intangible assets		6,654,485	2,156,610	5,579,065	347,202	
Inventories		13,648,078	153,351,644	2,244,040	24,688,742	
Trade and other receivables	5	64,330,155	273,106,179	63,703,690	43,968,538	
Corporate tax asset		1,404,181	2,682,554	1,404,181	431,877	
Deferred tax assets		21,366	38,679	72,534	6,228	
Deferred acquisition costs		5,807,062	989,339	5,807,062	159,278	
Equities at fair value through profit or loss	10	69,882,774	94,437,481	69,882,774	15,203,896	
Debt securities at amortised cost		51,239,503	14,416,716	51,239,503	2,321,009	
Cash and deposits with banks	9	73,247,335	59,147,614	73,247,335	9,522,429	
Total assets		1,031,428,206	762,297,326	1,013,491,588	122,725,528	
EQUITY AND LIABILITIES						
Equity attributable to equity holders of the parent						
Issued share capital		6,765,662	6,765,662	1,089,233	1,089,233	
Share premium		4,170,390	4,170,390	671,409	671,409	
Treasury shares		(62,344)	(62,344)	(10,037)	(10,037)	
Retained earnings		38,995,323	14,486,422	18,239,690	2,332,232	
Bevaluation reserve		7 059 437	6 614 106	8 764 469	1 064 833	

61,966,187

95,084,404

157,050,591

24,450,060

31,002,734

55.452.794

Issued share capital
Share premium
Treasury shares
Retained earnings
Revaluation reserve
Foreign currency translation reserve
Total ordinary shareholder's equity
Non-controlling interests
Total equity

#### Liabilities

Insurance contract liabilities and investment contract liabilities with discretionary participation features

Investment contracts without discretionary participation features

Borrowings

Deferred tax liabilities

Finance lease obligations

Trade and other payables

Corporate tax liability **Total liabilities** 

Total equity and liabilities

1,031,428,206	762,297,326	1,013,491,588	122,725,528
874,377,615	706,844,532	873,870,706	113,797,943
1,490,380	10,969,137	1,490,380	1,765,968
104,988,630	105,691,038	104,978,445	17,015,657
3,429,537	502,161	3,429,537	80,845
9,106,112	3,622,180	8,609,388	583,150
23,685,254	134,530,846	23,685,254	21,658,700
39,411,708	34,935,476	39,411,708	5,624,413
692,265,994	416,593,694	692,265,994	67,069,210

16.484.971

45,239,735

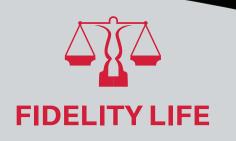
94,381,147

139,620,882

3,936,321

4,991,264

8,927,585



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# **AUDITED CONDENSED FINANCIAL RESULTS** FOR THE YEAR ENDED 31 DECEMBER 2019

Chief Executive Officer's statement for the year ended 31 December 2019

#### Trading environment

The trading environment in Zimbabwe was characterized by foreign currency shortages exchange rate depreciation, hyperinflationary pressures, decline in real wages and salaries leading to dampened consumer demand. The promulgation of SI33 in February 2019 ushered in the RTGS/Bond currency and the introduction of the interbank foreign currency market. The introduction of SI142 in June 2019 abolished the multicurrency system and ushered in a mono currency regime. This statutory instrument reintroduced the Zimbabwe Dollar (ZWL\$) as sole currency, which currency proceeded to depreciate from 2.5 in February 2019 to 16.8 against the USD in December 2019. The depreciation of the Zimbabwe Dollar on the official and alternative grey markets led to the general increase in prices of goods and services in Zimbabwe. Compared to Zimbabwe, the operating context in our regional operations was relatively stable. Despite these challenges, the Group has remained resilient and continues to improve performance in the existing businesses.

#### Group performance overview

Summary of performance (Inflation Adjusted)

	Fidelit Assur		Vangu Assur	ard life ance	Fidelit Financ Servic	ial	Other Opera Subsid		Langf	ord ments	Adjustments	Consc	lidated
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018		2019	2018
(Millions)	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$		ZWL\$	ZWL\$
Core Revenue												150.4	155.2
Non-Core Revenue	278.0										(223.2)	353.3	186.9
Total Revenue		266.7										503.6	331.9
Profit Before Tax												80.5	14.3

#### Fidelity Life Assurance - Zimbabwe (FLA, the Company)

Fidelity Life Assurance of Zimbabwe (the Company) is the flagship subsidiary of the Group, contributing 38% (ZWL\$57.9m) to core revenue of the Group. Overall, inflation adjusted total revenue for the Company increased by 26% (ZWL\$335.9m) in 2019 against a 2018 comparative of ZWL\$266.7m). A key contributor to the revenue growth is share of profits from investments in subsidiaries amounting to ZWL\$205.1 million. This resulted from a change in accounting policy of investments in subsidiaries from cost to equity method. The Company recorded an inflation adjusted decline of 35% in premium income in the year under review; the key reason for this is that the main source of premium revenue (pension contributions and life insurance) is salary increases to the working population, which were on average below price inflation. The Company recorded \$87.1 million in fair value gains on its property portfolio (contributing 26% to the Company's total revenue); largely reflective of the self-adjusting nature of these asset classes in response to rising inflation Inflation adjusted total expenses increased from ZWL\$259.5 million in 2018 to ZWL\$313.8 million in the current year, a growth of 21% mainly driven by the increase in insurance and investment contract liabilities of 343% to ZWL\$100.9 million from ZWL\$22.8 million in the

The Company closed the year with an inflation adjusted profit before tax of ZWL\$22.1 million compared to profit before tax of ZWL\$7.1 million in 2018. FLA is expected to continue to anchor the Group in 2020 and into the future.

#### Vanguard Life Assurance Company (VLA) - Malawi

VLA recorded a 75% growth in total revenue. At ZWL\$57.8 million. VLA contributed 38% to core revenue of the Group. The growth in revenue for the Malawi subsidiary was largely driven by a 68% increase in premium income, which increased to ZWL\$57.8 million, up from ZWL\$34.3 million in 2018. The growth was a result of the devaluation of the ZWL\$ against Malawi Kwacha due to the change in currency in Zimbabwe. As expected, this was also accompanied by a significant actuarial provision in the form of increase in insurance and investment contract liabilities. VLA closed the year with a profit before tax of ZWL\$7.4 million, up 823% from a profit before tax of ZWL\$799,546 in 2018. The subsidiary remains a key strategic asset to the Group because its positioning is consistent with our strategic thrust to de-risk Zimbabwe by bulking up on regional assets. Its country diversification value will come to the fore in 2020 as the Zimbabwe economy continues to deteriorate under hyperinflation effects.

#### Fidelity Life Financial Services (FLFS)

FLFS continues to be a significant contributor of realized profit to the Group. FLFS recorded inflation adjusted core revenue of ZWL\$23.1 million compared to ZWL\$25.3 million in prior year, contributing 15% to core revenue of the Group. The subsidiary is largely impacted by the hyperinflation environment due to the nature of its product which is a monetary asset. For this reason, the subsidiary closed the year with a loss before tax of ZWL\$24.2 million on an inflation adjusted basis.

The Group holds an 847 hectare land bank through its subsidiary, Langford Estates, This land bank is a key strategic asset of the Group for a number of reasons. Viewed against the hyperinflationary environment Zimbabwe is in, this asset provides a reasonable match to the Group's inflation linked liabilities due to its inherent inflation protection characteristics. During the year, the Board of directors resolved to reclassify the land bank from land inventory to investment property, a decision consistent with the long term strategy of the

### Other non-insurance subsidiaries

The actuarial consulting and asset management companies continue to post modest profits. The entities remain important to the Group's strategic thrust. There is growth potential which is still to be unlocked in these entities, in servicing clients outside the Group. Tapping into new markets through product innovation remains an area of focus for the subsidiaries. The funeral services business continues to support the funeral assurance portfolio underwritten by FLA.

Condensed consolidated statement of profit or loss and other comprehensive incom	е
for the year ended 31 December 2019	

for the year ended 31 December 2019	ss and othe	r compreh	ensive inco	me
		ADJUSTED		HISTORICAL*
	31-Dec-19	31-Dec-18	31-Dec-19 ZWL\$	31-Dec-18
	ZWL\$	ZWL\$	ZVVLŞ	ZWL\$
Gross premiums	121,319,500	127,256,480	82,222,395	20,487,568
Premiums ceded to reinsurers	(5,678,342)	(3,385,077)	(3,436,909)	(544,978)
Net premiums	115,641,158	123,871,403	78,785,486	19,942,590
Fees and commission income	8,886,270	8,843,786	4,310,141	1,423,799
Investment income	9,804,488	4,664,261	6,847,142	750,919
Interest income from residential stands receivables	10,466,267	18,637,663	3,682,559	3,000,558
Fair value gains and losses from equities	(61,203,660)	19,706,331	15,532,471	3,172,607
Fair value gains and losses from investment property	371,829,858	3,100,284	545,438,845	499,128
Interest income from microlending	19,622,900	20,702,221	6,602,074	3,332,940
Other operating income	28,301,751	37,027,183	14,059,666	5,961,165
Income from sale of residential stands	297,329	95,439,088	56,260	15,365,149
Total revenue	503,646,361	331,992,220	675,314,644	53,448,855
Gross benefits and claims paid	(40,691,516)	(46,138,352)	(26,560,189)	(7,428,012)
Claims ceded to reinsurers	465,967	136,372	464,337	21,955
Net benefits and claims	(40,225,549)	(46,001,980)	(26,095,852	(7,406,057)
Gross change in insurance and investment contract liabilities	(123,795,175)	(43,065,204)	(404,755,675)	(6,933,252)
Fee and commission expenses, and other acquisition costs	(6,137,932)	(6,247,070)	(3,630,682)	(1,005,743)
Operating and administration expenses	(81,596,731)	(83,891,618)	(39,131,399)	(13,506,072)
Allowance for expected credit losses on receivables	6,011,453	(11,285,857)	(1,059,071)	(1,816,959)
Cost of sales of residential stands	(322,498)	(67,066,742)	(183,884)	(10,797,363)
Project development costs	(100,081,571)	(44,288,462)	(94,746,574)	(7,130,190)
Finance costs	(7,889,513)	(15,882,071)	(4,776,682)	(2,556,923)
Net monetary loss	(69,080,156)	-	-	-
Total benefits, claims and other expenses	(423,117,672)	(317,729,004)	(574,379,819)	(51,152,559)
Profit/(Loss) before tax	80,528,689	14,263,216	100,934,825	2,296,296
Income tax expense	(6,422,698)	(18,080,382)	(6,685,698)	(2,910,838)
Profit/(Loss) for the year	74,105,991	(3,817,166)	94,249,127	(614,542)
		-		
Other comprehensive income:				
Items that will not be reclassified to profit or loss:				
Gross gains on property revaluation	41,851,011	1,574,318	63,595,125	253,456
Income tax related to items that will not be reclassified to profit or loss	(66,342)	(307)	(66,342)	(49)
Gross change in insurance liabilities through OCI	(34,725,232)	(1,415,046)	(55,829,147)	(227,814)
Gains on property revaluation, net of tax	7,059,437	158,965	7,699,636	25,593
themse that will average he variousified to profit average.				
Items that will or may be reclassified to profit or loss:	20,432,369	(17 ECF)	20 7// 526	(0.000)
Exchange differences arising on translation of foreign operations		(17,565)	28,744,536	(2,828)
Other comprehensive income/(loss) for the year, net of tax	27,491,806	141,400	36,444,172	22,765
,				

101,597,797 (3,675,766) 130,693,299

(3,730,709)

(3,817,166)

(3,582,500)

(3,675,763)

(93,263)

(3.46)

(3.46)

(10.97)

(86,457)

15,907,459

78,341,668

94,249,127

41,303,416

89.389.883

130,693,299

14.74

14.74

11.57

(600,623)

(13,919)

(614,542)

(576,762)

(15,015)

(0.56)

(0.56)

(1.77)

(591,777)

17,894,795

56,211,196

74,105,991

37,516,127

64,081,670

101,597,797

16.58

8.99

Earnings per share attributable to the ordinary equity holders of the parent

Headline earnings per share attributable to the ordinary equity holders of the

Total comprehensive profit/ (loss) for the year

Total comprehensive profit/ (loss) attributable to:

Total comprehensive profit/ (loss) for the year

Profit/(Loss) for the year attributable to:

Owners of the parent

Owners of the parent

Non-controlling interests

Non-controlling interests

Total profit/(loss) for the year

Basic profit/(loss) per share (cents)

Diluted profit/(loss) per share (cents)

Basic profit/(loss) per share (cents)



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



## **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

Achieving superior customer experiences through technology
The Group achieved significant milestones in our digitalization journey, where our strategy is to provide a superior customer experience, through the use of technology. We have introduced several platforms and initiatives that will make the customer journey more enjoyable and user friendly. Customers are now able to conduct business with us on various online and electronic platforms. Payments can now made via the online payment platforms which permit clients to pay for their products and services from anywhere in the world. In addition, the Group launched WhatsApp for business platform; which enables Fidelity Life customers to communicate with us through a cost-effective service making us more accessible to our clients.

In line with global trends, Fidelity Life has launched two apps to help customers access our services online. The FLA App is a one stop shop application where customers from across the group have access to our products and services in one place. Customers can pay for products and apply for additional products, all online. The application also includes self-service tools such as a premium calculator

In addition the Group, through our medical aid subsidiary (FLIMAS), launched a lifestyle management application that is aimed at those suffering with Hypertension and Diabetes. The App, which was launched in conjunction with UK based firm called Baobab Circle, is known as the FLIMAS AFYAPAP. It provides the patient with an interactive and personalized chatting platform that delivers health coaching focused on nutrition, exercise and mental wellness through the use of Artificial Intelligence thereby eliminating the need for human intervention. The application also enables a 24/7 link to a doctor, nutritionist and sports therapist should that be required.

#### Repositioning of the Fidelity Life Brand through Sponsorship

Within the context of our Brand Repositioning Pillar and a genuine desire to support the communities we operate in, Fidelity Life signed an agreement with the Premier Soccer League of Zimbabwe (PSL), making Fidelity Life the official Life and Health partner to the PSL. This initiative has seen the Group offer life cover, funeral cover and medical aid cover to all the players in the PSL. This partnership has seen our brand grow in terms of awareness and affinity with our target market; further this has opened up new markets for the Group to sell its products and services. To date several players have benefited from treatment ranging from basic medical care to fairly complex surgery.

Fidelity Life Assurance launched a first in Zimbabwe Funeral Cash Back Plan product that offers customers cash back after five claim-free years. The product was launched in May 2019 as a response to customer outcry to get something back from their policy before eventual death, and this is our way of offering customers

In addition, the Group has recently introduced into the local market products denominated in United States Dollars for those customers that have free funds. This reiterates our commitment to offering our customers products that preserve value.

The Group expects the economic challenges in Zimbabwe to persist in the medium term. The deteriorating economic environment characterized by currency volatility and hyperinflation is expected to significantly erode the value created by local business operations and to threaten the viability of local businesses. The Group will continue to implement proactive strategic initiatives to preserve value for our stakeholders, as guided by our three strategic pillars; Sound Corporate Governance, Brand Repositioning and Growth. Some of the strategic initiatives include unlocking value though balance sheet restructuring activities, reengineering the operating model of the Malawi business to improve financial performance and deliberate preservation efforts of existing assets against Zimbabwe hyperinflation. As part of the digitalization strategy, the Group will focus on completing the development of a synchronized data warehouse platform to enable 360o view of the customer which will enable customers to access all products on a single platform as well as increase alternative electronic and online access platforms to fully digitalize the customer journey.

FLA will improve the quality and color of its revenue through careful choice of target markets. De-risking Zimbabwe through further country diversification is a key strategic priority for us.

While the full negative effects of Covid-19 are not immediately quantifiable, it is expected that the financial services industry, will not be spared from the expected adverse impact of the Coronavirus. Our view though, is that this crisis and the national lockdown present opportunities for us to review our Systems of Work. We believe that post this crisis, the future of work systems will evolve and look to be more digitalized than before, along the value chain. The steps we have made this far in our digitalization journey, position the Group well in this emerging future.

#### Appreciation

I am greatly thankful to our management and staff for their priceless dedication and commitment and to our valued customers and other stakeholders for their continued support during the period. I am sincerely grateful to the Fidelity Life Group Board of Directors for its unwavering support and guidance during the year as we navigated yet another challenging operating environment.

Chief Executive Officer 27 April 2020

# Let us finance your dreams with Microloans.





FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# AUDITED CONDENSED FINANCIAL RESULTS

# FOR THE YEAR ENDED 31 DECEMBER 2019

Condensed consolidated statement of changes in equity

for the year ended 31 December 2019

INFLATION ADJUSTED	Share capital	Treasury shares	Share premium	Retained earnings	Revaluation reserve	Foreign currency translation reserve	Attributable to shareholders of parent	Non- controlling interest	Total equity
	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$
Balance at 1 January 2018	6,765,662	(62,344)	4,170,390	19,140,595	6,455,138	(7,513,417)	28,956,025	29,430,786	58,386,811
Loss for the year	-	-	-	(3,730,710)	-	-	(3,730,710)	(86,456)	(3,817,166)
Other comprehensive income/(loss) for the year		-		-	158,968	(10,759)	148,210	(6,806)	141,404
Total comprehensive income/(loss) for the year	-	-	-	(3,730,710)	158,968	(10,759)	(3,582,500)	(93,262)	(3,675,762)
Transactions with shareholders									
Rights issue proceeds from non-controlling interests	-	-	-	-	-	-	-	1,425,240	1,425,240
Acquisition of non-controlling interest in subsidiary	-	-	-	(923,465)	-	-	(923,465)	239,970	(683,495)
Dividend paid		-							
Balance at 31 December 2018	6,765,662	(62,344)	4,170,390	14,486,422	6,614,106	(7,524,176)	24,450,060	31,002,734	55,452,794
Year ended 31 December 2019									
Balance at 1 January 2019									
IAS 29 restatement	6,765,662	(62,344)	4,170,390	14,486,422	6,614,106	(7,524,176)	24,450,060	31,002,734	55,452,794
Balance at 1 January 2019-restated*	-	-	-	6,614,106	(6,614,106)	-	-	-	-
Profit for the year	6,765,662	(62,344)	4,170,390	21,100,528	-	(7,524,176)	24,450,060	31,002,734	55,452,794
Other comprehensive income(loss) for the year				17,894,795	7.050.407	- 10 501 005	17,894,795	56,211,196	74,105,991
Balance at 31 December 2019	6,765,662	(62,344)	4,170,390	38,995,323	7,059,437 <b>7,059,437</b>	12,561,895 5,037,719	19,621,332 <b>61,966,187</b>	7,870,474 95,084,404	27,491,806 157,050,591
UNAUDITED HISTORICAL*	Share capital	Treasury shares	Share premium	Retained earnings	Revaluation reserve	Foreign currency	Attributable to shareholders	Non- controlling	Total
	Сарна	Sidies	premium	carmings	reserve	translation reserve	of parent	interest	equity
Year ended 31 December 2018	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$	ZWL\$
Balance at 31 December 2017	1,089,233	(10,037)	671,409	3,647,721	1,039,240	(1,209,617)	5,227,949	4,738,190	9,966,139
Impact of adoption of IFRS 9, net of tax				(566,194)			(566,194)		(566,194)
Balance at 1 January 2018	1,089,233	(10,037)	671,409	3,081,527	1,039,240	(1,209,617)	4,661,755	4,738,190	9,399,945
Profit/ Loss for the year	-	-	-	(600,623)	-	-	(600,623)	(13,919)	(614,542)
Other comprehensive income/(loss) for the year		-			25,593	(1,732)	23,860	(1,096)	22,765
Total comprehensive income/(loss) for the year	-	-	-	(600,623)	25,593	(1,732)	(576,763)	(15,015)	(591,777)
Transactions with shareholders									
Rights issue proceeds from non-controlling interests	-	-	-	-	-	-	-	229,456	229,456
Acquisition of non-controlling interest in subsidiary				(148,672)			(148,672)	38,633	(110,039)
Balance at 31 December 2018	1,089,233	(10,037)	671,409	2,332,232	1,064,833	(1,211,349)	3,936,320	4,991,264	8,927,584
Year ended 31 December 2019									
Balance at 1 January 2019	1,089,233	(10,037)	671,409	2,332,232	1,064,833	(1,211,349)	3,936,320	4,991,264	8,927,584
Profit for the year	-	-	-	15,907,459	-	-	15,907,459	78,341,668	94,249,127
Other comprehensive income/(loss) for the year					7,699,636	17,696,320	25,395,957	11,048,215	36,444,171
Balance at 31 December 2019	1,089,233	(10,037)	671,409	18,239,690	8,764,469	16,484,971	45,239,735	94,381,147	139,620,882



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



## **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

#### Condensed consolidated statement of cash flows

for the year ended 31 December 2019

	INFLATIO	N ADJUSTED	UNAUDITED	HISTORICAL*
	31-Dec-19	31-Dec-18	31-Dec-19	31-Dec-18
CASH FLOWS FROM OPERATING ACTIVITIES	ZWL\$	ZWL\$	ZWL\$	ZWL\$
Profit/(Loss) before tax	80,528,689	14,263,216	100,934,825	2,296,296
Adjustments:	(220,227,163)	65,319,636	(69,282,736)	10,516,088
Fair value gains on equities at fair value through profit or loss	61,203,660	(19,706,331)	(15,532,471)	(3,172,607)
Fair value gains on investment property	(371,829,858)	(3,100,286)	(545,438,845)	(499,128)
Amortisation of intangible assets	333,857	322,325	85,903	51,892
Impairment of intangible asset	109,518	· -	17,632	
Amortisation of right of use asset	357,174	_	357,174	_
Amortisation of deferred acquisition costs	1,315,387	1,688,192	1,315,387	271,789
Finance costs	7,889,513	15,882,071	4,776,682	2,556,923
Depreciation of property and equipment	6,689,944	6,673,791	2,221,375	1,074,442
Gross change in insurance and investment contract liabilities with	0,000,011	3,373,731	2,221,070	1,07 1,1 12
DPF	123,795,175	43,065,202	404,755,675	6,933,252
Cash inflow/(outflow) on investment contracts without DPF	731,471	1,021,950	5,624,413	164,528
Non cash claim and other expenses	10,721,075		3,889,805	(595,441
·	10,721,075	(3,698,523)	3,009,003	
Bad debt recovery - non-cash	(0.004.400)	(15,839,070)	(0.047.140)	(2,550,000
Investment income	(9,804,488)	(4,664,255)	(6,847,142)	(750,919
Impairment of inventory included in project development costs	-	9,467,664	-	1,524,240
Non cash adjustment IAS 29	(122,064,970)	-		
Unrealised exchange gains/ (losses)	-	-	(4,355,991)	
Other projects development costs written off	85,058,451	34,820,797	85,058,451	5,605,95
Profit on disposal of property, plant & equipment	(14,733,073)	(613,891)	(5,210,783)	(98,833
Changes in working capital	121,113,804	(34,239,625)	(19,776,824)	(5,512,384
Decrease/ (increase) in inventories	1,189,348	33,130,400	144,701	5,333,80
Increase in deferred acquisition costs	(3,090,711)	(1,583,049)	(3,090,711)	(254,862
Decrease/(Increase) in trade and other receivables	208,776,023	(50,988,680)	(19,735,151)	(8,208,887
Decrease in trade and other payables	(85,760,856)	(14,798,295)	2,904,337	(2,382,44
Bestease in trade and other payables	(65,760,650)	(14,790,293)	2,304,007	(2,002,44
Cash generated from operations	(18,584,670)	45,343,228	11,875,265	7,300,00
Income taxes paid	(5,273,942)	(11,188,115)	(6,658,245)	(1,801,223
NET CASH GENERATED FROM OPERATING ACTIVITIES	(23,858,612)	34,155,112	5,217,020	5,498,778
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to and replacement of property and equipment	(923,065)	(4,522,692)	(614,355)	(728,128
Additions and improvements to investment property	(546,485)	(453,252)	(171,000)	(72,97
Additions to intangible assets	(2,243,835)	(833,771)	(1,860,957)	(134,232
Investment income	9,132,368	4,664,261	6,480,836	750,91
Dividend income	672,119	.,55 .,25 .	366,306	. 00,0 .
Additions to financial assets at fair value through profit or loss	(17,211,097)	(4,499,280)	(14,827,813)	(724,358
Disposals of financial assets at fair value through profit or loss	6,626,610	9,848,516	1,568,100	1,585,55
Proceeds from sale of investment property	0,020,010	11,152,203	1,500,100	1,795,44
Proceeds from sale of property and equipment	11710657		E 224 202	
,	14,718,657	1,946,263	5,224,898	313,33
Additions / (disposals) debt securities held at amortised cost	(22,251,857)	(9,260,635)	(22,251,857)	(1,490,909
NET CASH GENERATED FROM /(UTILISED) IN INVESTING ACTIVITIES	(12,026,584)	8,041,614	(26,085,841)	1,294,65
			(20,000,011)	.,,
CASH FLOWS FROM FINANCING ACTIVITIES				
Finance costs	(7,889,513)	(15,882,071)	(4,776,682)	(2,556,92
Acquisition of non-controlling interest in subsidiary	-	(683,492)	-	(110,038
Payments for acquisition of additional interest in subsidiaries	-	-	-	
Repayments of lease obligations	(757,789)	(118,091)	(757,789)	(19,012
Rights issue proceeds from non-controlling interest	-	1,425,240	-	229,45
Loan security deposit	-	(2,346,356)	_	(377,750
Repayments of borrowings	(37,108,071)	(93,379,765)	(11,136,120)	(15,033,610
Proceeds from borrowings	28,035,596	77,301,806	9,747,115	12,445,15
NET CASH UTILISED IN FINANCING ACTIVITIES	(17,719,777)	(33,682,728)	6,993,476	(5,422,727
NET INCREASE IN CASH AND CASH EQUIVALENTS	(53,604,972)	8,513,998	(27,792,297)	1,370,70
CACH AND CACH FOUNTAL FAITS AT THE DECIMINAL CO.				
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF				
THE YEAR	56,801,259	48,459,367	9,144,679	7,801,68
Exchange differences on translation of a foreign operation	70,051,040	(172,107)	91,894,953	(27,708
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	73,247,335	56,801,259	73,247,335	9,144,67
Cook and each aguit relate in priors year avaluded restricted each (Note O)				

The historical amounts are shown as supplementary information. The information does not comply with the requirements of International Financial Reporting Standards in that it has not taken into occurrit the requirements of International Accounting standard 29- Financial Reporting in Hyperinflationary Economies. As a result the auditors have not expressed an opinion on the historical information.

Cash and cash equivalents in prior year excluded restricted cash (Note 9).

## Notes to the condensed consolidated financial statements for the year ended 31 December 2019

#### 1 DIRECTORS' RESPONSIBILITY STATEMENT

The directors are required by the Companies Act (Chapter 24:03) to maintain adequate accounting records and are responsible for the content and integrity of the condensed consolidated financial statements and related financial information included in this report. It is their responsibility to ensure that the condensed consolidated financial statements present fairly the Group's financial position as at the year end, and the results of its operations and cash flows for the period then ended, in conformity with International Financial Reporting Standards ("IFRS").

#### 2 AUDITOR'S STATEMENT

The condensed audited inflation adjusted financial results should be read in conjunction with the complete set of financial statements for the year ended 31 December 2019, which have been audited by Ernst & Young Chartered Accountants (Zimbabwe). An adverse opinion has been issued thereon in respect of non-compliance with the requirements of International Accounting Standard 21 (IAS 21) "The Effects of Foreign Exchange Rates" as well as non-compliance with International Accounting Standard 8 (IAS8) "Accounting for Policy Changes in Accounting Estimates and Errors". The auditors' report on the inflation adjusted consolidated financial statements is available for inspection at the Company's registered office. The engagement partner on the audit is Fungai Kuipa (PAAB Number 335)

#### 3 ACCOUNTING POLICIES

#### 3.1 Basis of preparation

The condensed consolidated financial Statements for the year ended 31 December 2019 have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), and in the manner required by the Companies Act of Zimbabwe (Chapter 24:20). The financial statements are based on statutory records that are maintained under the historical cost convention basis as modified by revaluation of Investment Properties, land and Buildings and financial assets at fair value through profit or loss. The Group adopted IAS 29 "Financial Reporting in Hyperinflationary Economies" as proclaimed by the local accounting regulatory board, Public Accountants and Auditors Board "PAAB". The financial statements have been prepared under the current cost basis as per the provisions of IAS 29.

The condensed consolidated financial statements do not include all the notes of the type normally included in an annual financial report. Accordingly, this report should be read in conjunction with the annual report of Fidelity Life Assurance of Zimbabwe Limited for the year ended 31 December 2019 and any public announcements made by Company during the period.

The accounting policies applied in preparing these condensed consolidated financial statements are consistent with those of the previous financial year, except for the adoption of new and amended standards as set out in Note 3.3 below.

### Statement of compliance

The condensed consolidated financial statements for the year ended 31 December 2019 have been prepared in accordance with the Zimbabwe Stock Exchange Listing Rules, unless otherwise stated.

#### 3.2 Functional Currency

The Group changed its functional and presentation currency from United States dollar (US\$) to Zimbabwe dollar (ZWL\$) with effect from 22 February 2019. The change in currency was effected in response to Statutory Instrument 33 of 2019 (effective from 22 February 2019), and to enable compliance with Statutory Instrument 142 of 2019 (effective from 24 June 2019).

The promulgation of SI 142 of 2019 on 24 June 2019 resulted in the Zimbabwe Dollar being the only legally accepted legal tender for transactions in Zimbabwe, apart from those transactions otherwise specified. Through SI 142, the Zimbabwe Dollar was placed at par with bond notes and coins and Real Time Gross Settlement dollars (RTGS\$), which forms of currency were declared legal tender with the gazetting of SI 33 earlier in the year. The directors have therefore used the reference of ZWL\$ with effect from 22 February 2019, the date from which SI 33 was effective. For the Group, the Zimbabwe Dollar satisfies the factors for consideration in determining functional currency as laid out in International Accounting Standard 21, The Effects Changes in Foreign Exchange Rates. The analysis against IAS 21 was outlined in Note 2.2 of the Group's annual report for the year ended 31 December 2018.

At the date of change in functional currency, the Group converted its balance sheet at that date at an exchange rate of US\$1:ZWL\$1, being the indicative rate stated in Sl33 for conversion to ZW\$. The same conversion rate was applied for transactions recorded in the Group's income statement for the period 1 January 2019 to 22 February 2019. As a result, no exchange gains or losses arose from this conversion. Comparative financial information was also converted at a rate of 1:1, being the official exchange rate between US\$ and the defined ZWL\$ as at that date. This resulting in no change in the numbers presented as at and for the year ended 31 December 2018.

With effect from 22 February 2019, transactions of the Group that are in a currency other than Zimbabwe Dollar are translated into Zimbabwe Dollar using the official exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at exchange rates at the end of the reporting period are generally recognised in profit or loss within finance costs.

Exchange gains and losses on translation of the results and financial positions of the Group's foreign operations continue to be recognised in other comprehensive income.

#### 3.3 Application of IAS 29 (Financial reporting in hyperinflationary Economies)

With effect from 1 July 2019, Zimbabwe was considered to be a Hyperinflationary economy as the three – year cumulative inflation figure was above 100 %. IAS 29 (Financial Reporting in Hyperinflationary Economies) requires that financial statements prepared in the currency of a hyperinflationary economy be stated in terms of the measuring unit current at the statement of financial position date. The same standard discourages the presentation of historical financial statements when inflation – adjusted financial statements are presented. However, historical results have been included to allow comparability of results.

The Zimbabwe Accounting Practices Board and the Zimbabwe Stock Exchange have permitted companies in Zimbabwe to present historical results in conjunction with inflation- adjusted results.



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# AUDITED CONDENSED FINANCIAL RESULTS

# FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements

for the year ended 31 December 2019

IAS 29 requires that the financial statements prepared in the currency of a hyperinflationary economy be stated in terms of a measuring unit current at the balance sheet date, and that corresponding figures for the previous periods be restated in the same terms to the latest statement of financial position date. The restatement has been calculated by means of conversion factors derived from the Consumer Price Index (CPI) reported on the Reserve Bank of Zimbabwe website. The indices and adjustment factors used to restate the financial statements at 31 December 2019 are as given below:

	IIIUEX	Conversion racio
CPI as at 31 December 2017	61.13	9.0234
CPI as at 31 December 2018	88.81	6.2114
CPI as at 31 December 2019	551.63	1.0000

#### The main procedures applied in the above restatement of transactions and balances are as follows:

Financial statements prepared in the currency of a hyperinflationary economy are stated in terms of a measuring unit current at the balance sheet date, and corresponding figures for the previous period are restated in the same terms.

All comparative figures as of and for the period ended 31 December 2019 are restated by applying the change in the index from 31 December 2018 to 31 December 2019.

The opening revaluation reserve was eliminated against retained earnings.

The line items in the statement of profit or loss and other comprehensive income except for depreciation charge were segregated into monthly totals and an applicable monthly adjustment factor was factored to hyper inflate the amounts. Monetary assets and liabilities that are carried at amounts current at the statement of financial position date are not restated since they are already stated in terms of the monetary unit current at the balance sheet date.

Non monetary assets and liabilities that are not carried at amounts current at statement of financial position date and components of shareholders equity are restated by applying the relevant monthly conversion factors.

Property, plant and equipment is restated by applying the change in the index from the date of purchase to 31 December 2019. Depreciation amounts is calculated applying the index from the depreciation date.

Owner occupied buildings are revalued annually at the statement of financial position date, and therefore are being carried at amounts current at the statement of financial position date and are not restated. The depreciation amounts are based on the opening revalued amounts.

Additions to equipment and vehicles are restated using the relevant conversion factors.

The investment property was fair valued at 31December and thus no inflation adjustment on the closing fair values. The difference between the inflation adjusted opening balance and the closing fair value was accounted for as the fair value adjustment.

Deferred tax was calculated on restated carrying amounts, Borrowings constitute a monetary liability and thus there was no inflation adjustment on the balances.

The effect of inflation on the net monetary position of the group is included in the income statement as a net monetary

All items in the cash flow statement are expressed in terms of the measuring unit current at the balance sheet date. The financial statements of the subsidiary in Malawi which does not report in the currencies of hyper-inflationary economies were dealt with in accordance with IAS 21. The items included in statement of profit or loss and comprehensive income were translated using average exchange rates and statement of financial position items were translated at the closing rates. The opening balances were restated by applying the adjustment factor as at 31 December 2018.

### 3.4 Changes in accounting policies

#### (a) New and amended standards adopted by the Group

International Financial Reporting Standard 16, Leases ("IFRS 16") took effect from 1 January 2019. The Group changed its accounting policy on leases as a result of adopting this standard and the impact of this adoption is disclosed in Note 3.4.1.

Other new and amended standards and interpretations to standards that are effective from 1 January 2019 do not have any material impact on the Group's accounting policies.

#### 3.4.1 Impact of adoption of IFRS16, Leases

The Group adopted IFRS16, Leases from its effective date of 1 January 2019. On adoption, the Group applied the transitional provision indicated in the standard which allows for adoption of IFRS 16 modified retrospectively but without restating prior year comparatives. Reclassifications and adjustments arising from initial application of the standard were therefore recorded in the Group's opening statement of financial position as at 1 January 2019, through retained earnings.

- On adopting IFRS 16, the Group applied the following practical expedients allowed by the standard:
- operating leases that had a remaining lease term of less than 12 months as at 1 January 2019 were accounted for as short term leases.
- the Group elected not to re-assess whether its contracts are lease contracts at the date of initial application. For contracts entered into before the transition date the Group maintained assessments made applying IAS 17.

#### 3.4.2 Leases previously classified as finance leases

The Group did not change the initial carrying amounts of recognised assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognised under IAS 17). The requirements of IFRS 16 were applied to these leases from 1 January 2019.



## Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

#### 3.4.3 Leases previously classified as operating leases

The Group leases several offices in major towns and cities in Zimbabwe and Malawi. Each lease is negotiated separately and will have terms and conditions that vary widely from those agreed for other lease arrangements. The lease agreements do not impose any covenants, and leased assets may not be used as security for borrowings. Lease contracts are usually signed for fixed periods of 1 to 5 years.

Under IAS17, Leases, these lease contracts were classified as operating leases. Monthly rental payments made under these leases were expensed to profit/loss on a straight-line basis over the term of the lease.

IFRS 16 requires that a right of use asset and a corresponding lease liability be recognised on the Group's statement of financial position at the date the leased asset becomes available for use by the Group. Subsequently, each rental payment is allocated between finance costs and a reduction of the lease liability over the term of the lease. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. The Group applied these principles from 1 January 2019.

#### (a) Leases assessed as short term or low-value leases

The leases in Zimbabwe and a few other leases in Malawi were assessed as meeting the criteria for classification as short term or low value leases. Short-term leases are leases with a lease term of 12 months or less. Rental payments on these leases continue to be recognised as an expense in the income statement on a straight line basis.

#### (b) Measurement of lease liabilities on leases previously classified as operating leases

As at 1 January 2019, the Group recognised lease liabilities in relation to some leases in Malawi that were previously classified as operating leases under IAS17, and which did not meet the criteria for classification as short term or low value leases. The lease liabilities were measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate applicable to Vanguard Life Assurance as at 1 January 2019. The incremental borrowing rate applied on these leases was 21% per annum.

Subsequent to 1 January 2019, the lease liabilities have been amortised over the remaining lease terms using the incremental borrowing rate of 21%. Each monthly rental payment is allocated between finance costs, which are expensed to the income statement, and a capital amount that is applied against the lease liability as a reduction. The remaining lease terms currently range from 13 to 53 months.

## (c) Measurement of right-of-use assets on leases previously classified as finance leases For those leases where a lease liability was recognised, the right of use assets were measured at an amount equal

For those leases where a lease liability was recognised, the right of use assets were measured at an amount equal to the lease liabilities as at 1 January 2019. The right-of-use-assets are subsequently measured at cost, less accumulated depreciation and accumulated impairment losses. Depreciation on the right-of-use asset is calculated on a straight-line basis over the remaining lease term. The remaining lease terms currently range from 13 to 53 months.

Remeasurement of the lease liability will result in a corresponding adjustment to the right of use asset, whether positive or penaltive

#### (d) Impact on the financial statements as at 1 January 2019

	2019
	ZWL\$
Recognition of right of use asset under IFRS 16	180,863
Recognition of right of use asset under IFRS 16	(180,863)
Total change in equity due to adopting IFRS 16 (1 January 2019)	

#### (e) Movement analysis to 31 December 2019

Movements in right of use assets during the year were as follows:		
,	2019	2018
	Right-Of-Use	Right-Of-Use
	Asset	Asset
	ZWL\$	ZWL\$
Balance as at 31 December 2018	-	-
Impact of adoption of IFRS 16	180,863	-
Balance as at 1 January 2019	180,863	-
Additions	-	-
Amortisation	(357,174)	
Exchange rate movement impact on foreign operation	2,549,802	-
Balance at 31 December 2019	2,373,492	



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# AUDITED CONDENSED FINANCIAL RESULTS

## FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

INFLATION 4 EARNINGS PER SHARE	INFLATIO 2019 ZWL\$	ON ADJUSTED 2018 ZWL\$	UNAUDITED 2019 ZWL\$	HISTORICAL* 2018 ZWL\$
Basic earnings per share Numerator				
Profit/ (Loss) for the year attributable to				
owners of the parent and profit used in EPS	17,894,795	(3,730,709)	15,907,459	(600,623)
Denominator				
Weighted number of ordinary shares in issue	108,923,291	108,923,291	108,923,291	108,923,291
Less: Shares purchased for the Employee	100,923,291	100,923,291	100,923,291	100,923,291
Share Ownership Plan	(1,003,743)	(1,003,743)	(1,003,743)	(1,003,743)
Weighted average number of shares	, , ,			
used in basic EPS	107,919,548	107,919,548	107,919,548	107,919,548
Less: Dilutive adjusting effects	-	-	-	-
Weighted average number of shares used in diluted EPS	107.010.540	107.010.540	107.010.540	107.010.540
used in diluted EPS	107,919,548	107,919,548	107,919,548	107,919,548
Basic profit/ (loss) per share (cents)	16.58	(3.46)	14.74	(0.56)
Diluted profit/ (loss) per share (cents)	16.58	(3.46)	14.74	(0.56)
4 HEADLINE EARNINGS PER SHARE Basic earnings per share	INFLATIO 2019 ZWL\$	ON ADJUSTED 2018 ZWL\$	UNAUDITED 2019 ZWL\$	HISTORICAL* 2018 ZWL\$
Numerator				
Profit/ (Loss) for the year attributable				
to owners of the parent and profit used in HEPS	9,702,849	(11,836,200)	12,481,272	(1,905,561)
IIIILI 3	3,702,049	(11,030,200)	12,401,272	(1,900,001)
Denominator				
Weighted number of ordinary shares in				
issue	108,923,291	108,923,291	108,923,291	108,923,291
Less: Shares purchased for the Employee Share Ownership Plan	(1.002.742)	(1 002 742)	(1 002 742)	(1,002,742)
Weighted average number of shares	(1,003,743)	(1,003,743)	(1,003,743)	(1,003,743)
	107,919,548	107,919,548	107,919,548	107,919,548
used in basic HEPS				
used in basic HEPS Less: Dilutive adjusting effects	-	-	-	-
	-	-	-	-
Less: Dilutive adjusting effects	107,919,548	107,919,548	107,919,548	107,919,548
Less: Dilutive adjusting effects Weighted average number of shares	-	107,919,548	107,919,548	107,919,548

	INFLATION ADJUSTED		UNAUDITED HISTORICAL		
	Dec-19		Dec-18	Dec-19	
	Dec-18				
	ZWL\$		ZWL\$	ZWL\$	
5. TRADE AND OTHER RECEIVABLES	ZWL\$				
Residential stand sales debtors					
Micro-finance loans receivable					
Insurance debtors					
Other trade debtors					
Trade receivables - gross	16,889,744	203,	605,840 16,8	89,744	
Less: expected credit losses on trade	32,779,380				
receivables	12,599,696	51,844,259	12,599,696	8,346,630	
Trade receivables - net	24,292,907	22,	447,033 24,2	292,907	
Receivables from related parties, net of ECL	3,613,844				
Loans to employees, net of ECL	500,162	1,4	453,483	18,932	
Total receivables classified as financial	234,003				
assets at amortised cost	54,282,509	279,350,615	54,301,279	44,973,857	
Prepayments					
Other receivables, net of ECL	(5,365,465)	(21,6	608,952) (5,3	65,464)	
Total trade and other receivables	(3,478,918)				
	48,917,044	257,741,663	48,935,815	41,494,939	
Non-current portion	929,086	1,797,462	929,087	289,381	
Current portion	80,804	1,	389,278	80,804	
Total trade and other receivables	223,666				

The carrying value of trade and other receivables classified as financial assets at amortised cost approximates their fair value. There was a significant decline in stand debtors in the current period as most of the debtors settled their accounts and no new debtors were recognised as the Southview development project has reached its tail end.

Receivables from related parties, loans to employees and other receivables are shown net of expected credit losses. The amount of expected credit losses for these receivables are as shown in the table below.



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FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



## **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

Dec-2019 5 TRADE AND OTHER RECEIVABLES (Cont'd) Dec-2018 Dec-2019 Dec-2018 ZWL\$ ZWL\$ ZWL\$ ZWL\$ The total impairment allowance is made up of the following: Expected credit loss on trade receivables 5,365,464 21,608,952 5,365,464 3,478,918 107.141 107,141 Expected credit loss on loans to employees 107.141 665,494 Expected credit loss on other receivables 47,614 4,550,560 47,614 732,614 Expected credit loss on related party receivables 645,589 645,589 6,165,808 4,318,673 6,165,808 26,825,006 Movements in expected credit loss are as follows: Dec-2019 Dec-2018 Dec-2019 Dec-2018 ZWL\$ ZWL\$ ZWL\$ ZWL\$ 4.318.673 12,711,490 26,825,006 78,956,149 Opening loss allowance as at 1 January 2019 Receivables written off during the year as uncollectable (127,038) (9,599,112) (59,623,922) (127,038)Net increase during the year through profit or loss 1,059,071 (6,011,453) 11,285,857 1,816,959 (2,213,132) Reversal of unutilised amount through profit or loss (3,793,078)(610,664) Impact on year end ECL exposures transferred between stages (12,307,575) 915,102 6,165,808 4,318,673 Balance at the end of the year 6,165,808 26,825,006

### 5.1 Expected credit loss on financial assets

The ECL calculated on the loans in the 3 stages is as follows:

#### (i) Micro-finance loans receivable

	12-month ECL ZWL\$	Lifetime ECL ZWL\$	Lifetime ECL ZWL\$	Total ZWL\$
As at 31 December 2019	20013	ZVVL3	ZVVLÞ	ZVVLŞ
Performing	9,391,226			9,391,226
Overdue	9,591,220	1,883,376	-	1,883,376
Default	-	1,000,070	1,325,093	1,325,093
Gross carrying amount	9,391,226	1,883,376	1,325,093	12,599,695
Expected credit loss on				
micro-finance receivables	(522,434)	(591,348)	(1,002,114)	(2,115,896)
Net carrying amount	8,868,792	1,292,028	322,979	10,483,799
As at 31 December 2018				
	41 145 004			41 145 004
Performing	41,145,984		-	41,145,984
Overdue	-	5,825,573	-	5,825,573
Default	-	-	4,872,700	4,872,700
Gross carrying amount	41,145,984	5,825,573	4,872,700	51,844,257
Expected credit loss on	(2,904,830)	(907,361)	(4,617,965)	(8,430,156)
micro-finance receivables	38,241,155	4,918,211	254,735	43,414,102
Net carrying amount				

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

#### (ii) Residential stand sales debtors

	Stage 2	Stage 3	
	12-month	Lifetime	Total
	ECL	ECL	ECL
	ZWL\$	ZWL\$	ZWL\$
As at 31 December 2019			
Performing	16,163,788	-	16,163,788
Overdue	311,857	-	311,857
Default	-	414,098	414,098
Gross carrying amount	16,475,645	414,098	16,889,743
Expected credit loss on residential			
stand sales debtors	(989,889)	(157,190)	(1,147,079)
Net carrying amount	15,485,756	256,908	15,742,664
As at 31 December 2018			
Performing	191,105,150	-	191,105,150
Overdue	3,554,638	-	3,554,638
Default	-	8,946,056	8,946,056
Gross carrying amount	194,659,788	8,946,056	203,605,844
Expected credit loss on residential			
stand sales debtors	(4,247,399)	(2,877,568)	(7,124,967)
Net carrying amount	190,412,389	6,068,488	196,480,877

### (iii) Cash and short term deposits

The short term deposits are for periods less than 3 months. No significant increases in credit risk were noted on these instruments over the period to 31 December 2019. As such, the cash and short term deposits were classified within Stage 1, prompting a 12 month expected credit loss assessment per IFRS 9. The probability of default on these instruments was assessed as insignificant due to their short tenure, resulting in an immaterial ECL which has not been recognised.

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FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



## **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

- TRADE AND OTHER RECEIVABLES (Cont'd)
- 5.1 Expected credit loss on financial assets
- (iv) Debt securities at amortised cost

These are investments in prescribed assets with a long tenure, issued by both government and private entities. The assets pay fixed interest coupons at half yearly or quarterly intervals.

The principal amount is settled on maturity of the investment. There has been no indication of a lack of capacity by the counterparties to settle the coupons and principal amounts as they fall due, particularly because of their prescribed asset status. As such, PD is estimated to approximate zero. No impairment allowance has been recognised on these instruments.

#### (v) Insurance debtors

Insurance debtors were assessed to be outside the scope of IFRS 9's requirements. As such, the impairment allowance for insurance debtors continues to be measured on an incurred loss model. The Group elected to provide in full all insurance debtors in the 120+ days and 10% on all insurance debtors in the 60 to 90+ days category. There were therefore no changes in the measurement of the impairment allowance on insurance debtors.

6. SEGMENT INFORMATION	INFLATION ADJUSTED			
	Insurance	Microlending	Other	Group
Segmental performance for the year	ZWL\$	ZWL\$	ZWL\$	ZWL\$
ended 31 December 2019				
Total revenue	408,060,363	25,772,093	292,161,389	725,993,845
Inter-segment revenue	(219,278,835)	(199,052)	(2,869,598)	(222,347,484)
Total revenue from external customers	188,781,529	25,573,041	289,291,790	503,646,361
<del>-</del>	(227 72 ( 222)	(40.070.400)	(= 100 000)	(100 (17 000)
Total benefits, claims and other expenses	(367,731,008)	(49,978,426)	(5,408,228)	(423,117,662)
Profit before tax	(178,949,479)	(24,405,385)	283,883,561	80,528,698
		185,791	414,373	
Depreciation of property and equipment	6,089,780	, , , , , , , , , , , , , , , , , , ,	<i>'</i>	6,689,944
Amortisation of intangible assets	38,317	252,570	42,970	333,857
Amortisation of deferred acquisition costs	1,315,387	-	-	1,315,387
Finance costs	6,451,954	1,437,559	-	7,889,513
Fair value gains on equities	(57,945,032)	(606,789)	(2,651,839)	(61,203,660)
Fair value gains on investment property	84,680,134	1,549,612	285,600,111	371,829,857
Income tax expense	4,075,918	1,381,548	965,232	6,422,698
Additions to non-current assets	26,374,805	234,734	11,733	26,621,271
Reportable segment non-current assets	425,220,719	4,385,208	430,536,253	860,142,179
Reportable segment current assets	155,334,532	12,493,864	3,457,630	171,286,027
Reportable segment liabilities	864,110,255	6,229,881	4,037,480	874,377,616
Cash flows from operating activities	26,377,010	51,767,856	(102,003,477)	(23,858,612)
Cash flows from investing activities	2,106,421	(234,734)	(13,898,272)	(12,026,584)
Cash flows from financing activities	(32,236,193)	(7,254,454)	21,770,870	(17,719,777)
2018	Insurance	Microlending	Other	Group
	ZWL\$	ZWL\$	ZWL\$_	ZWL\$
Total revenue	300,431,148	26,510,537	7,801,624	334,743,309
Inter-segment revenue	(846,518)	(304,073)	(1,600,498)	(2,751,089)
Total revenue from external customers	299,584,629	26,206,464	6,201,126	331,992,220
<del>-</del>	(000 575 407)	(10.055.050)	(7,000,014)	(0.17.700.000)
Total benefits claims and other expenses	(296,575,437)	(13,255,252)	(7,898,314)	(317,729,003)
Profit before tax	3,009,193	12,951,212	(1,697,188)	14,263,216
Depreciation of property and equipment	6,034,195	147,522	492,073	6,673,790
Amortisation of intangible assets	26,778	252,572	42,970	322,320
Amortisation of deferred acquisition costs	1,688,192	· -	, , , , , , , , , , , , , , , , , , ,	1,688,192
Finance costs	15,177,758	704,309	_	15,882,068
Fair value gains on equities	18,484,431	162,888	1,059,012	19,706,331
Fair value gains on investment property	2,545,426	279,513	275,348	3,100,286
Income tax expense	11,726,848	6,216,139	137,395	18,080,382
Additions to non-current assets	21,862,148	161,993	244,896	22,269,037
Reportable segment non-current assets	270,638,185	2,837,340	5,676,893	279,152,417
rioportable orginerit non-current assets	270,000,100	2,007,040	0,070,000	210,102,711

285,047,645

683,009,688

40,618,967

(36,529,618)

8,959,588

Reportable segment current assets

Cash flows from operating activities

Cash flows from investing activities

Cash flows from financing activities

Reportable segment liabilities

148,886,393

9,286,098

(45,367)

(755,981)

483,144,918

706,844,529 34,155,112

8,041,614

(33,682,728)

49,210,880

14,548,743

(6,418,488)

(161,993)

2,846,890



Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

6. SEGMENT INFORMATION ( cntd)	cntd) UNAUDITED HISTORICAL*				
2019	Insurance	Microlending	Other	Group	
	ZWL\$	ZWL\$	ZWL\$	ZWL\$	
Total revenue	603,256,245	11,158,389	409,657,803	1,024,072,437	
Inter-segment revenue	(345,610,507)	(121,243)	(3,026,042)	(348,757,792)	
Total revenue from external customers	257,645,738	11,037,146	406,631,761	675,314,644	
Total benefits, claims and other expenses	(565,559,760)	(5,402,761)	(3,417,298)	(574,379,818)	
Profit before tax	(307,914,021)	5,634,385	403,214,462	100,934,826	
Depreciation of property and equipment	2,134,382	23,750	63,243	2,221,375	
Amortisation of intangible assets	38,318	40,663	6,923	85,903	
Amortisation of deferred acquisition costs	1,315,387	-	-	1,315,387	
Finance costs	4,166,451	610,230	-	4,776,682	
Fair value gains on equities	15,001,601	71,689	459,182	15,532,471	
Fair value gains on investment property	4,532,142	2,852,450	404,928,199	545,438,845	
Income tax expense	4,405,996	1,397,694	882,008	6,685,698	
Additions to non-current assets	23,577,870	168,251	11,733	23,757,854	
Reportable segment non-current assets	409,837,620	3,607,931	429,386,474	842,832,026	
Reportable segment current assets	154,988,512	12,225,700	3,445,347	170,659,560	
Reportable segment liabilities	864,100,067	6,037,738	3,732,900	873,870,705	
Cash flows from operating activities	33,318,469	(1,608,707)	(26,492,742)	5,217,020	
Cash flows from investing activities	(9,636,534)	(168,251)	(16,281,056)	(26,085,841)	
Cash flows from financing activities	(10,369,077)	2,891,045	554,556	(6,923,476)	
2018	Insurance	Microlending	Other	Group	
	ZWL\$	ZWL\$	ZWL\$	ZWL\$	
Total revenue	48,367,703	4,268,045	1,256,017	53,891,765	
Inter-segment revenue	(136,285)	(48,954)	(257,671)	(442,910)	
Total revenue from external customers	48,231,418	4,219,091	998,346	53,448,855	
Total benefits claims and other expenses	(47,746,955)	(2,134,020)	(1,271,584)	(51,152,559)	
Profit before tax	484,463	2,085,071	(273,238)	2,296,296	
Depreciation of property and equipment	971,471	23,750	79,221	1,074,442	
Amortisation of intangible assets	4,311	40,663	6,918	51,892	
Amortisation of deferred acquisition costs	271,789	_	_	271,789	
Finance costs	2,443,533	113,390	-	2,556,923	
Fair value gains on equities	2,975,888	26,224	170,495	3,172,607	
Fair value gains on investment property	409,799	45,000	44,329	499,128	
Income tax expense	1,887,956	1,000,763	22,119	2,910,838	
Additions to non-current assets	3,519,681	26,080	39,427	3,585,188	
Reportable segment non-current assets	43,571,205	456,796	913,947	44,941,948	
Reportable segment current assets	45,891,046	7,922,671	23,969,861	77,783,578	
Reportable segment liabilities	109,960,667	2,342,265	1,495,009	113,797,941	
Cash flows from operating activities	6,539,421	(1,033,340)	(7,304)	5,498,778	
Cash flows from investing activities	1,442,443	(26,080)	(121,709)	1,294,655	
Cash flows from financing activities	(5,881,060)	458,333	(121,709)	(5,422,727)	
Cash nows normanding activities	(3,001,000)	400,000	_	(3,422,727)	



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



# **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

6 SEGMENT INFORMATION ( cntd)		INF	LATION ADJUSTED
6.1 GEOGRAPHICAL INFORMATION	Zimbabwe	Malawi	Total
	ZWL\$	ZWL\$	ZWL\$
2019			
Revenue			
Total revenue	653,791,328	72,202,517	725,993,845
Inter-segment revenue	(222,347,485)		(222,347,484)
Total revenue from external customers	431,443,844	72,202,517	503,646,361
Group's revenue per statement of			
profit or loss and other comprehensive			
income	431,443,844	72,202,517	503,646,361
Depreciation of property and equipment	E E00 004	1 101 000	6 690 044
Amortisation of intangible assets	5,588,024 295,539	1,101,920 38,318	6,689,944 333,857
Amortisation of deferred acquisition costs	293,339	1,315,387	1,315,387
Finance costs	7,463,688	425,825	7,889,513
Fair value adjustments on equities	(62,858,874)	1,655,214	(61,203,660)
Fair value adjustments on investment	, , , ,	, ,	( , , , ,
property	368,420,926	3,408,932	371,829,858
Income tax expense	3,503,274	2,919,425	6,422,698
Command mark!! It of any			
Segment profit before tax	73,149,045	7,379,645	80,528,690
Cash flows from operating activities	(49,331,931)	25,473,319	(23,858,612)
Cash flows from investing activities	2,756,491	(14,783,075)	(12,026,584)
Cash flows from financing activities	(16,772,147)	(947,630)	(17,719,777)
2018			
Revenue			
Total revenue	293,682,382	41,060,927	334,743,308
Inter-segment revenue	(2,751,089)	-	(2,751,089)
Total revenue from external customers	290,931,293	41,060,927	331,992,220
Group's revenue per statement of			
Group's revenue per statement of profit or loss and other Comprehensive			
income	290,931,293	41,060,928	331,992,220
		= 11,555,525	
Depreciation of property and equipment	6,080,521	593,270	6,673,791
Amortisation of intangible assets	297,297	25,025	322,322
Amortisation of deferred acquisition costs	-	1,688,192	1,688,192
Finance costs	15,871,676	10,395	15,882,071
Fair value adjustments on equities	18,842,757	863,575	19,706,331
Fair value adjustments on investment	4 000 000	4 000 500	0.400.000
property Tax expense	1,866,696 17,563,347	1,233,590 517,035	3,100,286
Tax expense	17,303,347	517,035	18,080,382
Segment profit before tax	13,463,668	799,546	14,263,214
Cash flows from operating activities	20,681,536	13,473,576	34,155,112
Cash flows from investing activities	11,860,290	(3,818,676)	8,041,614
Cash flows from financing activities	(39,176,698)	5,493,969	(33,682,728)
2012			
2019	0.004 = 1	40.00	00 00 :
Additions to non-current assets	8,284,840	18,336,432	26,621,271
Reportable segment ourrent assets	752,938,042	107,204,138	860,142,179
Reportable segment current assets Reportable segment liabilities	20,586,131	150,699,896	171,286,027 874,377,616
r reportable segitient habilities	652,223,599	222,154,017	874,377,616
2018			
Additions to non-current assets	19,426,967	2,842,066	22,269,033
Reportable segment non current assets	260,737,855	18,414,560	279,152,415
Reportable segment current assets	430,157,179	52,987,736	483,144,916

645,642,674

61,201,858

Reportable segment liabilities

	Notes to the condensed consolidated financial statements (Cont'd)
	for the year ended 31 December 2010

6 SEGMENT INFORMATION ( cntd)		UNAUI	DITED HISTORICAL*
6.1 GEOGRAPHICAL INFORMATION	Zimbabwe	Malawi	Total
	ZWL\$	ZWL\$	ZWL\$
2019			
Revenue			
Total revenue	951,869,919	72,202,517	1,024,072,436
Inter-segment revenue	(348,757,792)	-	(348,757,792)
Total revenue from external customers	603,112,127	72,202,517	675,314,644
Group's revenue per statement of profit or loss and other comprehensive			
income	603,112,127	72,202,517	675,314,644
Depreciation of property and equipment	1,119,455	1,101,920	2,221,375
Amortisation of intangible assets	47,585	38,318	85,903
Amortisation of deferred acquisition costs	-	1,315,387	1,315,387
Finance costs	4,350,857	425,825	4,776,682
Fair value adjustments on equities	13,877,258	1,655,214	15,532,471
Fair value adjustments on investment			
property	542,029,913	3,408,932	545,438,845
Income tax expense	3,766,273	2,919,425	6,685,698
Segment profit before tax	93,555,180	7,379,645	100,934,825
Cash flows from operating activities	(20,256,300)	25,473,319	5,217,020
Cash flows from investing activities	(11,302,766)	(14,783,075)	(26,085,841)
Cash flows from financing activities	(5,975,846)	(947,630)	(6,923,476)
2018			
Revenue			
Total revenue	47,281,190	6,610,575	53,891,765
Inter-segment revenue	(442,910)	-	(442,910)
Total revenue from external customers	46,838,280	6,610,575	53,448,855
Group's revenue per statement of			
profit or loss and other Comprehensive			
income	46,838,280	6,610,575	53,448,855
Depreciation of property and equipment	978,929	95,513	1,074,442
Amortisation of intangible assets	47,863	4,029	51,892
Amortisation of deferred acquisition costs	-	271,789	271,789
Finance costs	2,555,249	1,674	2,556,923
Fair value adjustments on equities	3,033,576	139,031	3,172,607
Fair value adjustments on investment			
property	300,527	198,601	499,128
Tax expense	2,827,599	83,239	2,910,838
Segment profit before tax	2,167,574	128,722	2,296,296
Cash flows from operating activities	3,329,608	2,169,169	5,498,777
Cash flows from investing activities	1,909,440	(614,785)	1,294,655
Cash flows from financing activities	(6,307,225)	884,498	(5,422,727)
2019			
Additions to non-current assets	5,421,423	18,336,431	23,757,854
Reportable segment non current assets	735,627,888	107,204,138	842,832,026
Reportable segment current assets	19,959,664	150,699,896	170,659,560
Reportable segment liabilities	651,716,689	222,154,017	873,870,706
2018			
Additions to non-current assets	3,127,631	457,556	3,585,187
Reportable segment non current assets	41,977,309	2,964,639	44,941,948
Reportable segment current assets	69,252,854	8,530,724	77,783,578
Reportable segment liabilities	103,944,791	9,853,150	113,797,941
7 CYCLICALITY OF OPERATIONS			

Revenues from sale of stands do not follow a defined pattern as their recognition is dependent on receipt of compliance certificates from the local authorities. The timing of receipt of compliance certificates varies, such that revenues may or may not be recognised within a given period.

A significant part of the Group's revenue is also derived from life insurance premiums, pension administration and fund management fees, and interest income from trade receivables. Due to the nature of this income, there is no defined pattern of cyclicality or seasonality of operations and profitability.

706,844,532



FIDELITY LIFE ASSURANCE OF ZIMBABWE LIMITED AND ITS SUBSIDIARIES



## **AUDITED CONDENSED FINANCIAL RESULTS**

## FOR THE YEAR ENDED 31 DECEMBER 2019

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

BORROWINGS	INFLATION ADJUSTED UNAUDITE			IISTORICAL*
LONG-TERM BORROWINGS	31-Dec-19	31-Dec-18	31-Dec-19	31-Dec-18
	ZWL\$	ZWL\$	ZWL\$	ZWL\$
FBC Bank Limited	5,037,851	41,813,557	5,037,851	6,731,744
Infrastructure Development Bank				
of Zimbabwe	1,570,737	12,960,276	1,570,737	2,086,531
Standard Chartered Bank of				
Zimbabwe Limited	975,620	7,940,792	975,620	1,278,422
Agribank Limited	402,261	3,351,671	402,261	539,600
NMB Bank Limited	8,129,266	63,515,191	8,129,266	10,225,584
First Capital Bank Malawi	4,119,519	2,102,474	4,119,519	338,486
	20,235,254	131,683,962	20,235,254	21,200,367
Current portion of long-term				
borrowings	(6,805,793)	(30,866,890)	(6,805,793)	(4,969,393)
Non-current portion of long term				
borrowings	13,429,461	100,817,073	13,429,461	16,230,974
	LONG-TERM BORROWINGS  FBC Bank Limited Infrastructure Development Bank of Zimbabwe Standard Chartered Bank of Zimbabwe Limited Agribank Limited NMB Bank Limited First Capital Bank Malawi  Current portion of long-term borrowings Non-current portion of long term	LONG-TERM BORROWINGS         31-Dec-19	LONG-TERM BORROWINGS         31-Dec-19         31-Dec-18           ZWL\$         ZWL\$           FBC Bank Limited         5,037,851         41,813,557           Infrastructure Development Bank of Zimbabwe         1,570,737         12,960,276           Standard Chartered Bank of Zimbabwe Limited         975,620         7,940,792           Agribank Limited         402,261         3,351,671           NMB Bank Limited         8,129,266         63,515,191           First Capital Bank Malawi         4,119,519         2,102,474           20,235,254         131,683,962           Current portion of long-term borrowings         (6,805,793)         (30,866,890)           Non-current portion of long term	LONG-TERM BORROWINGS         31-Dec-19         31-Dec-18         31-Dec-19           ZWL\$         ZWL\$         ZWL\$           FBC Bank Limited         5,037,851         41,813,557         5,037,851           Infrastructure Development Bank of Zimbabwe         1,570,737         12,960,276         1,570,737           Standard Chartered Bank of Zimbabwe Limited         975,620         7,940,792         975,620           Agribank Limited         402,261         3,351,671         402,261           NMB Bank Limited         8,129,266         63,515,191         8,129,266           First Capital Bank Malawi         4,119,519         2,102,474         4,119,519           20,235,254         131,683,962         20,235,254           Current portion of long-term borrowings         (6,805,793)         (30,866,890)         (6,805,793)           Non-current portion of long term         (6,805,793)         (30,866,890)         (6,805,793)

## FBC Bank Limited, Infrastructure Development Bank of Zimbabwe, Standard Chartered Bank of Zimbabwe Limited and Agribank Limited

The Group assumed CFI Holdings Limited's loans, issued by these banks amounting to ZWL\$16 million, when it acquired Langford Estates (1962) (Private) Limited through a land-for-debt swap arrangement in 2015. The borrowings accrue interest at 10% per annum and have a tenor of 7 years ending 30 June 2022. The debt assumption came with a 2-year principal repayment grace period which ended 30 June 2018. The first principal repayment was due in July 2018 and was settled accordingly. The loans are secured through a mortgage bond over Investment property.

#### NMB Bank Limited

The loan with NMB Bank was acquired to enable settlement of the Redeemable Bonds that were settled in 2018. The NMB loan accrues interest at 10% per annum and has fixed monthly repayments to 31 January 2023. The facility is secured through a first mortgage bond over property valued at ZWL\$57.1m and cession of residential stand sales receivables worth ZWL\$12m.

The fair value of the loan with NMB Bank is not materially different to its carrying amount as the interest rate on this borrowing is a variable interest rate that is adjusted to approximate market rates when these change significantly.

#### First Capital Bank Malawi

The loan with FCB Malawi was used to refinance Vanguard Life Assurance through a rights issue. The loan is denominated in Malawi Kwacha and accrued interest at 23% per annum. The interest rate was revised to 19.1% as at 31 December 2019 and is subject to variation at the bank's discretion as influenced by bank rates advised by the Reserve Bank of Malawi from time to time. The facility is repayable in equal monthly instalments to 31 December 2021. The terms of the loan require security of 110% of the facility amount to be kept in deposit with First Capital Bank Zimbabwe for the duration of the facility, which would amount to US\$377,750. The loan is currently secured by a lien over cash amounting to ZWL\$377,750 after the deposit previously placed with the bank was converted to ZWL\$ when SI33 became effective. The Group is engaged in discussions with First Capital Bank to render additional security to meet the US\$377,750 requirement.

The fair value of the loan with FCB Malawi is not materially different to its carrying amount as the interest rate on this borrowing is a variable interest rate that is adjusted to approximate market rates when these change significantly.

8.2 SHORT-TERM BORROWINGS	INFLATION ADJUSTED UN		UNAUDITED H	IISTORICAL*
	31-Dec-19	31-Dec-18	31-Dec-19	31-Dec-18
	ZWL\$	ZWL\$	ZWL\$	ZWL\$
ZimRe Holdings	-	2,846,890	-	458,333
Ecobank	3,450,000	-	3,450,000	-
Current portion of non-current borrowings	6,805,793	30,866,890	6,805,793	4,969,393
	10 255 793	33 713 780	10 255 793	5 427 726

#### ZimRe Holdings

The loan with Zimre Holdings was acquired as a line-of-credit for the micro-finance business to increase the unit's lending capacity. The loan accrued interest at 12% per annum on a one year tenure. The loan was settled during the current financial year.

#### **Ecobank Zimbabwe Limited**

The micro-finance business acquired a ZWL\$6m loan facility with Ecobank Zimbabwe Limited to increase its lending capacity. The facility amount is drawn down in tranches in line with the business' needs. Drawdowns on the facility accrue interest at varying interest rates depending on the prevailing interest rate on each drawdown date. Currently, ZWL\$1,000,000 of the outstanding amount accrues interest at 25% per annum, whilst ZWL\$2,450,000 accrues interest at 35% per annum. The facility is available for one year, expiring on 30 September 2020.

Notes to the condensed consolidated financial statements (Cont'd) for the year ended 31 December 2019

#### 8.3. MOVEMENT IN BORROWINGS

Movements in borrowings during the year were as follows:	Dec 2019 ZWL\$	Dec 2018 ZWL\$	Dec 2019 ZWL\$	Dec 2018 ZWL\$
Balance at the beginning of the year	134,530,846	150,608,810	21,658,700	24,247,160
Net cash out flow on borrowings	(9,072,475)	(16,077,964)	(1,389,005)	(2,588,460)
Proceeds from borrowings	28,035,596	77,301,804	9,747,115	12,445,150
Repayment of borrowings	(37,108,071)	(93,379,768)	(11,136,120)	(15,033,610)
Exchange differences on foreign currency				
denominated loans	3,415,559	-	3,415,559	-
Reduction of borrowings due to inflation	(105,188,680)	-	-	-
Balance at the end of the year	23,685,254	134,530,846	23,685,254	21,658,700
Current borrowings	10,255,792	33,713,773	10,255,792	5,427,726
Non-current borrowings	13,429,461	100,817,073	13,429,461	16,230,974
Borrowings as at 31 December	23,685,254	134,530,846	23,685,254	21,658,700

INFLATIO	ON ADJUSTED	UNAUDITED HISTORICAL*		
Dec-19	Dec-18	Dec-19	Dec-18	
ZWL\$	ZWL\$	ZWL\$	ZWL\$	
62,587,513	39,551,821	62,587,513	6,367,618	
10,282,072	17,249,437	10,282,072	2,777,061	
72,869,585	56,801,258	72,869,585	9,144,679	
377,750	2,346,356	377,750	377,750	
73,247,335	59,147,614	73,247,335	9,522,429	
	Dec-19 ZWL\$ 62,587,513 10,282,072 72,869,585 377,750	ZWL\$         ZWL\$           62,587,513         39,551,821           10,282,072         17,249,437           72,869,585         56,801,258           377,750         2,346,356	Dec-19         Dec-18         Dec-19           ZWL\$         ZWL\$         ZWL\$           62,587,513         39,551,821         62,587,513           10,282,072         17,249,437         10,282,072           72,869,585         56,801,258         72,869,585           377,750         2,346,356         377,750	

Restricted cash refers to a fixed deposit kept by First Capital Bank Zimbabwe as security for a loan received from First Capital Bank Malawi. The lien over the cash deposit runs for the tenure of the loan, which is currently 3 years, as disclosed in Note 8.

#### 10. FINANCIAL ASSETS AT FAIR VALUE

Listed equities are the only financial instruments held by the Group that are measured at fair value. These are shown as equities at fair value through profit or loss in the statement of financial position. The fair values of the equities are determined as Level 1 fair values in the fair value hierarchy. Level 1 fair values are determined based on quoted prices in active markets, which values are taken unadjusted. The Group holds equities listed on the Zimbabwe and Malawi Stock Exchanges and these amounted to ZWL\$69,882,744 as at 31 December 2019 (31 December 2018: ZWL\$94,437,481).

### 11. EVENTS AFTER THE PERIOD END

### Impact of Coronavirus disease (COVID-19)

The world is grappling with the Corona virus and Zimbabwe has not been spared. In response to this challenge, the Government of Zimbabwe declared COVID-19 a national disaster, a measure which came after the World Health Organisation (WHO) had declared Covid-19 an international pandemic. The government has issued a number of directives as well as enacting the Statutory Instrument 77 of 2020 to combat the pandemic. In the meantime, the Group has activated a number of Business Continuity Plans and will continue to provide services and operate business through dedicated staff working from home with virtual remote access to systems and applications. Our clients will continue to enjoy our services through alternative access to electronic platforms which include our mobile application, online payment platforms and well as electronic communication channels. The Group is assessing the potential impact to its financial performance in 2020.





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#### **Independent Auditor's Report**

#### To the Members of Fidelity Life Assurance of Zimbabwe Limited

#### Report on the Audit of the inflation adjusted Consolidated and Separate Financial Statements

#### **Adverse Opinion**

We have audited the inflation adjusted consolidated and separate financial statements of Fidelity Life Assurance Limited, as set out on pages 18 to 80, which comprise the inflation adjusted statements of financial position as at 31 December 2019, and the inflation adjusted statements of profit or loss and other comprehensive income, the inflation adjusted statements of changes in equity and the inflation adjusted statements of cash flows for the year then ended, and notes to the inflation adjusted financial statements, including a summary of significant accounting policies and other explanatory notes.

In our opinion, because of the significance of the matters discussed in the Basis for Adverse Opinion section of our report, the accompanying inflation adjusted consolidated and separate financial statements do not present fairly the financial position of the Group and Company respectively as at 31 December 2019, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Adverse Opinion**

As explained in note 2.2 to the inflation adjusted consolidated and separate financial statements, the Group and Company applied the United States Dollar (US\$) as the functional currency up to 22 February 2019 and the Zimbabwe Dollar (ZWL) for the period 23 February 2019 to 31 December 2019. In order to comply with Statutory Instrument 33 of 2019, issued on 22 February 2019, the Group and Company's functional currency changed with effect from this date. We however believe that the change in currency occurred prior to that date. The inflation adjusted consolidated and separate financial statements are presented in ZWL.

Non-compliance with International Financial Reporting Standards: IAS 21- The Effects of Changes in Foreign Exchange Rates in prior period and inappropriate application of IAS 8- Accounting Polices, Changes in Accounting Estimates and Errors

Zimbabwe witnessed significant monetary and exchange control policy changes in 2016 and increasingly through to 2019. The Reserve Bank of Zimbabwe (RBZ) together with the Ministry of Finance and Economic Development promulgated a series of exchange control operational guidelines and compliance frameworks during this period. Specifically, there was a requirement for banks to separate out FCA RTGS Accounts from the FCA Nostro US\$ Accounts during October 2018. Although the rate was legally pegged at 1:1, multiple pricing practices and other transactions observed and reported publicly indicated exchange rates other than 1:1 between RTGS and the US\$ amounts.



In February 2019 there was a Monetary Policy statement which introduced the RTGS Dollar (RTG\$) and the interbank foreign exchange market. Furthermore, Statutory Instrument 142 of 2019 specified that for all domestic transactions, the Zimbabwe Dollar (which comprises RTGS\$, Bond notes and Bond Coins) was the sole legal tender effective 24 June 2019.

These events triggered the need for the Group and Company to assess whether there was a change in functional currency (from US\$ to RTGS\$/ZWL) and to determine an appropriate spot rate as required by IAS 21.

We believe that events in the market and subsequent promulgation of the RTGS\$/ZWL as formal currencies supports that there was a change in functional currency from US\$ to RTGS\$/ZWL and that transactions in the market indicated a different rate between the two currencies despite the legal 1:1 RTGS\$/ZWL: US\$ exchange rate and this occurred effective 1 October 2018.

Accordingly, the consolidated and separate financial statements included balances and transactions denominated in US\$ that were not converted to RTGS\$/ZWL at a RTGS\$/ZWL: US\$ exchange rate that reflects the economic substance of its value as required by IFRS. The directors have provided more information on their approach in Note 2.2 to the inflation adjusted consolidated and separate financial statements.

In respect of the above matter we issued an adverse opinion in the prior year as the effects of the departure from IFRS were pervasive to the financial statements but could not be quantified owing to the nature of the matter.

Management's approach in the current year, for reasons explained on Note 2, was to prospectively apply the change in functional currency from US\$ to RTGS\$/ZWL from 23 February which is incorrect. The correct approach would have been a retrospective restatement as a prior period error in terms of *International Financial Reporting Standards – IAS 8 – Accounting Polices, Changes in Accounting Estimates and Errors.* 

Therefore, management has not restated the opening balances to resolve the matters which resulted in the adverse audit report in the prior period and therefore the matter is continuing.

As a consequential impact, the application of IAS 29 is inappropriate.

Furthermore, notwithstanding that IAS 29 - Financial Reporting in Hyperinflationary Economies has been applied from 1 January 2019 to 31 December 2019, it is noted that its application was based on prior and current periods' financial information which was not in compliance with IAS 21 / IAS 8 as described above. Had the correct base numbers and start date been used, most elements of the financial statements would have been materially different.

As a result of these matters:

- All corresponding numbers are misstated on the Statements of Financial Position, Statements of Profit or Loss and other comprehensive income; Statements of Changes in Equity and Statements of Cash Flows; this also impacts comparability of the current period's figures.
- As opening balances enter into the determination of cash flows and performance, our current year opinion is modified in respect of the impact of this matter on the Statements of Cash Flows, Statements of Profit or Loss and Other Comprehensive Income and Statements of Changes in Equity.

Our conclusion on the current period's consolidated and separate financial statements is also modified because of the possible effects of the above matter on the comparability of the current period's figures and the corresponding figures.



In addition to the impacts on the corresponding numbers, current year performance and cash-flows the matter continues to impact the balances on the Statements of Financial Position as many of these still comprise of amounts from opening balances. Whilst this matter might not affect all accounts in the statement of financial position the specific accounts and the portions affected by this matter have not been identified / quantified here.

#### Exchange rates used in the current year (Non-compliance with IAS 21)

As outlined in Note 2.2 to the consolidated and separate financial statements, for the year ended 31 December 2019, the Group and Company's foreign denominated transactions and balances were translated using interbank rates. Furthermore, properties were revalued in US\$ and translated to ZWL at the interbank rate. The exchange rates used for the translation do not meet the definition of a spot exchange rate as per IAS 21. We therefore believe that the exchange rates for transactions and balances between the US\$ and the ZWL used by the Group and Company did not meet the criteria for appropriate exchange rates in terms of IFRS. Had the correct rate been used a number of significant accounts would have been affected in a material manner.

The effects of the above departures from IFRS are material and pervasive to the inflation adjusted consolidated and separate financial statements.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further descried in the *Auditor's Responsibilities for the Audit of the Inflation adjusted Consolidated and separate Financial Statements* section of our report. We are independent of the Group and Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Zimbabwe, and we have fulfilled our ethical responsibilities in accordance with these requirements and IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our adverse opinion.

#### **Key Audit Matters**

Except for the matters described in the Basis for Adverse Opinion section, we have determined that there are no other key audit matters to communicate in our report.

#### Other information

The directors are responsible for the other information. The other information comprises the Chairman's Statement, The Chief Executive Officer's Statement and the Directors' Report but does not include the inflation adjusted consolidated and separate financial statements and our auditor's report thereon. Our opinion on the inflation adjusted consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon. The Chairman's Statement, The Chief Executive Officer's Statement and the Directors' Report are expected to be made available to us after the date of this auditor's report.

In connection with our audit of the inflation adjusted consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the inflation adjusted consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. As described in the Basis for Adverse Opinion section above, the Group and Company did not comply with the requirements of IAS 21 – Effects of Changes in Foreign Exchange Rates and we could not obtain sufficient appropriate evidence regarding the valuation of properties. We have concluded that the other information is materially misstated for the same reason with respect to the amounts or other items in the Directors' Report affected by the failure to comply with the referred standard.



#### Responsibilities of the Directors for the Financial Statements

The directors are responsible for the preparation and fair presentation of the inflation adjusted consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act (Chapter 24:03), and for such internal control as the directors determine is necessary to enable the preparation of inflation adjusted consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the inflation adjusted consolidated and separate financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the inflation adjusted Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the inflation adjusted consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these inflation adjusted consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the inflation adjusted consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the inflation adjusted consolidated and Separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the inflation adjusted consolidated and separate financial statements, including the disclosures, and whether the consolidated and Separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and Company to express an opinion on the inflation adjusted consolidated and Separate financial statements. We are responsible for the direction, supervision and performance of the Group and Company audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the inflation adjusted consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion section of our report, the accompanying inflation adjusted consolidated and separate financial statements have not in all material respects, been properly prepared in compliance with the disclosure requirements of and in the manner required by the Companies Act (Chapter 24:03).

The engagement partner on the audit resulting in this independent auditor's report is Mr Fungai Kuipa (PAAB Practicing Certificate Number 335).

Ernec! Young

ERNST & YOUNG
CHARTERED ACCOUNTANTS (ZIMBABWE)
REGISTERED PUBLIC AUDITORS

**HARARE** 

30 April 2020