

FOR THE YEAR ENDED 31 DECEMBER 2018

Group Chairman's Statement

Financial Highlights

- Group profit before income tax up 86% to US\$54.6 million.
- Group profit after tax increased by 91% to US\$44.4 million.
- Cost to income ratio improved to 62% from 72%
- Basic earnings per share registered a 92% growth to 6.95 US cents per share.
- Net asset value increased by 32% to 28.44 US cents per share.
- Total shareholders' equity increased by 24% to US\$178.3 million.
- Group total assets increased by 56% to US\$1.1 billion.
- Return on equity improved to 25% from 16%.
- Final dividend proposed RTGS\$6.2 million, excluding an interim dividend of US\$2 million paid in September 2018.

Financial Performance Review

I am pleased to present the 2018 full year financial performance for FBC Holdings Limited. Our 2018 financial performance is a reflection of the continued success of our diversified business model which has enabled us to continue bolstering our

The 2018 Group profit before tax of US\$54.6 million was 86% ahead of last year's comparative amount of US\$29.3 million and the Group profit after tax of US\$44.4 million was 91% better than last year's amount of US\$23.2 million, culminating in

Total net income for the Group was up 39% to US\$145.9 million, with strong growth being registered in all the major revenue streams driven by a commendable product penetration of the market. Net interest income was up 41% to US\$65.2 million from US\$46.1 million, while net fees and commissions income also increased by 35% from US\$31.6 million to US\$42.8 million. Performance of our property development operations was also stronger this year, as evidenced by the 112% growth in our gross profit to US\$2.5 million from prior year. Despite the challenges weighing down the insurance sector in Zimbabwe, our insurance operations managed to register a modest 16% growth in net earned insurance premium. The improved performance was driven by increased volumes of business across the subsidiaries supported by the continued entrenchment of the FBC brand in the market.

As you will observe from our set of results, the Group's impairment allowance charge on financial assets for the period is down 63%, mainly due to the effects of changes to International Financial Reporting Standard (IFRS 9) which uses an expected credit loss model compared to the previous model that used an incurred loss approach. This is consistent with the realities of our strong asset quality and we expect that scenario to obtain in the future.

The Group's administrative expenses of US\$73.3 million were however 29% higher compared to the previous year, reflecting the adverse changes in the operating environment.

The Group's total assets as at 31 December 2018 surpassed the US\$1 billion mark, recording a 56% growth to US\$1.1 billion from US\$712.4 million the previous year. The Group's capital position over the same period closed at US\$178.3 million, translating to a 24% growth from US\$144.6 million recorded in the previous year. The Group's market capitalisation on the Zimbabwe Stock Exchange closed the year at US\$235.2 million, representing a 32% trading premium to net asset value.

The country adopted the multi-currency system to replace the use of the Zimbabwean dollar in 2009, which subsequently resulted in the Zimbabwean dollar being demonetised and since then the country has been operating in a multi-currency regime, with the local Real Time Gross Settlement (RTGS) foreign currency account (FCA) bank balances trading at par with the United States Dollar. As a result, the country adopted the United States Dollar (USD) as the functional and presentation

In the Monetary Policy Statement issued in October 2018, the Reserve Bank of Zimbabwe (RBZ) directed that separate bank accounts be maintained for RTGS balances and US Dollar balances, although the official exchange rate between the two remained at 1:1.

In February 2019, the RBZ introduced the interbank foreign exchange market and a new electronic currency called the RTGS Dollar which encompassed RTGS FCA balances, bond notes and bond coins. The new currency commenced trading on 22 February 2019 at an exchange rate of 1 USD to 2.5 RTGS Dollars. At the time of the introduction of the new currency, the Government issued a Statutory Instrument 33 of 2019 (SI33/19) which fixed the exchange rate between the RTGS balances, bond notes and coins at 1:1 to the US Dollar for the period prior to the effective date of the introduction of the RTGS Dollar. The fixing of an exchange rate of 1:1 for the period prior to the effective date of 22 February 2019 is not in compliance with International Accounting Standard 21 (IAS 21) which deals with The Effects of Foreign Exchange Rates. IAS 21 requires, among other key requirements, that the financial statements be presented at an exchange rate which approximates the market exchange rate. From October 2018 to 22 February 2019, the effective date of the new currency, the market traded at various rates, with some significant transactions also being traded at 1 US Dollar to 1 RTGS Dollar in compliance with the law. The Group maintained a fixed rate of 1:1 between the US Dollar and the RTGS Dollar and has therefore not complied with IAS 21 for the year ended 31 December 2018, as compliance would have resulted in the Group violating the law which required parity between the US Dollar and RTGS Dollar. The Group has, however, provided a sensitivity analysis of the statement of financial position that would prevail if various exchange rates had been used instead of the gazetted rate of 1:1. The sensitivity analysis is shown in note 34.2.

In view of the above failure to fully comply with the requirements of IAS21, the Group Independent Auditors, Deloitte & Touche Zimbabwe, have issued an adverse opinion on the financial statements for the year ended 31 December 2018.

The 2018 financial reporting season comes in the midst of significant monetary and fiscal policy reforms that started in October 2018 with the launch of an economic reform programme under the Transitional Stabilisation Programme (TSP). Fiscal consolidation through containment of the fiscal deficit to sustainable levels has been the key stabilisation objective of the TSP and the 2019 National Budget. Preliminary indications are pointing to a change in approach in the management of public finances, with the government recording surpluses in its public finances since December 2018. This commendable progress will significantly support the stabilisation of the economy as well as attract investment. It is our hope that the government will continue to consolidate its fiscal discipline for the long term benefit of the nation.

Inflationary pressure however remains a cause of concern and its effects have been felt in our operations through a general increase in the cost of doing business. Inflation is expected to slow down during the second half of 2019, on the back of fiscal consolidation measures and containment of money supply growth.

Distortions in the foreign exchange market negatively affected the markets through multiple pricing of goods and services. Mostly affected in our Group was FBC Building Society through procurement of construction materials while our insurance businesses witnessed punitive realities in their claims management processes.

The Monetary Policy Statement announced in February 2019, paved the way for market determined exchange rates between the RTGS dollar and other currencies which promotes financial sector stability, containment of inflationary pressures and the building of confidence.

Financial Services Sector

The banking sector remained generally stable as reflected by impressive capital levels and industry wide improved earnings performance for the period ended 31 December 2018. Asset quality however, deteriorated as reflected by the increase in the average non-performing loans to total loans ratio, from 7.1% at the end of 2017 to 8.39% by December 2018. FBC Bank Limited's (non-performing loans) NPL ratio was at 1.1%, FBC Building Society at 6.1% whilst Microplan was at 4.91% as at 31 December 2018.

The Insurance Sector

The uptake of insurance products has generally remained subdued due to prevailing vulnerabilities in the local economy. Given pricing disparities of insurance policies, we have witnessed a general increase in underinsurance as most customers are failing to keep pace with the premium requirements from insurers. It is against this background that, going forward, FBC Insurance has taken a deliberate decision to develop innovative products that are customer centric, whilst at the same time preserving the general risk management expectations of decent insurance cover.

Claims costs also went up significantly as most service providers adjusted their pricing models in response to the distortions of the foreign currency market. This trend has been most prevalent in the motor insurance business class.

Property Market Sector

The need to preserve value, at both individual and corporate level, has continued to influence the demand for properties within the local market. The aforementioned pricing distortions have filtered through to property valuation disparities. Property development has remained constrained due to distortions in the pricing of construction materials which invariably would distort the pricing of completed housing units.

Stock Market Performance

The industrial index gained 46.28% during the year to close at 487.13 points. The pressures to hedge monetary assets remain the key driver of the bullish performance on the Zimbabwe Stock Exchange as investors chase inflation indexed assets. Market players have resultantly been rebalancing investment portfolios out of money market investments in favour of the stock market.

FBCH 2018 Share Price Performance

The FBC Holdings share experienced relatively high trading volumes with a total of 69,742,707 shares being traded during the year at a volume weighted average price of 0.2603 cents. Prior year volumes were recorded at only 7,645,248 shares at a volume weighted average price of 0.1546 cents. The recorded growth in the company's share price of 68.37% was ahead of that registered by the broad market index of 46% and ahead of the official inflation figure of 42.1%.

FBC Trend-Setting

During the period under review, the Group was recognised for outstanding performance in various fields of interest. The recognitions below bear testimony to this achievement:

- FBC Holdings won the Institute of People Management of Zimbabwe (IPMZ) HR Technology award. FBC Bank won the CSR Network Zimbabwe 2018 Top Sustainable Company of the Year award.
- FBC Building Society scooped the First Prize in the Chartered Institute of Project Managers Zimbabwe (CIPMZ) Awards for being the Best in Property Development under the Residential Projects Category. FBC Insurance Company scooped the Short Term Insurance Runner up Award in the 2018 Top Companies Survey.
- MicroPlan became the first local firm to receive the Smart Campaign Certification in Zimbabwe. The Smart Campaign is a global initiative aimed at promoting the embedding of client protection practices into the institutional culture and operations of micro-financing firms.
- MicroPlan was also recognised at the Zimbabwe Association of Microfinance Institutions (ZAMFI) Awards as follows; ■ Most Client Focused and Socially Responsible Microfinance Institution (MFI)
 - Most Innovative Use of ICT by an MFI
- Microplan also won the Zimbabwe National Chamber of Commerce (ZNCC) Matabeleland Region 1st Runner- Up Enterprise Development Award.

FBC in the Community

The FBC Group invested in a considerable number of community-based, sustainable and value-driven corporate social responsibility (CSR) initiatives to improve the livelihoods of ordinary Zimbabweans across the country. FBC established an exceptional track-record of success in spearheading CSR initiatives in the fields of education, health, environment, sport, culture and the welfare of senior citizens. The details of the Group's activities are provided in the Group Chief Executive's

Following the devastation of Cyclone Idai that hit Mozambique, Zimbabwe and Malawi in March 2019, the Group responded swiftly by offering help to fellow countrymen affected by this disaster. The Group donated forty (40) tonnes of groceries and two thousand (2000) litres of fuel to assist victims of Cyclone Idai in Manicaland and Masvingo Provinces. The total value of the Group's donation is in excess of \$120 000. In addition, the whole of the FBC Family across the nation contributed resources towards alleviating the plight of Cyclone Idai victims. FBC Group members of staff mobilised important items such as tents, blankets, clothes, buckets, dry -food, pots and basic hygienic items.

The Group has also pledged to assist with the reconstruction of four classroom blocks in the affected provinces.

Digital Transformation and Innovation

The Group accelerated its digitalisation and innovation programme in 2018 through deployment of both human and technology investment. Amongst other outcomes, the program should enable the business to be leaner, cost-efficient, agile and competitive locally and beyond. Aside from lowering costs, the initiatives will continuously realign processes to focus on improving customer experience, business growth, as well as delivery reach across the integrated organisation.

FBC Holdings Limited and its subsidiaries are committed to complying with all applicable laws that are legally binding for the Group, including anti money- laundering laws. Any breach of the applicable laws and regulations exposes the Group to legal, financial and reputational risks and may result in de-risking which will impair the Group's ability to provide products and services to its customer base. The Group therefore realises the serious impact of non-compliance and will continue to place great emphasis and commit resources on measures to mitigate the same. During the course of 2018, the Group invested in Anti Money Laundering Software and Systems to enhance transaction monitoring and surveillance. The Group continues to work with its correspondent banks to continuously improve on transaction monitoring

Environment, Social and Governance (ESG) Priorities

In line with the adopted International Finance Corporation (IFC) and Global Reporting Initiative (GRI) reporting guidelines on environmental management, the Group continues to spearhead initiatives that assist in combatting environmental harm and subsequently raising livelihoods. We are making relentless efforts, through our lending units, to work towards low-emission and climate resilient projects.

The Group is building and enhancing processes incorporating ESG risks as part of the overall enterprise risk management with the objective of sustaining long-term value creation for all our stakeholders and the Board is devoting time to discuss the ESG risks and opportunities to ensure that they are embedded in the long-term strategy of the Group.

The Board was strengthened by the appointment of Mr. Rute Moyo and Mr. Gary Steven Collins with effect from 2 July and 9 July 2018 respectively. The two non-executive directors each bring a wealth of experience which will come to bear in providing strategic direction to the Group.

Dividend

On behalf of the Board of Directors, I am pleased to advise shareholders that a final dividend of 0.9182 RTGS cents per share was proposed. This is in addition to the interim dividend of 0.2976 US cents per share which was paid in September 2018. The total dividend paid for the year 2018 amounted to RTGS Dollars 6.2 million and US\$2 million that was paid in September 2018 as an interim dividend.

Outlook

Along with the rest of the nation, we remain optimistic that the fiscal and monetary interventions that the government is pursuing will yield the desired results, providing the bedrock for strengthening our business development initiatives. Digital transformation, investment in ICT capabilities and strengthening our compliance and risk management frameworks will remain the key enablers of our business going forward.

We look forward to making significant strides as we embark on our exciting digital transformation journey.

Appreciation

My sincere gratitude goes out to our various stakeholders, strategic partners, clients and regulatory authorities for their steadfast support and commitment in our journey to elevate and consolidate the FBC Holdings Brand.

I am also grateful to my fellow Non-Executive Directors of FBCH, Group Chief Executive, John Mushayavanhu and the entire FBC Team for placing the Group on a path of sustainable growth. I look forward to your unwavering support throughout the year ahead.

I thank you.



Herbert Nkala **Group Chairman** 15 April 2019



FOR THE YEAR ENDED 31 DECEMBER 2018

Group Chief Executive's Repo

I am delighted to report yet another good set of results of FBC Holdings Limited for the year ended 31 December 2018. The Group's strong set of results came against tough macroeconomic conditions.

Macroeconomic Developments

The year 2018 was characterised by depressed macroeconomic growth as most sectors of the economy performed below expectations. We note however, that the national aspiration for Zimbabwe is to be in the league of prosperous nations, with a clear desire to be an "upper middle income economy" by 2030. Pursuant to this vision, we have witnessed the introduction of a set of fiscal and monetary reforms by the authorities to stabilise the economy.

Importantly, reduction of the fiscal deficit to sustainable levels has been the key stabilisation objective of the economic reform programme aptly named the Transitional Stabilisation Programme (TSP) and the 2019 National Budget. Preliminary indicators show an improvement in the management of public finances, with the government recording surpluses since December 2018. This commendable progress will help to stabilise the economy as well as attract more investment if the same pedestal is maintained.

Performance of the Group

The Group managed to achieve another strong financial performance for the year 2018, despite the macro-economic challenges which adversely affected business prospects and confidence. The Group's performance was spurred by its diversified business model.

The Group recorded a profit before tax of US\$54.6 million which was 86% higher than the prior year's comparative of US\$29.3 million. Total income for the Group was up 39% to US\$145.9 million, with balanced growth in all our key revenue drivers. Net interest income increased by 41% to US\$65.2 million from US\$46.1 million on the back of reduced cost of funding and a simultaneous increase in interest earnings assets. The Group net fees and commissions' income registered a growth of 35% to US\$42.8 million from US\$31.6 million supported by an increase in the volume of transactions on our digital delivery channels. Performance of our property development operations was also stronger this year, evidenced by the 112% growth in Gross Profit to US\$2.5 million. Our insurance businesses registered a modest 16% growth in net earned insurance premium on the back of improved medical insurance businesss.

After several years of preparation, 2018 marked the effective year of the implementation of IFRS 9. A strong asset quality base resulted in the Group's impairment allowance charge for the year on financial instruments reducing by 63%, as the Group implemented IFRS 9, which uses an expected credit loss model compared to the previous model which used an incurred loss approach. The Group will continue to enhance its modelling development capabilities to improve effectiveness.

Administrative expenses increased by 29% to US\$73.3 million in 2018 from US\$57.0 million in 2017 due to a combination of inflationary pressures and expansionary related costs.

The Group's statement of financial position improved significantly, recording a 56% growth to US\$1.11 billion as at 31 December 2018, from US\$712.4 million the previous year. Total shareholders' equity increased by 24% to US\$178.7 million, from last year's position of US\$144.6 million. This compares favourably to the Group's market capitalisation on the Zimbabwe Stock Exchange at the end of the year of US\$235.2 million, offering a 32% trading premium to net asset value.

FBC Bank Limited

For the twelve months ended 31 December 2018, FBC Bank posted a commendable profit before tax of US\$33.8 million, up 104% on the previous year's US\$16.6 million. Bank profitability was achieved on the back of increased net interest income emanating from savings on cost of funds, bad debts recoveries and increased revenue from e-commerce driven products. Total income for the period was US\$89.5 million representing a 50% increase on prior year.

Total assets for FBC Bank were 61% higher than prior year at US\$896.4 million. The Bank's statement of financial position growth was driven by a commendable growth in deposits and lines of credit. Gross loans and advances subsequently increased by 42% to US\$331.2 million, accounting for 36% of the Bank's total assets. Beyond regulatory guidance, the loan portfolio is well diversified across all sectors with the Group's internal risk management framework ensuring a well-diversified risk asset portfolio with low concentration risk. Non-performing loans were recorded at 1.1% in 2018, down from 4.14% as at the end of December 2017, due to aggressive collections and a robust risk management framework.

Total Equity for the Bank stood at US\$105.5 million, up 35% from the 31 December 2017 figure of US\$77.9 million. The Reserve Bank of Zimbabwe has set a minimum regulatory capital threshold of RTGS\$100 million by the end of year 2020.

FBC Building Society

The Building Society achieved a net surplus position of US\$11.7 million for the twelve months ended 31 December 2018, contributing 21% to Group profitability. The Society's net surplus represents a 26% increase compared to year 2017. The unit's total income was US\$20.8 million, up by 21% on the prior year largely driven by a 22% growth in non-funded income to US\$6.2 million and a 112% increase in net income from property sales, slowed down by interest rates which continued to be pegged at 12% per annum.

Gross profit from property sales was 112% ahead of 2017 at US\$2.5 million despite the unit's deliberate slowdown in property sales in response to the speculative mortgage environment and multi-tier pricing system. Subsequently, a total of 35 housing units were sold in 2018 against a comparable figure of 60 units in 2017. Construction activities and stand development remain underway at our various countrywide project sites.

FBC Building Society's total loan book closed the year at US\$63.7 million, representing an 8% growth on the prior comparative year. The statement of financial position for FBC Building Society also registered a 48% growth, closing the year at US\$192.8 million from US\$129.9 million in 2017. The Building Society's capital position was US\$53.6 million and remains above the regulatory minimum capital of RTGS \$20 million

MicroPlan Financial Services (Private) Limited MicroPlan recorded a profit before tay of US\$3.9 million, which

MicroPlan recorded a profit before tax of US\$3.9 million, which was 13% lower than the prior year's US\$4.5 million. MicroPlan's decline in profitability came on the back of increased loan loss provisions following the adoption of IFRS 9, resulting in an increased impairment of US\$0.9 million due mainly to the unsecured nature of its lending products. Total income for the unit was 18% firmer at US\$10.2 million, despite the increased competitive environment from both the commercial banking sector and peer micro financiers, which inevitably put pressure on interest margins.

As at 31 December 2018, the net loan book size stood at US\$24.4 million accounting for 89% of the company's total assets. All loans and advances are in line with RBZ guidelines. The loan book is diversified across different geographical sectors of Zimbabwe. MicroPlan's capital stood at US\$10.6 million at the close of the financial year, and is significantly higher than the regulatory minimum requirement of

MicroPlan Financial Services is currently ranked third largest amongst credit- only Microfinance Institutions (MFI), based on the MFI quarterly industry report as at 30 June 2018 issued by the Reserve Bank of Zimbabwe. The entity's market share in comparison with credit-only microfinance institutions, based on the recent information shared as at 30 June 2018 stands at 11%.

FBC Securities (Private) Limited

FBC Securities posted a profit before tax of US\$0.61 million representing a 5% growth from the previous year, benefitting from the bull-run triggered by investors seeking inflation indexed assets. Local institutional investors continued to dominate the market, showing an insatiable preference for equities in relation to money market placements. Foreign participation on the other hand, has predominantly been skewed towards reinvesting funds from prior year disposals or dividends received, following difficulties in remitting funds outside the country.

FBC Reinsurance Company Limited

FBC Reinsurance contributed 5% to the Group's profit before tax, posting a decent US\$2.7 million profit before tax (PBT). This translates to a 59% increase from the prior year's US\$1.7 million PBT. While the Reinsurance business managed to sustain a positive profit trajectory for the period under review, the economic environment has continued to threaten business prospects for the reinsurance industry.

As a result of the currency volatility, there has been an increase in demand for foreign currency denominated policies across the insurance industry. Whilst all reinsurers seem to be participating in these schemes by virtue of their transactional relations with international counterparties, most insurers have been confined to fronting foreign denominated policies due to the diluted effect of their capital reserves. Subsequently, efforts remain underway to establish an operation in Mauritius. The reinsurance business still awaits approval by the relevant authorities. The establishment of an offshore business is meant to diversify earnings for the reinsurance portfolio.

FBC Insurance Company Limited

FBC Insurance closed the year on a low note contributing 1% to the Group's profit before tax by recording a US\$0.443 million profit before tax, which is down 67% relative to the full year profit of US\$1.359 million for the year 2017. FBC Insurance's performance was hard hit by the effects of pricing distortions which saw the value of claims re-pricing at a faster rate than the sums insured. The insurance units have introduced more micro-insurance products to improve revenues. FBC Insurance introduced the Funeral Cash Plan, a micro insurance product, to augment the already existing Hospital cash plan product.

Recently FBC Insurance launched the "My Drive" low cost mileage based insurance product to augment the current Motor Vehicle insurance business. This product is modelled on telematics, which enables FBC Insurance to improve customer experience through timely reaction and assistance in the event of an accident. In line with the Group's digitalisation thrust, our insurance businesses will continue to monitor world industry disruptions as a means to improving product design, operational efficiencies and the overall customer experience.

Regulatory Capitalisation Requirements

Banking sector minimum capital requirements have been pegged at RTGS\$100 million by 2020 and FBC Bank is projected to trade itself into compliance in the first half of 2019. The Building Society is already compliant with the 2020 requirements of RTGS\$25 million. FBC insurance has recently been granted a composite licence and this requires a minimum capital of RTGS\$ 7.5 million. A capitalisation plan was submitted to IPEC and approved. The unit will trade itself into compliance. All other subsidiaries were in compliance with the minimum regulatory capital requirements.

Risk Management

The Group's Enterprise Risk Management (ERM) Framework is a blend of regulatory and best practice standards. These include Basel II/ III, Solvency II, ISO 31 000 and COSO risk management frameworks. Further, the Group has fully embraced Stress Testing, Internal Capital Adequacy Assessment Processes (ICAAP), and Recovery Planning to enhance the risk management standards across all the subsidiaries. The ERM model implementation has enabled the Group to appropriately take risks consistent with the risk appetite and risk bearing capacity of the organization. The risk appetite is continuously reviewed to ensure there is proper alignment of the Group's objectives and the risk bearing capacity of the organization. The adoption of the ERM framework has also resulted in a strong risk management culture and awareness, resulting in the attainment of the Group's objectives.

Resources have been committed to continuously enhance our systems and processes. The Group acquired an Operational Risk Management System in 2018 and successfully set up an Information Security function to address the emerging cyber risks in the rapidly changing technological environment. All policies and procedures are reviewed at least once every year in line with changes in the operating and regulatory environment.

Adequate Management and Board Oversight has remained a key pillar in ERM implementation process and as such, management and board committee structures have been designed to ensure effective oversight of the Group's operations.

Combating the Financing of Terrorism (CFT) and Anti-Money Laundering (AML)

FBC Holdings Limited realizes the catastrophic impact that non-compliance with laws and regulations may have on its various operations. The Group has a "Zero Tolerance to Non-Compliance" and a compliance philosophy that dictates that "Everybody is a Compliance Manager".

The FBC Group operates in a highly regulated sector and is committed to complying with all laws including applicable financial crime compliance laws and regulations such as those related to anti-money laundering, countering the financing of terrorism, sanctions and anti-bribery and corruption.

Over and above laws and regulations, the Group has adopted international standards such as the Financial Action Taskforce (FATF) forty recommendations, as well as best practice, in line with the expectations of important stakeholders such as its regulators and correspondent banks.

This commitment is embodied in the comprehensive compliance framework that the Group has put in place that entails:

- Board Oversight;
- Policies and Procedures;
- Automation of key control processes such as risk assessment, screening and surveillance;
- Training;
- Internal Controls; an
 - $Independent\ control\ and\ assurance\ functions\ such\ as\ Compliance,\ Risk\ Management\ and\ Internal\ Audit.$

Responsible Business and Community Investments

The FBC Holdings Group donated Seventy Five Thousand Dollars (US\$75 000) to Harare City Council towards establishing a scholarship fund being created for funding the education of children affected by Cholera following the cholera outbreak during the third quarter of 2018. The fund will benefit the children of parents who passed-on as a result of cholera, from primary to tertiary education.

Education is the cornerstone of our corporate social responsibility initiatives. FBC Bank, in partnership with the Ministry of Primary and Secondary Education (MoPSE), delivered e-learning equipment comprised of 900 mini laptops, 20 teachers' laptops, 20 short throw projectors and 20 digital interactive smart boards to 20 primary and secondary schools which scooped the 2016 annual Secretary's Merit Awards across the country's 10 provinces between September and October 2018.

The 2017 winning schools were rewarded with an FBC Bank sponsored smart classroom. The classroom was equipped with 45 mini laptops (tablets), one teacher's laptop, a standard projector and an interactive whiteboard.

The FBC Group also sponsored community driven initiatives for social organisations such as the Danhiko Project Sports Day, Kapota School of the Blind and Entembeni Old People's Home.

Human Capital Development

FBC Holdings is an equal opportunity employer embracing diversity and talent management as key dimensions of its human capital policies. It also believes in creating a harmonious industrial relations climate that pervades all its subsidiaries. In addition it ensures that all the elements that in combination influence positive employee engagement are taken care of, in its employee relations management and practices. In this respect it has registered high levels of employee commitment and belongingness as reflected by the level of employee engagement which in the last two years has been the highest ever recorded since the Group started measuring employee engagement in 2011. Employee engagement levels provide the Group with a measure through which it is able to gauge staff motivation and the extent to which they are prepared to apply discretionary effort by going beyond the normal call of duty and contributing to organizational productivity and ultimately performance. In this respect the company has observed a positive correlation between rising levels of employee engagement and improving company performance.

The Group regularly reviews its human capital management policies and practices with a view to ensuring that areas which positively impact the level of employee engagement and consequently productivity, are given priority. These include but are not limited to employee relations, talent management, performance management, incentives and rewards, learning and development, employee participation, safety and health and other employee related matters which influence employee commitment. This is evidenced by employee retention levels which have been above 97% for the past 5 years. Critical skills retention that is essential in delivering service to our valued customers and stakeholders continues to be a key strategy within FBC. In addition, the Group has fast embraced a digitalization culture with a view to ensuring that all employees embrace the necessary change which is conducive for the implementation of the digitalization strategy.

As part of its digitalization programme, the Group in 2018 installed an e- learning system which has facilitated easier and cost effective access to training materials for a greater segment of our employees through deployment of on-line programmes. This initiative is expected to give the Group competitive advantage in terms of human capital development, in line with one of its values of life-long learning.

Information Technology, Digital Transformation and Innovation

The FBC Group continues to focus its efforts on the delivery of superior customer experience through multiple technology touch points. Technology continues to be an important delivery channel and the Group continues to invest significantly in enhancing its platforms and innovating in its technology based offering. To this end, the Group has committed to the renewal of one of its key technology platforms which will see the re-energizing of the Group's existing touch points and enabling the introduction of additional channels to enhance customer experience. The Bank will be upgrading its core banking system in the course of the year which should see the revamping of channels such as Internet Banking as well as bringing about an Omni- channel experience.

The Group remains alert to the risks associated with digital channels as well as the security of FBC's technology environment. As such, FBC Holdings aims to align its IT & MIS processes to best practice and upgrade its Information Security Management system. In addition to the sound policies and controls relating to cyber security that exist within the Group, FBC continues to prioritize the hardening of its technology environment in order to guard against the growing levels of cyber threats. One such activity is the Group's compliance to, and certification on EMV for local card transactions. The management of other IT related risks also remains critical and feeds into the overall Enterprise Risk Management System.

The Group considers digitalization and innovation as a major enabler for the delivery of a superior customer experience. It is against this background that the Group continues to improve its existing products as well as to introduce innovative products. The FBC Prepaid MasterCard is now coupled with a user-friendly application that allows customers to track their activity as well as transfer funds to other card holders. Another innovative product is the recent launch of the FBC Insurance MyDrive Product which is based on telematics technology. This has brought innovation to the insurance industry as motorists will be charged based on mileage incurred. The Group is focusing on many such initiatives which it envisages to roll out in the year 2019. The enhancing of internal processes through digitalization and automation also remains fundamental in order to maximize efficiencies in the delivery of customer service and improve customer experience

Service Delivery and Customer Experience

FBC Holdings is dedicated towards supporting sustainable processes and creative ideas for nurturing a culture of superb customer service delivery across the Group's Strategic Business Units (SBUs).

Last year, FBC Holdings completed the refurbishment of FBC Building Society's Leopold Takawira Street Branch in Harare and Robert Mugabe Way Branch in Bulawayo. In the same vein, FBC Bank Harare Private Banking Centre was also refurbished as part of the Group's quest for promoting the delivery of high quality financial services in a fresh, contemporary and inviting environment which meets world-class standards. The renewed ambience enables clients to interact with FBC's Customer Service personnel in a convenient, comfortable and client-friendly environment.

FBC continues to promote financial inclusion in the country. In line with the Group's financial inclusion thrust, MicroPlan opened a new branch in Zvishavane, bringing the total number of the unit's countrywide branches to twenty (20). MicroPlan also opened ten (10) new agencies in Gutu, Murewa, Marondera, Karoi, Kwekwe, Binga, Plumtree, Tsholotsho, Chitungwiza and Gokwe. The unit now boasts of a multi-pronged delivery system which enables it to deliver top-notch financial services for the marginalised, un-banked and under-banked members of the society.

Appreciation My heartfelt appr

My heartfelt appreciation goes out to all our stakeholders and particularly to our valued and loyal customers who have demonstrated unwavering support for the Group in this challenging operating environment. I am also grateful to the FBC Holdings Board of Directors, Management and Staff for their guidance, contribution and support in the execution of our business strategy. We promise our esteemed stakeholders that the Group will continue to deliver sustainable, innovative and market-leading products to present and future generations.





FOR THE YEAR ENDED 31 DECEMBER 2018

These financial results should be read in conjunction with the full set of financial statements for the year ended 31 December 2018, which have been audited by Deloitte & Touche. An adverse opinion was issued thereon. The auditor's report included Key Audit Matters (KAMs) which relate to Valuation of expected credit losses on Financial Assets and Valuation of Incurred But Not Reported (IBNR) claim provision. The auditor's report on these financial statements is available for inspection at the company's registered

Consolidated Statement of Co For the year ended 31 De

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|---|------------|-------------------------------------|-----------------------------------|
| | Note | 31 Dec 2018 US\$ | 31 Dec 2017 US\$ |
| Interest and related income Interest and related expense | 18 18.1 | 85 310 382 (20 111 730) | 65 715 846 (19 647 155) |
| Net interest and related income | | 65 198 652 | 46 068 691 |
| Fee and commission income Fee and commission expense | 19 19.1 | 43 159 361 (358716) | 31 928 468 (322495) |
| Net fee and commission income | | 42 800 645 | 31 605 973 |
| Revenue from property sales Cost of property sales | 20 20.1 | 10 839 739 (8 350 999) | 5 387 808 (4 212 915) |
| Net income from property sales | | 2 488 740 | 1 174 893 |
| Insurance premium revenue Premium ceded to reinsurers and retrocessionaires | 21 | 35 036 452 (13 357 206) | 30 988 208 (12 288 100) |
| Net earned insurance premium | | 21 679 246 | 18 700 108 |
| Net trading income Net gain from financial assets at fair value through profit or loss Other operating income | 22 23 | 1 464 471 3 139 229 9 153 805 | 1 367 267 636 005 5 740 990 |
| | | 13 757 505 | 7 744 262 |
| Total net income | | 145 924 788 | 105 293 927 |
| Impairment allowance | 5.4 | (2 513 421) | (6 883 565) |
| Net insurance commission expense | 24 | (3 806 204) | (3 783 042) |

25

26

27

(11 656 355)

(73 302 335)

54 646 473

(10 211 030)

44 435 443

1 216 703

1 216 703

45 652 146

44 416 204

44 435 443

45 632 907

45 652 146

28.1

28.2

Share

capital

US\$

6 719

14 083 173

19 239

6.95

6.95

Share

US\$

19 239

| Profit for the year |
|----------------------------|
| Other comprehensive income |

Insurance claims and loss adjustment expenses

Administrative expenses

Profit before income tax

Income tax expense

Items that will not be reclassified to profit or loss Gains on property revaluation

| Items that may be subsequently reclassified to profit or loss |
|---|

Gain/(loss) on financial assets at fair value through other comprehensive income

Total other comprehensive income. net income tax

| Total comprehensive income for the year |
|---|
|---|

| Profit attributable to: |
|------------------------------|
| Equity holders of the parent |
| Non - controlling interest |

| Profit for the year | |
|--|------------|
| Total comprehensive income attributable to | ɔ : |

Equity holders of the parent Non - controlling interest

Total comprehensive income for the year

Earnings per share (US cents)

Basic earnings per share

Diluted earnings per share

Consolidated Statement of C For the year ended 31 De

| Consolidated Statement of | Finar |
|---------------------------|-------|
| Ac at 21 December 2019 | |

| | 100 | 31 Dec 2010 | 31 Dec 2017 |
|---|------|---------------|-------------|
| ASSETS | Note | US\$ | US\$ |
| Balances with other banks and cash | 4 | 192 209 582 | 181 002 565 |
| Financial assets at amortised cost | 5.5 | 186 068 296 | 112 878 823 |
| Loans and advances to customers | 5.1 | 405 508 331 | 300 746 805 |
| Trade and other receivables including insurance receivables | 5.2 | 12 942 578 | 9 639 660 |
| Bonds and debentures | 6 | 225 565 873 | 27 633 715 |
| Financial assets at fair value through profit or loss | 7 | 9 049 902 | 2 365 325 |
| Financial assets at fair value through other comprehensive income | 8 | 2 064 702 | 835 710 |
| Inventory | 9 | 8 461 294 | 6 523 937 |
| Prepayments and other assets | 10 | 21 000 608 | 23 684 304 |
| Current income tax asset | | 147 326 | 655 613 |
| Deferred income tax assets | | 5 189 191 | 7 586 301 |
| Investment property | 11 | 8 838 000 | 8 184 400 |
| Intangible assets | 12 | 2 056 337 | 1 851 136 |
| Property and equipment | 13 | 34 874 699 | 28 849 191 |
| Total assets | | 1 113 976 719 | 712 437 485 |
| FOURTY AND LIABILITIES | | | |
| EQUITY AND LIABILITIES Liabilities | | | |
| Deposits and borrowings from other banks and customers | 14 | 873 173 638 | 523 984 853 |
| Insurance liabilities | 15 | 13 921 902 | 7 680 864 |
| Trade and other payables | 16 | 46 742 668 | 35 311 178 |
| Current income tax liability | 10 | 643 429 | 70 599 |
| Deferred income tax liability | | 783 115 | 834 055 |
| Dolottod moonto tax mability | | 700 7.10 | |
| Total liabilities | | 935 264 752 | 567 881 549 |
| Equity | | | |
| Capital and reserves attributable to equity | | | |
| holders of the parent entity | | | |
| Share capital and share premium | 17.3 | 14 089 892 | 14 089 892 |
| Other reserves | | 35 396 838 | 38 807 167 |
| Retained profits | | 128 886 322 | 91 326 329 |

31 Dec 2018

178 373 052

178 711 967

1 113 976 719

31 Dec 2018

54 646 473

2 807 016

2 513 421

(3 139 229)

57 316 957

(73 189 473)

(3302918)

(2738 398) 2 683 696

207 225 825

52 143 469

6 241 038 11 431 490

(50 191 303)

(6796032)

(56 987 335)

(8838267)

(9 572 971)

45 432

13

Total

US\$

(7 412 632)

(4627032)

(12 039 664)

178 373 052

(607630)

(105917853)

(197 932 158)

574 935

338 915

31 Dec 2017

91 326 329 **144 223 388**

144 555 936

712 437 485

31 Dec 2017

29 303 554

6 883 565 (2 129 962) (1629 27 890

(636 005)

(14326)

36 399 533

(37 800 342)

(31 095 557)

(18 493 760

(519423

(627147

(1 352 601

(2 343 981

(13 629 611

165 407 265

(26 120 915)

(1 790 070) 15 502 081

83 535 472

(7211061)

76 324 411

(4 851 082)

(5 387 227)

<u>79 754</u>

Total

US\$

332 548

Consolidated Statement of

Non controlling interest in equity

Total equity and liabilities

Total equity

(8 279 135)

(57 044 631)

29 303 554

(6055324)

23 248 230

1 311 411

(313684)

997 727

(27177)

(26905)

970 822

24 219 052

23 197 279

23 248 230

24 164 106

24 219 052

Retained

profits

US\$

54 946

3.62

3.62

Treasury

US\$

50 951

| For the year ended 31 December 2011 | |
|---|------|
| | |
| | Note |
| Cash flow from operating activities | |
| Profit before income tax | |
| Adjustments for non cash items: | |
| Depreciation | 13 |
| Amortisation charge | 12 |
| Impairment allowance | 5.4 |
| Fair value adjustment on investment property | 11 |
| Impairment reversal on property and equipment | 13 |
| Impairment loss on intangible assets | 12 |

Fair value adjustment on financial assets at fair value through profit or loss

| Net cash generated before changes in operating assets and liabilities |
|---|
| Increase in financial instruments held to maturity Increase in loans and advances Increase in trade and other receivables |
| Increase in bonds and debentures Increase in financial assets at fair value through profit or loss |

Profit on disposal of property and equipment

Decrease/(increase) in prepayments and other assets Increase in investment property Increase in deposits from customers Increase/(decrease) in deposits from other banks Increase/(decrease) in insurance liabilities Increase in trade and other payables

Net cash (used in)/generated from operating activities

Income tax paid

Increase in inventory

| Cash flows from investing activities |
|--|
| Purchase of intangible assets |
| Purchase of property and equipment |
| Proceeds from sale of property and equipment |

Cash flows from financing activities Proceeds from borrowings Repayment of borrowings

distributable

reserve

US\$

Net cash used in investing activities

Purchase of treasury shares Net cash generated from/(used in) from financing activities

Dividend paid to the Company's shareholders

Dividend paid to non-controlling interests

Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the year Cash and cash equivalents at the end of year

Revaluation

reserve

US\$

Available

for sale

reserve

US\$

Changes in

ownership

US\$

2 800 000 97 514 129 (73 602 926) (7694638)(3 359 164) (12504)(16548)(4627032) 77 767 323 (74 178 638) 11 207 017 (3 241 454) 181 002 565 184 244 019 4.2 192 209 582 181 002 565

controlling

US\$

(12504)

(12504)

338 915

| _ | | | | | | | | | | | |
|---|-----------------|-----------------|---------------------------------------|-------------------|-----------------|--------------------|-------------------------------------|----------------|--|------------------------------|--------|
| Balance as at 1 January 2017 Profit for the year Other comprehensive income; | 6 719 - | 14 083 173 - | 71 488 214 23 197 279 | (2 501 344) - | 36 624 611 - | 2 170 001 - | (123 599) - | 1 670 671 - | 123 418 446 23 197 279 | 294 150 50 951 | |
| Gain on revaluation of property and equipment, net of tax Loss on available for sale financial assets | - | <u>-</u> | | - | <u>-</u> | 993 732 | (26905) | - | 993 732 (26 905) | 3 995 | |
| Total other comprehensive income Total comprehensive income | - | | 23 197 279 | - | - | 993 732 993 732 | (26 905) (26 905) | - | 966 827 24 164 106 | 3 995 54 946 | |
| Transaction with owners: Dividend declared and paid Total transactions with owners | - | - | (3 359 164) | - | - | - | - | - | (3 359 164) | (16548) | |
| recognised directly in equity | - | | (3 359 164) | - | | - | | - | (3 359 164) | (16 548) | |
| Balance as at 31 December 2017 | 6 719 | 14 083 173 | 91 326 329 | (2 501 344) | 36 624 611 | 3 163 733 | (150 504) | 1 670 671 | 144 223 388 | 332 548 | |
| Balance as at 1 January 2018, as previously reported Changes on initial application of IFRS 15 Changes on initial application of IFRS 9 | 6 719 - | 14 083 173 - | 91 326 329 (801 041) 1 357 462 | (2 501 344) - | 36 624 611 | 3 163 733 | (150 504) | 1 670 671 - | 144 223 388 (801 041) 1 357 462 | 332 548 - (368) | |
| Balance as at 1 January 2018, restated Profit for the year Other comprehensive income | 6 719 | 14 083 173 - | 91 882 750 44 416 204 | (2 501 344) | 36 624 611 | 3 163 733 | (150 504) | 1 670 671 - | 144 779 809 44 416 204 | 332 180 19 239 | |
| Loss on available for sale financial assets Total other comprehensive income Total comprehensive income | . <u>=</u> - | <u>-</u> - | - <u>-</u> - 44 416 204 | - - - | - : | - - - | 1 216 703 1 216 703 1 216 703 | | 1 216 703 1 216 703 45 632 907 | - 19 239 | |
| | - | | 44 416 204 | - | | | | | | 19 23 | - 9 |

(7 412 632)

(7 412 632)

128 886 322

(4627032)

(4 627 032)

(7 128 376)

36 624 611

3 163 733

1 066 199

1 670 671



FOR THE YEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fil For the year ended 31 Dec

GENERAL INFORMATION

FBC Holdings Limited ("the Company") and its subsidiaries (together "the Group") provide a wide range of commercial banking, mortgage financing, micro lending, reinsurance, short-term insurance, and stockbroking services.

The Company is a limited liability company, which is listed on the Zimbabwe Stock Exchange. The Company and its subsidiaries are incorporated and domiciled in Zimbabwe.

These consolidated financial statements were approved for issue by the Board of Directors on 27 March 2019.

SIGNIFICANT ACCOUNTING POLICIES

A full set of the Group's accounting policies is available in the Group's annual report, which is ready for inspection at the Company's registered office. The following paragraphs describe the main accounting policies applied by the Group. These policies have been consistently applied to all the years presented, unless otherwise stated.

The Group's consolidated financial results have been prepared with policies consistent with International Financial Reporting Standards ("IFRS"), and the International Financial Reporting Interpretations Committee, ("IFRS IC") interpretations and in the manner required by the Zimbabwe Companies Act, (Chapter 24:03) and the relevant Statutory Instruments ("SI") SI 62/96, SI 33/99 and SI 33/19 unless stated otherwise. The consolidated financial results have been prepared from statutory records that are maintained under the historical cost convention as modified by the revaluation of financial assets at fair value through profit or loss, through other comprehensive income, investment property and property and equipment.

In previous financial periods the Group adopted the United States Dollars as its presentation and functional currency. For the year 2018 financial statements, the Group has also adopted the United States Dollars as its presentation currency in compliance with local laws and regulations particularly Statutory instrument 33 of 2019 and relevant guidance on the matter provided by the Public Accountants and Auditors Board (PAAB) on 21 March 2019.

2.1.1 Changes in accounting policies

IFRS 9 - Financial instruments

The Group has adopted IFRS 9 as issued by the International Accounting Standards Board (IASB) in July 2014 with a date of transition of 1 January 2018, which resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements. The Group did not early adopt any of IFRS 9 in previous periods.

As permitted by the transitional provisions of IFRS 9, the Group elected not to restate comparative figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date of transition were recognised in the opening retained earnings and other reserves of the current period.

Consequently, for notes disclosures, the consequential amendments to IFRS 7 disclosures have also only been applied to the current period. The comparative period notes disclosures repeat those disclosures made in the prior year

The adoption of IFRS 9 has resulted in changes in the Group accounting policies for recognition, classification and measurement of financial assets and financial liabilities and impairment of financial assets. IFRS 9 also significantly amends other standards dealing with financial instruments such as IFRS 7 - Financial Instruments: Disclosures

IFRS 15 - Revenue from contracts with customers

The Group has adopted IFRS 15 as issued by the International Accounting Standards Board (IASB) in April 2016 with a date of transition of 1 January 2018, which resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements. The Group did not early adopt any of IFRS 15 in previous periods.

The Group has applied IFRS 15 using the "cumulative effect method" transition option - i.e. recognising the cumulative effect of applying IFRS 15 as of 1 January 2018 as an adjustment to the opening balance of retained earnings of the annual reporting period, with no restatement of the comparative period.

Under this transition method, the Group is required to apply IFRS 15 retrospectively only to contracts that were not completed contracts at the date of initial application, and changes arising from this retrospective application are adjusted

The adoption of IFRS 15 has resulted in changes in the Group accounting policies for recognition of revenues. IFRS 15 has had a significant impact on revenue recognition for property development income for FBC Building Society. The impact is from the timing of revenue recognition. Property sales revenue was previously recognized under IAS 18 using stage of completion. Under IFRS 15, revenue recognition for property sales is now done when the performance obligation i.e. delivery of a housing unit as per agreed terms in the agreement of sale, has been satisfied and the property handed over to the customer. The standard has not impacted revenue recognition under other revenue streams.

Set out below are disclosures relating to the impact of the adoption of IFRS 9 and IFRS 15 on the Group. Further details of the specific IFRS 9 and IFRS 15 accounting policies applied in the current period, as well as the previous IAS 39 and IAS 18 accounting policies applied in the comparative period, are described in more detail under the Group accounting policy note within the full set of financial statements for the year ended 31 December 2018.

(i) Classification and measurement of financial instruments

The measurement category and the carrying amount of financial assets and liabilities in accordance with IAS 39 and IFRS 9

| | IAS | 39 | IFRS 9 | | |
|---|----------------|-----------------|----------------|-----------------|--|
| | Measurement | Carrying amount | Measurement | Carrying amount | |
| Financial assets | | US\$ | | US\$ | |
| Balances with banks and cash | Amortised cost | 181 002 565 | Amortised cost | 181 002 565 | |
| Financial assets at amortised cost | Amortised cost | 112 878 823 | Amortised cost | 112 372 607 | |
| Loans and advances to customers | Amortised cost | 300 746 805 | Amortised cost | 301 481 869 | |
| Bonds and debentures | Amortised cost | 27 633 715 | Amortised cost | 27 405 977 | |
| Financial assets at fair value through profit or loss | FVPL | 2 365 325 | FVPL | 2 365 325 | |
| Financial assets at fair value through other comprehensive income | FVOCI | 835 710 | FVOCI | 835 710 | |
| Trade and other receivables including insurance receivables | Amortised cost | 9 639 660 | Amortisedcost | 9 639 660 | |
| Financial liabilities | | | | | |
| Deposits from banks and customers | Amortised cost | 523 984 853 | Amortised cost | 523 984 853 | |
| Insurance liabilities | Amortised cost | 7 680 864 | Amortisedcost | 7 680 864 | |

(ii) Reconciliation of statement of financial position balances from IAS 39 to IFRS 9 and impact of IFRS 15 The Group performed a detailed analysis of its business models for managing financial assets and analysis of their cash flow characteristics

The following table reconciles the carrying amounts of financial assets from their previous measurement category in accordance with IAS 39 and IAS 18 to their new measurement categories upon transition to IFRS 9 and IFRS 15 on 1 January 2018:

| | IAS 18/IAS 39 | | | | IFRS 15/IFRS 9 |
|--|-----------------|-----------|------------|-----------|------------------|
| | Carrying amount | IFRS 15 | IFRS 9 | IFRS 9 | Carrying amount |
| | 31 Dec 2017 | Impact | Reclassifi | | as at 1 Jan 2018 |
| | US\$ | US\$ | US\$ | US\$ | USS |
| Assets | | | | | and the |
| Balances with banks and cash | 181 002 565 | - | - | - | 181 002 565 |
| Financial assets at amortised cost | 112 878 823 | - | - | (506216) | 112 372 607 |
| Loans and advances to customers | 300 746 805 | - | - | 735 064 | 301 481 869 |
| Bonds and debentures | 27 633 715 | - | - | (227738) | 27 405 977 |
| Financial assets at fair value | | | | · | |
| through profit or loss | 2 365 325 | - | - | - | 2 365 325 |
| Financial assets at fair value through | | | | | |
| other comprehensive income | 835 710 | - | - | - | 835 710 |
| Trade and other receivables including | | | | | |
| insurance receivables | 9 639 660 | - | - | - | 9 639 660 |
| nventory | 6 523 937 | 3 563 044 | - | - | 10 086 981 |
| Liabilities | | | | | |
| Deferred income tax liability | 834 055 | _ | - | (330237) | 503 818 |
| Trade and other payables | 35 311 178 | 4 364 085 | - | ` - | 39 675 263 |
| Current income tax liability | 70 599 | - | - | 427 723 | 498 322 |
| Equity | | | | | |
| Retained profits | 91 326 329 | (801 041) | _ | 1 357 462 | 91 882 750 |
| Non controlling interest in equity | 332 548 | - | _ | (368) | 332 180 |

(iii) Reconciliation of impairment allowance from IAS 39 to IFRS 9

The following table reconciles the prior period's closing impairment allowances measured in accordance with IAS 39 incurred loss model to the new impairment allowance measured in accordance with the IFRS 9 expected loss model at 1 January 2018:

| | Impairment | | | Impairment |
|---|--------------|------------------|---------------|--------------|
| | allowance | | | allowance |
| Measurement category | under IAS 39 | Reclassification | Remeasurement | under IFRS 9 |
| Armotised cost | US\$ | US\$ | US\$ | US\$ |
| Cash and cash equivalents | - | - | - | - |
| Financial assets at amortised cost | - | - | 506 216 | 506 216 |
| oans and advances to customers | 15 237 829 | - | (735064) | 14 502 765 |
| Bonds and debentures | - | - | 227 738 | 227 738 |
| inancial assets at fair value through profit or loss | - | - | - | - |
| Financial assets at fair value through other comprehensive income | - | - | - | - |
| Trade and other receivables including insurance receivables | 413 400 | - | - | 413 400 |
| _oan commitments | - | | 207 591 | 207 591 |
| Total | 15 651 229 | - | 206 481 | 15 857 710 |

Total remeasurement amount of US\$1 357 094 net of tax (gross - US\$1 454 579) was recognised in opening reserves at 1 January 2018

(iv) IFRS 15 Impact on profit (loss) for the year 31 December 2018

| Revenues Increase due to change in the timing of recognition for property sales | 4 364 085 |
|--|-------------|
| Cost of sales Increase due to change in the timing of recognition for property sales | (3 563 044) |

Increase due to change in the timing of recognition for property sales

801 041 Increase in net income from property sales

US\$

Adjustment to current year statement of comprehensive income components

| | Current year performance US\$ | Initial IFRS 15 application adjustment US\$ | Reported performance 2018 US\$ | Reported performance 2017 US\$ |
|--|-------------------------------|--|--------------------------------|--------------------------------|
| Revenue from property sales Cost of sales | 6 475 652 (4 787 955) | 4 364 085 (3 563 044) | 10 839 739 (8 350 999) | 5 387 808 (4 212 915) |
| let income from property sales | 1 687 697 | 801 041 | 2 488 740 | 1 174 893 |

The opening retained earnings have been decreased by US\$801 041; Current period revenue has increased by US\$4 364 085; Current period cost of sales have increased by US\$3 563 044; Overall surplus for the year has been increased by US\$801 041.

Going concern

The Group's forecasts and projections, taking account of changes in trading environment and performance, show that the Group should be able to operate within the level of its current financing. After making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. The Group therefore continues to adopt the going concern basis in preparing its consolidated financial statements.

Basis of consolidation

Subsidiaries (a)

The consolidated financial results combine the financial statements of FBC Holdings Limited ("the Company") and all its subsidiaries. Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The Company recognises investments in subsidiaries at cost. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets. Acquisition

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date; any gains or losses arising from such remeasurement are recognised through profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IFRS 9 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisitiondate fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of comprehensive income.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Unrealised profits or losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity within "changes in ownership reserve". Gains or losses on disposals to non-controlling interests are also recorded in equity within "changes in ownership reserve".



FOR THE YEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fin For the year ended 31 Decement

(continued)

(c) Disposal of subsidiaries

When the Group ceases to have control any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

2.3 Segment reporting

An operating segment is a distinguishable component of the Group that is engaged in business activities from which it earns revenues and incurs expenses (including revenues and expenses relating to transactions with other components of the entity); whose operating results are reviewed regularly by the entity's chief operating decision maker ("CODM") to make decisions about resources to be allocated to the segment and to assess its performance; and for which discrete financial information is available.

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group Executive Committee that makes strategic decisions.

The Group's operating segments have been aggregated based on the nature of the products and services on offer and the nature of the regulatory environment. The CODM is responsible for allocating resources and assessing performance of the operating segments.

In accordance with IFRS 8 - Operating Segments, the Group has the following business segments: commercial banking, microlending, mortgage financing, reinsurance, short-term insurance and stockbroking.

3 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The Group's financial statements and its financial results are influenced by accounting policies, assumptions, estimates and management judgements, which necessarily have to be made in the course of the preparation of the financial statements.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgements are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Group's results and financial situation due to their materiality.

The areas involving critical accounting estimates and judgements include determination of functional curreny, impairment allowances, income taxes, claims and inventory valuation.

3.1 Functional currency

As prescribed under statutory instrument 33 of 2019, the Group adopted United States Dollars (USD) as the functional currency.

3.1.1 Functional currency assessment for the year 2018 financial statements

Management in complying with the law and considering guidance on the matter provided by the Public Accountants and Auditors Board (PAAB) have assessed that the functional currency as at the 31 December 2018 was still United States Dollars. The Group used an exchange rate of 1:1 between RTGS balances, bond notes and the USD as at 31 December 2018

| ı | BALANCES WITH OTHER BANKS AND CASH | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
|-----|--|---------------------------------|---------------------------------|
| 1.1 | Balances with Reserve Bank of Zimbabwe ("RBZ") Current account balances | 131 238 946 | 135 219 548 |
| | Balances with other banks and cash Notes and coins Other bank balances | 8 969 265 52 001 371 | 5 228 887 40 554 130 |
| | | 60 970 636 | 45 783 017 |
| | Balances with other banks and cash (excluding bank overdrafts) | 192 209 582 | 181 002 565 |
| | Current Non-current | 192 209 582 | 181 002 565 - |
| | Total | 192 209 582 | 181 002 565 |
| .2 | Cash and cash equivalents Cash and bank balances comprise of balances with less than three months maturity from date of acquisition, including cash on hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less. | | |
| | Cash and cash equivalents include the following for the purposes of the statement of cash flows; | | |
| | Current account balance at Reserve Bank of Zimbabwe ("RBZ") (note 4.1) | 131 238 946 | 135 219 548 |
| | Balances with banks and cash (note 4.1) | 60 970 636 | 45 783 017 |
| | | 192 209 582 | 181 002 565 |
| | FINANCIALASSETS | | |
| .1 | Loans and advances to customers Loans and advance maturities | | |
| | Maturing within 1 year Maturing after 1 year | 253 032 843 164 948 162 | 96 850 768 219 133 866 |
| | Gross carrying amount Impairment allowance | 417 981 005 (12 472 674) | 315 984 634 (15 237 829) |
| | | 405 508 331 | 300 746 805 |
| .2 | Trade and other receivables including insurance receivables Insurance receivables; - Due by insurance clients and insurance brokers | 6 839 366 | 8 625 540 |
| | - Due by reinsurers - Due by retrocessionaires | 537 652 6 328 683 | 415 586 1 011 934 |
| | Gross carrying amount Impairment allowance | 13 705 701 (763 123) | 10 053 060 (413 400) |
| | | 12 942 578 | 9 639 660 |
| | Current Non-current | 6 584 749 6 357 829 | 9 639 660 |
| | Total | 12 942 578 | 9 639 660 |
| 5.3 | Irrevocable commitments There are no irrevocable commitments to extend credit, which can expose the Group to penalties or disproportionate expense. | | |

5.4 Movement in impairment allowance

| Bonds and debentures US\$ | Trade and other receivables US\$ | Loans and advances US\$ | Financial assets at armotised cost US\$ | Undrawn contractual commitments & guarantees US\$ | Total US\$ |
|---|---|-------------------------|---|---|---------------|
| Balance at 1 January 2018 - Change on initial | 413 400 | 15 237 829 | - | - | 15 651 229 |
| application of IFRS 9 227 738 | - | (735 064) | 506 216 | 207 591 | 206 481 |
| Increase in impairment allowance 900 414 | 541 639 | 785 757 | 355 666 | (70 055) | 2 513 421 |
| Amounts written off during the year - | (191916) | (703505) | - | - | (895421) |
| Interest in suspense (reclassification) - | - | (2 112 343) | - | | (2 112 343) |
| Balance as at 31 December 2018 1 128 152 | 763 123 | 12 472 674 | 861 882 | 137 536 | 15 363 367 |

| | | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
|-----|--|--------------------------------|--------------------------|
| 5.5 | Treasury bills Maturing within 1 year Maturing after 1 year | 158 016 219 28 913 959 | 53 421 053 59 457 770 |
| | Gross carrying amount Impairment allowance | 186 930 178 (861 882) | 112 878 823 |
| | | 186 068 296 | 112 878 823 |
| 6 | BONDS AND DEBENTURES | | |
| | Maturing within 1 year Maturing after 1 year | 157 010 217 69 683 808 | 18 500 000 9 133 715 |
| | Gross carrying amount Impairment allowance | 226 694 025 (1 128 152) | 27 633 715 - |
| | | 225 565 873 | 27 633 715 |
| | Bonds have fixed interest rates of 7%, 10% and 5%. They mature on 30 June 2020, 30 June 2021, 30 June 2019 and 30 September 2020 respectively. | | |
| 7 | FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS | | |
| | Listed securities at market value | 9 049 902 | 2 365 325 |
| | Current Non-current | 9 049 902 | 2 365 325 |
| | Total | 9 049 902 | 2 365 325 |

Financial assets at fair value through profit or loss are presented within 'operating activities' as part of changes in working capital in the statement of cash flows.

| | Changes in fair values of financial assets at fair value through profit or loss are recorded in the statement of comprehensive income. The fair value of all equity securities is based on the market, the Zimbabwe Stock Exchange at year end. | | |
|----|---|-------------------------|-------------------------|
| 8 | FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
| | Listed securities at market value | 2 064 702 | 835 710 |
| | Current Non-current | 2 064 702 | 835 710 |
| | | 2 064 702 | 835 710 |
| 9 | INVENTORY | | |
| • | Raw materials | 68 900 | 125 368 |
| | Work in progress | 6 307 718 | 4 089 434 |
| | Finished goods | 2 084 676 | 2 309 135 |
| | | 8 461 294 | 6 523 937 |
| | Current Non-current | 8 461 294 - | 6 523 937 - |
| | Total | 8 461 294 | 6 523 937 |
| 40 | PREPAYMENTS AND STUED ASSETS | | |
| 10 | PREPAYMENTS AND OTHER ASSETS Prepayments | 7 873 595 | 6 472 439 |
| | Deferred acquisition costs | 765 528 | 742 791 |
| | Refundable deposits for Mastercard and Visa transactions | 7 025 695 | 4 664 519 |
| | Stationery stock and other consumables | 33 566 | 19 024 |
| | Time - share asset Other | 22 500 5 279 724 | 33 750 |
| | Other | 5 2 19 1 24 | 11 751 781 |
| | | 21 000 608 | 23 684 304 |
| | Current | 14 902 986 | 23 650 554 |
| | Non-current | 6 097 622 | 33 750 |
| | Total | 21 000 608 | 23 684 304 |
| 11 | INVESTMENT PROPERTY | | |
| | Balance as at 1 January | 8 184 400 | 3 710 457 |
| | Additions | 632 630 | 2 483 981 |
| | Fair value adjustment Disposals | 45 970 (25 000) | 2 129 962 (140 000) |
| | | | 8 184 400 |
| | Balance as at 31 December | 8 838 000 | |
| | Non-current | 8 838 000 | 8 184 400 |
| | Total | 8 838 000 | 8 184 400 |
| 12 | INTANGIBLE ASSETS | | |
| | Year ended 31 December Opening net book amount | 1 851 136 | 1 890 026 |
| | Additions | 780 136 | 615 899 |
| | Impairment loss | - | (27890) |
| | Amortisation charge | (574935) | (626899) |
| | Closing net book amount | 2 056 337 | 1 851 136 |
| | As at 31 December | | |
| | Cost | 7 318 882 | 6 538 746 |
| | Accumulated amortisation Accumulated impairment | (5 233 318) (29 227) | (4 658 383) (29 227) |
| | Net book amount | 2 056 337 | 1 851 136 |
| | | | |

Movement in impairment allowance

Balance as at 1 January 2017

Increase in impairment allowance

Interest in suspense/ (recoveries)

Balance as at 31 December 2017

Amounts written off during the year

Total

19 247 670

6 883 565

(8 327 467)

(2 152 539)

15 651 229

US\$

Trade and

receivables

US\$

147 470

advances

19 100 200

6 617 635

(8 327 467)

(2 152 539)

15 237 829



FORTHEYEAR ENDED 31 DECEMBER 2018

| | es to the Consolidated I the year ended 31 Dece | | (con | tinued) | | | | | | | | |
|------------|--|-------------------------|-------------------|---------------------------|------------------------|--------------------------|---------------------------|------|---|-------------------------|--------------------------|--------------------------|
| 13 | PROPERTY AND EQUIPMEN | | | | | | | | | | 24 Doc 49 | 24 Dec 47 |
| | | Land and | | Computer | Furniture and office | Motor | | 18 | INTEREST AND RELATED INCOME | | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
| | | buildings US\$ | Machinery US\$ | equipment US\$ | equipment US\$ | vehicles US\$ | Total US\$ | 18 | Cash and cash equivalents | | 254 667 | 2 322 219 |
| | Year ended 31 December 2017 | | | | | | | | Loans and advances to other banks Loans and advances to customers | | 2 384 789 60 876 711 | 2 503 909 44 744 734 |
| | Opening net book amount Additions | 16 677 756 294 168 | - | 1 376 857 524 705 | 5 909 816 3 234 580 | 1 125 615 797 629 | | | Banker's acceptances and tradable bills Other interest income | | 21 490 124 304 091 | 15 745 817 399 167 |
| | Revaluation of property impairment ioss | 1 311 411 1 b29 | - | - | - | - | | | | | 85 310 382 | 65 715 846 |
| | Disposals | - | - | (572) (517987) | (62752) (1 027 066) | (2104) (379814) | | | Credit related fees that are an integral part of the effective interest on advances have been classified under interest income. | oans and | | |
| | Depreciation | (414680) | | , , | , , | | | 18.1 | INTEREST AND REALTED EXPENSE | | | |
| | Closing net book amount | 17 870 284 | - | 1 383 003 | 8 054 578 | 1 541 326 | | 10.1 | Deposit from other banks | | 4 778 238 | 6 879 265 |
| | As at 31 December 2017 Cost or valuation | 19 101 547 | 184 423 | 5 035 366 | 12 467 614 | 3 511 902 | | | Demand deposits Afreximbank and PTA Bank | | 2 459 326 5 686 106 | 884 481 4 785 062 |
| | Accumulated depreciation Accumulated impairment | (1 232 892) 1 629 | (184 423) | (3 652 363) | (4 405 154) (7 882) | (1 719 025) (251 551) | | | Time deposits | | 7 188 060 | 7 098 347 |
| | · | | | 1 383 003 | 8 054 578 | 1 541 326 | - | | | | 20 111 730 | 19 647 155 |
| | Net book amount | 17 870 284 | - | 1 303 003 | 0 054 57 6 | 1 541 520 | | 19 | FEE AND COMMISSION INCOME | | 38 521 782 | 28 163 280 |
| | Year ended 31 December 2018 | | | | | | | | Retail service fees Credit related fees | | 3 545 086 | 2 840 406 |
| | Opening net book amount Additions | 17 870 284 4 897 661 | - | 1 383 003 642 625 | 8 054 578 2 321 502 | 1 541 326 976 479 | | | Investment banking fees Brokerage commission | | 326 413 766 025 | 407 194 517 468 |
| | Disposals | (443759) | - | (3827) (609312) | (1916) (1265575) | - (488370) | | | Other | | 55 | 120 |
| | Depreciation | | | , , | , | | | | | | 43 159 361 | 31 928 468 |
| | Closing net book amount | 22 324 186 | - | 1 412 489 | 9 108 589 | 2 029 435 | | 19.1 | FEE AND COMMISSION EXPENSE | | 050.740 | 000 405 |
| | As at 31 December 2018 Cost or valuation | 23 999 208 | 184 423 | 5 670 625 | 14 774 948 | 4 408 432 | | | Brokerage | | 358 716 | 322 495 |
| | Accumulated depreciation Accumulated impairment | (1 676 651) 1 629 | (184 423) | (4 258 136) | (5 658 477) (7 882) | (2 127 446) (251 551) | | 20 | REVENUE FROM PROPERTY SALES Property sales | | 10 839 739 | 5 387 808 |
| | · | | | 4 440 400 | , , | | | 20.1 | COST OF PROPERTY SALES | | | |
| | Net book amount | 22 324 186 | - | 1 412 489 | 9 108 589 | 2 029 435 | | 20.1 | Raw materials | | 8 350 999 | 4 212 915 |
| 14 | DEPOSITS AND BORROWING | IGS FROM OTHE | ER BANKS AN | ND CUSTOMER | S | 31-Dec-18 | 31-Dec-17 | 21 | INSURANCE PREMIUM REVENUE | | | |
| 14.1 | Deposits from customers | | | | | US\$ | US\$ | | Gross premium written Change in unearned premium reserve ("UPR") | | 35 439 009 (402557) | 31 077 487 (89 279) |
| | Demand deposits | | | | | 495 219 204 | 266 871 536 | | , , | | 35 036 452 | 30 988 208 |
| | Promissory notes Other time deposits | | | | | 43 480 837 89 199 721 | 52 691 470 101 110 931 | | | | 00 000 402 | 30 300 200 |
| | | | | | | 627 899 762 | 420 673 937 | 22 | NET GAIN FROM FINANCIAL INSTRUMENTS CARRIED AT FAIR V. Financial assets at fair value through profit or loss (note 7), fair value g | | 3 139 229 | 636 005 |
| | Current | | | | | 619 843 355 | 415 565 186 | 23 | OTHER OPERATING INCOME | | | |
| | Non-current | | | | | 8 056 407 | 5 108 751 | | Rental income Profit disposal of property and equipment | | 212 282 39 689 | 113 834 14 326 |
| | Total | | | | | 627 899 762 | 420 673 937 | | Sundry income | | 1 315 996 | 930 251 |
| 14.2 | Deposits from other banks | | | | | | | | Bad debts recoveries Fair value adjustments on investment property | | 7 539 868 45 970 | 2 622 952 2 059 627 |
| | Money market deposits | | | | | 140 873 376 | 88 729 907 | | Rental income is earned from owner occupied properties. Included in | rental income | | |
| | Current | | | | | 140 873 376 | 88 729 907 | | is US\$ 74 977 (2017- US\$ 59 521) earned from investment property. | | 9 153 805 | 5 740 990 |
| 14.3 | Borrowings | | | | | 100 017 054 | | 24 | NET INSURANCE COMMISSION EXPENSE | | 4 976 802 | 4 007 000 |
| | Foreign lines of credit Other borrowings | | | | | 103 917 654 482 846 | 13 499 380 1 081 629 | | Commissions paid Commission received | | (1 147 861) | 4 897 686 (1 113 150) |
| | | | | | | 104 400 500 | 14 581 009 | | Change in technical provisions | | (22737) | (1494) |
| | Current | | | | | 5 002 392 | 2 638 004 | | | | 3 806 204 | 3 783 042 |
| | Non-current | | | | | 99 398 108 | 11 943 005 | 25 | INSURANCE CLAIMS AND LOSS ADJUSTMENT EXPENSES | | | |
| | Total | | | | | 104 400 500 | 14 581 009 | 20 | INCONANCE SEALING AND ESSO ADDOCTMENT EXI ENGES | | . . | |
| | Total deposits and borrowing | gs | | | | 873 173 638 | 523 984 853 | | Year ended 31 December 2018 | US\$ | Reinsurance US\$ | Net US\$ |
| 14.4 | Deposit concentration | | | 2018 | % | 2017 | <u></u> % | | Claims and loss adjustment expenses | (17 008 692) | 5 760 092 | (11 248 600) |
| | • | | | US\$ | | US\$ | | | Change in technical provisions | (521731) | 113 976 | (407 755) |
| | Agriculture | | | 33 714 872 | 4% | 18 406 872 | 4% | | Total claims | (17 530 423) | 5 874 068 | (11 656 355) |
| | Construction Wholesale and retail trade | | | 19 959 817 139 533 516 | | 9 410 422 101 394 353 | 2% 19% | | Year ended 31 December 2017 | (45,000,544) | 0.507.000 | (0.040.440) |
| | Public sector Manufacturing | | | 46 638 573 73 069 043 | 6% 8% | 34 343 637 47 777 712 | 7% 9% | | Claims and loss adjustment expenses Change in technical provisions | (15 209 511) 352 267 | 6 597 098 (18 989) | (8 612 413) 333 278 |
| | Telecommunication Transport | | | 45 036 702 32 625 304 | 5% 4% | 29 651 248 20 203 403 | 6% 4% | | Total claims | (14 857 244) | 6 578 109 | (8 279 135) |
| | Individuals | | | 99 035 558 | 11% | 61 003 339 | 10% | | | | | |
| | Financial services Mining | | | 229 999 590 99 639 588 | 26% 12% | 89 522 891 61 813 610 | 17% 12% | | | | 31-Dec-18 | 31-Dec-17 |
| | Other | | | 53 921 075 | 6% | 50 457 366 | 10% | 26 | ADMINISTRATIVE EXPENSES | | US\$ | US\$ |
| | | | | 873 173 638 | 100% | 523 984 853 | 100% | | Administrative expenses Staff costs (note 26.1) | | 29 592 178 32 425 016 | 19 656 439 26 774 254 |
| 15 | INSURANCE LIABILITIES | | | | | 31-Dec-18 US\$ | 31-Dec-17 US\$ | | Directors' remuneration (note 26.2) Audit fees: | | 6 536 579 | 6 281 630 - |
| 10 | | | | | | | | | - Current year fees - Prior year fees | | 331 404 75 389 | 313 600 67 161 |
| | Gross outstanding claims Liability for unearned premium | n | | | | 10 280 141 3 641 761 | 4 441 660 3 239 204 | | Depreciation | | 2 807 016 | 2 339 547 |
| | | | | | | 13 921 902 | 7 680 864 | | Impairment of intangible assets Amortisation | | 574 935 | 27 890 626 899 |
| | Current | | | | | 13 921 902 | 7 680 864 | | Operating lease payment | | 959 818 | 957 211 |
| 16 | TRADE AND OTHER PAYABL | LES | | | | | | | | | 73 302 335 | 57 044 631 |
| - | Trade and other payables Deferred income | | | | | 12 255 038 4 736 974 | 12 575 694 5 908 279 | 26.1 | Staff costs | | 30 642 742 | 25 427 044 |
| | Other liabilities | | | | | 29 750 656 | 16 827 205 | | Salaries and allowances Social security | | 394 786 | 25 127 044 363 974 |
| | | | | | | 46 742 668 | 35 311 178 | | Pension contribution | | 1 387 488 | 1 283 236 |
| | Current Non-current | | | | | 32 962 918 13 779 750 | 35 311 178 | | | | 32 425 016 | 26 774 254 |
| | | | | | | 13 779 750 | 25.044.1=5 | 26.2 | Director's remuneration Board fees | | 988 576 | 778 162 |
| a=- | Total | | | | | 46 742 668 | 35 311 178 | | Other emoluments | | 91 229 | 49 914 |
| 17 17.1 | SHARE CAPITAL AND SHAR Authorised | | | | | | | | For services as management | | 5 456 774 | 5 453 554 |
| | Number of ordinary shares, wit | th a nominal valu | e of US\$0,000 | 001 | | 800 000 000 | 800 000 000 | | | | 6 536 579 | 6 281 630 |
| 17.2 | Issued and fully paid Number of ordinary shares, wit | th a nominal valu | e of US\$0.000 | 001 | | 671 949 927 | 671 949 927 | 27 | INCOME TAX EXPENSE: Charge for the year | | | |
| | ., | | , 0 | | | | | | Current income tax on income for the reporting year Adjustments in respect of prior years | | 7 546 912 125 324 | 5 370 913 376 860 |
| 17.3 | Share capital movement | | _ | Number of Shares | Share Capital | Share Premium | Total | | Adjustments in respect of prior years Deferred income tax | | 2 538 794 | 376 860 307 551 |
| | As at 1 January 2017 | | _ | 671 949 927 | US\$ 6 719 | 14 083 173 | US\$ 14 089 892 | | Income tax expense | | 10 211 030 | 6 055 324 |
| | Share issue | | _ | - | - | _ = | 14 089 892 | | | | | |
| | As at 31 December 2017 Share issue | | _ | 671 949 927 | 6 719 | 14 083 173 | - | | | | | |
| | As at 31 December 2018 | | - | 671 949 927 | 6 719 | 14 083 173 | 14 089 892 | | | | | |



FOR THE YEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fin (continued) For the year ended 31 Dec

| | The state of the s | | | | |
|------|--|------------------|--------------------------|-----------------------------|----------------------------|
| 28 | EARNINGS PER SHARE | | | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
| 28.1 | Basic earnings per share Profit attributable to equity holders of the parent | | | 44 416 204 | 23 197 279 |
| | Total | | | 44 416 204 | 23 197 279 |
| | Year ended 31 December 2018 | Shares issued | Treasury shares | Shares outstanding | Weighted |
| | Weighted average number of ordinary shares Issued ordinary shares as at 1 January 2018 Treasury shares purchased Weighted average number of ordinary | 671 949 927 - | 31 827 282 13 000 000 | 640 122 645 (13 000 000) | 640 122 645 (1 246 575) |
| | shares as at 31 December | 671 949 927 | 44 827 282 | 627 122 645 | 638 876 070 |
| | Basic earnings per share (US cents) | | | | 6.95 |
| | Year ended 31 December 2017 Weighted average number of ordinary shares Issued ordinary shares as at 1 January 2017 Treasury shares purchased Weighted average number of ordinary | 671 949 927 - | 31 827 282 - | 640 122 645 - | 640 122 645 - |
| | shares as at 31 December | 671 949 927 | 31 827 282 | 640 122 645 | 640 122 645 |

Basic earnings per share (US cents)

Diluted earnings per share is calculated after adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company does not have dilutive ordinary shares.

31-Dec-18 31-Dec-17

| | | US\$ | US\$ |
|------|---|-------------|-------------|
| | Earnings Profit attributable to equity holders of the parent | 44 416 204 | 23 197 279 |
| | Total | 44 416 204 | 23 197 279 |
| | Weighted average number of ordinary shares at 31 December | 638 876 070 | 640 122 645 |
| | Diluted earnings per share (US cents) | 6.95 | 3.62 |
| | | | |
| 28.3 | Headline earnings per share Profit attributable to equity holders | 44 416 204 | 23 197 279 |
| | Adjusted for excluded remeasurements Profit on the disposal of property and equipment (note 23) | (39689) | (14326) |
| | Impairment on asset (note 12 & 13) | - | 26 261 |
| | Headline earnings | 44 376 515 | 23 209 214 |
| | Weighted average number of ordinary shares at 31 December | 638 876 070 | 640 122 645 |
| | Headline earnings per share (US cents) | 6.95 | 3.63 |

SEGMENT REPORTING

Segment information is presented in respect of business segments.

Segment revenue, expenses, liabilities and assets are items that are directly attributable to the business segment or which can be allocated on a reasonable basis to a business segment.

The Group comprises of six business segments i.e. commercial banking, microlending, mortgage financing, short term reinsurance, short term insurance and stockbroking

Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Group Executive Committee.

| | Commercial | | Mortgage | Short term | Short term | | | |
|-------------------------------------|--------------|--------------|--------------|-----------------|-----------------|---------------|-----------|------------|
| | banking | Microlending | financing | reinsurance | insurance | Stockbroking | Consolida | ated |
| 31 December 2018 | US\$ | US\$ | US\$ | US\$ | US\$ | US\$ | | US\$ |
| Total segment net income | | | | | | | | |
| Interest income | 60 154 388 | 9 083 399 | 15 817 053 | 555 073 | 226 151 | 388 999 | 86 225 | 063 |
| Interest expense | (15 606 863) | (1 387 091) | (3 819 067) | - | 220 131 | - | (20 813 | |
| · · | (10 000 000) | (1.007.001) | (0 0 10 001) | | | | (200.0 | |
| Net interest income | 44 547 525 | 7 696 308 | 11 997 986 | 555 073 | 226 151 | 388 999 | 65 412 | 042 |
| Revenue from property sales | - | - | 10 839 739 | - | - | - | 10 839 | 739 |
| Cost of property sales | - | - | (8 350 999) | - | - | - | (8 350 | 999) |
| | | | | | | | | |
| Gross profit | - | - | 2 488 740 | - | - | - | 2 488 | |
| Net earned insurance premium | | - | | 12 526 235 | 10 022 283 | | 22 548 | |
| Net fee and commission income | 35 719 180 | 1 131 633 | 6 186 328 | - | - | 649 156 | 43 686 | 297 |
| Net trading income and | 0.044.044 | 44.004 | 404.000 | 0.007.005 | 007 700 | 4.40.000 | 40.400 | F00 |
| other income | 9 244 214 | 14 804 | 104 982 | 2 997 095 | 667 798 | 140 633 | 13 169 | <u>526</u> |
| Total net income for | | | | | | | | |
| reported segments | 89 510 919 | 8 842 745 | 20 778 036 | 16 078 403 | 10 916 232 | 1 178 788 | 147 305 | 123 |
| Intersegment revenue | (1 388 070) | (6132) | (715 243) | (8 744 668) | 7 441 822 | (6730) | (3 419 | 021) |
| Intersegment interest | | | | | | | | |
| expense and commission | 1 153 804 | 1 387 671 | 530 419 | 6 302 527 | 1 213 926 | 5 543 | 10 593 | 890 |
| | | | | | | | | |
| Net income from | | | | | | | | |
| external customers | 89 276 653 | 10 224 284 | 20 593 212 | 13 636 262 | 19 571 980 | 1 177 601 | 154 479 | 992 |
| | | | | | | | | |
| Segment profit before | | | | | | | | |
| income tax | 33 802 683 | 3 855 139 | 11 696 179 | 2 667 001 | 443 220 | 612 323 | 53 076 | 545 |
| Lange Control of the Control | | | | | | | | |
| Impairment allowances | 700.000 | 000 750 | 000 000 | 470.000 | 70.040 | 040 | 0.540 | |
| on financial assets | 700 663 | 898 752 | 366 093 | 470 983 | 76 618 | 312 | 2 513 | |
| Depreciation | 2 235 536 | 92 277 | 310 584 | 42 350 | 120 429 | 5 840 | 2 807 | |
| Amortisation | 399 301 | 61 032 | 16 870 | 23 905 | 73 827 | - | 574 | 935 |
| Segment assets | 896 448 380 | 27 400 002 | 192 801 038 | 31 737 372 | 15 050 013 | 2 672 274 | 1 166 109 | 079 |
| Total assets includes : | | | | | | | | |
| Additions to non-current assets | 2 999 899 | 255 500 | 940 809 | 80 754 | 33 346 | 3 103 | 4 313 | 411 |
| Investment in associates | - | - | - | 491 139 | - | - | 1010 | - |
| | | | | | | | | |
| Segment liabilities | 790 947 826 | 16 775 318 | 139 163 603 | 15 903 342 | 7 550 225 | 1 448 194 | 971 788 | 508 |
| Type of revenue generating activity | Commercial | Microlending | Mortgage | Underwriting | Underwriting | Equity market | | |
| • | and retail | _ | financing | general classes | general classes | dealing | | |
| | banking | | _ | of abort torm | of abort term | _ | | |

| 31 December 2017 | Commercial banking US\$ | Microlending US\$ | Mortgage financing US\$ | Short term reinsurance US\$ | Short term Insurance US\$ | Stockbroking US\$ | Consolidated US\$ |
|--|----------------------------|--------------------------|-------------------------------|-----------------------------|---------------------------------|----------------------|----------------------------|
| | | | | | | | ec 37 |
| Total segment net income | 10 710 071 | 7 740 070 | 45 440 000 | === === | | 540.000 | 07.400.005 |
| Interest income Interest expense | 42 748 671 (15 479 196) | 7 718 676 (1 053 238) | 15 149 669 (4 350 444) | 756 938 - | 293 635 | 519 336 | 67 186 925 (20 882 878) |
| Net interest income | 27 269 475 | 6 665 438 | 10 799 225 | 756 938 | 293 635 | 519 336 | 46 304 047 |
| | | | | | | | 5 00 7 000 |
| Revenue from property sales Cost of property sales | - | - | 5 387 808 (4 212 915) | - | - | - | 5 387 808 (4 212 915) |
| Gross profit | - | - | 1 174 893 | - | - | - | 1 174 893 |
| Net earned insurance premium | - | - | - | 11 307 706 | 8 410 055 | - | 19 717 761 |
| Net fee and commission income | 25 862 468 | 732 856 | 5 076 569 | - | - | 459 868 | 32 131 761 |
| Net trading income and other income | 6 387 528 | 180 824 | 176 800 | 622 476 | 459 449 | 10 068 | 7 837 145 |
| Total net income for | | | | | | | |
| reported segments | 59 519 471 | 7 579 118 | 17 227 487 | 12 687 120 | 9 163 139 | 989 272 | 107 165 607 |
| Intersegment revenue | (243 002) | - | (827 168) | (8 115 789) | 6 443 045 | (16432) | (2 759 346) |
| Intersegment interest | 4 455 500 | 4 070 000 | 445.007 | 0.000.000 | 4 000 700 | 0.454 | 40.040.474 |
| expense and commission | 1 455 562 | 1 070 892 | 415 837 | 6 028 939 | 1 038 790 | 3 154 | 10 013 174 |
| Net income from | | | | | | | |
| external customers | 60 732 031 | 8 650 010 | 16 816 156 | 10 600 270 | 16 644 974 | 975 994 | 114 419 435 |
| Segment profit before income ta | x 16 559 652 | 4 451 832 | 9 306 997 | 1 715 205 | 1 359 467 | 584 242 | 33 977 395 |
| Impairment allowances | | | | | | | |
| on financial assets | 6 342 964 | (326 026) | 600 697 | 191 916 | 74 014 | - | 6 883 565 |
| Depreciation | 1 901 950 | 66 549 | 208 873 | 38 343 | 120 492 | 3 340 | 2 339 547 |
| Amortisation | 397 254 | 61 032 | 44 844 | 21 642 | 102 127 | - | 626 899 |
| Segment assets | 558 063 849 | 22 626 490 | 129 919 786 | 21 500 808 | 14 968 980 | 2 695 824 | 749 775 737 |
| Total assets includes : | | | | | | | |
| Additions to non-current assets | 3 890 815 | 203 222 | 616 515 | 15 862 | 97 375 | 27 293 | 4 851 082 |
| Investment in associates | - | - | - | 491 139 | - | - | - |
| Segment liabilities | 480 127 286 | 13 083 822 | 82 416 452 | 7 873 921 | 7 601 555 | 1 641 695 | 592 744 731 |
| Type of revenue generating activity | Commercial | Microlending | Mortgage | Underwriting | Underwriting | Equity market | |
| | and retail | | financing | general classes | general classes | Dealing | |
| | banking | | | of short term | of short term | | |
| | | | | re-insurance | insurance | | |

| | 2018 | 2017 |
|---|---|---|
| Operating segments reconciliations | US\$ | US\$ |
| Net income | | |
| Total net income income for reportable segments | 154 479 992 | 114 419 435 |
| Total net income for non reportable segments | 12 527 955 | 4 731 160 |
| Elimination of intersegment revenue received from the holding company | (1 118 764) | (1 140 730) |
| Intersegment eliminations | (19 964 395) | (12 715 938) |
| Group total net income | 145 924 788 | 105 293 927 |
| Group profit before tax | | |
| Total profit before income tax for reportable segments | 53 076 545 | 33 977 395 |
| Intersegment eliminations | 1 569 928 | (4 673 841) |
| intersegment cumulations | 1 303 320 | (4073041) |
| | | |
| Profit before income tax | 54 646 473 | 29 303 554 |
| | 54 646 473 | 29 303 554 |
| Group assets | 54 646 473 1 166 109 079 | 29 303 554 749 775 737 |
| Group assets Total assets for reportable segments | | |
| Group assets Total assets for reportable segments Other group assets | 1 166 109 079 | 749 775 737 |
| Group assets Total assets for reportable segments | 1 166 109 079 6 417 517 | 749 775 737 33 750 |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company | 1 166 109 079 6 417 517 511 314 | 749 775 737 33 750 2 222 315 |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company Intersegment eliminations Group total assets | 1 166 109 079 6 417 517 511 314 (59 061 191) | 749 775 737 33 750 2 222 315 (39 594 317) |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company Intersegment eliminations Group total assets Group liabilities | 1 166 109 079 6 417 517 511 314 (59 061 191) 1 113 976 719 | 749 775 737 33 750 2 222 315 (39 594 317) 712 437 485 |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company Intersegment eliminations Group total assets Group liabilities Total liabilities for reportable segments | 1 166 109 079 6 417 517 511 314 (59 061 191) 1 113 976 719 971 788 508 | 749 775 737 33 750 2 222 315 (39 594 317) 712 437 485 |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company Intersegment eliminations Group total assets Group liabilities | 1 166 109 079 6 417 517 511 314 (59 061 191) 1 113 976 719 | 749 775 737 33 750 2 222 315 (39 594 317) 712 437 485 |
| Group assets Total assets for reportable segments Other group assets Deferred tax asset allocated to the holding company Intersegment eliminations Group total assets Group liabilities Total liabilities for reportable segments | 1 166 109 079 6 417 517 511 314 (59 061 191) 1 113 976 719 971 788 508 | 749 775 737 33 750 2 222 315 (39 594 317) 712 437 485 |

In the normal course of business, group companies trade with one another and the material intergroup transactions include: 1) Underwriting of insurance risk by the insurance subsidiary;

- 2) Reinsurance of the insurance subsidiary's insurance risk by the reinsurance subsidiary;
- 3) Borrowings from the banking subsidiary by group companies and placement of funds and operating of current accounts; and
- 4) Placement of funds with the Building Society by group companies.

These transactions result in income, expenses, assets and liabilities that are eliminated on consolidation.

FINANCIAL RISK MANAGEMENT

The Group has a defi risk appetite that is set by the Board and it outlines the amount of risk that business is prepared to take in pursuit of its objectives and it plays a pivotal role in the development of risk management plans and policies. The Group regularly reviews its policies and systems to refl changes in markets, products, regulations and best market practice.

The policies specifically cover foreign exchange risk, liquidity risk, interest rate risk, credit risk and the general use of financial instruments. Group Risk and Compliance, Group Internal audit review from time to time the integrity of the risk control systems in place and ensure that risk policies and strategies are effectively implemented within the Group.

The Group's risk management strategies and plans are aimed at achieving an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's activities and operations results in exposure to the following risks:

- (a) Credit risk (b) Market risk
- (b.i) Interest rate risk
- (b.ii) Currency risk and (b.iii) Price risk
- (c) Liquidity risk
- (d) Settlement risk
- (e) Operational risk
- (f) Capital risk Other risks:
- g) Reputational risk h) Legal and Compliance risk
- i) Strategic risk

The Group controls these risks by diversifying its exposures and activities among products, clients, and by limiting its positions in various instruments and investments.



FOR THE YEAR ENDED 31 DECEMBER 2018

31.1.1 Exposure to credit risk

31-Dec-18

31-Dec-17

Notes to the Consolidated Fin For the year ended 31 Dec

(continued)

Credit risk is the risk of loss due to the inability or unwillingness of a counterparty to meet their obligations as and when they fall due. Credit risk arises from lending, trading, insurance products and investment activities and products. Credit risk and exposure to loss are inherent parts of the Group's business

The Group manages, limits and controls concentrations of credit risk in respect of individual counterparties and groups. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one counterparty or group or counterparties and to geographical and industry segments. Such risks are monitored on a revolving basis and are subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product and industry sector are approved by the Board of Directors of the subsidiary companies.

The Board Credit Committees of the Bank, Microplan and the Building Society periodically review and approve the Group's policies and procedures to define, measure and monitor the credit and settlement risks arising from the Group's lending and investment activities. Limits are established to control these risks. Any facility exceeding established limits of the subsidiary's Management Credit Committee must then be approved by the subsidiary Board Credit Committee.

The Group Credit Management Division evaluates the credit exposures and assures ongoing credit quality by reviewing individual credit and concentration and monitoring of corrective action.

The Group Credit Division periodically prepares detailed reports on the quality of the customers for review by the Board Loans Review Committees of the subsidiary companies and assess the adequacy of the impairment allowance. Any loan or portion thereof which is classified as a 'loss' is written off. To maintain an adequate allowance for credit losses, the Group generally provides for a loan or a portion thereof, when a loss is probable.

Credit policies, procedures and limits

The Group has sound and well-defined policies, procedures and limits which are reviewed at least once every year and approved by the Board of Directors of the subsidiary companies and strictly implemented by management. Credit risk limits include delegated approval and write-off limits to Credit Managers, Management, Board Credit Committees and the Board. In addition there are counterparty limits, individual account limits, group limits and concentration limits.

Credit risk mitigation and hedging

As part of the Group's credit risk mitigation and hedging strategy, various types of collateral is taken by the banking subsidiaries. These include mortgage bonds over residential, commercial and industrial properties, cession of book debts and the underlying moveable assets financed. In addition, a guarantee is often required particularly in support of a credit facility granted to counterparty. Generally, guarantor counterparties include parent companies and shareholders. Creditworthiness for the guarantor is established in line with the credit policy.

Credit risk stress testing

The Group recognises the possible events or future changes that could have a negative impact on the credit portfolios which could affect the Group's ability to generate more business. To mitigate this risk, the Group has put in place stress testing framework that guides the Group's banking subsidiaries in conducting credit stress tests.

Significant increase in credit risk

The Group monitors all financial assets that are subject to impairment requirements to assess whether there has been a significant increase in credit risk since initial recognition. If there has been a significant increase in credit risk the Group will measure the loss allowance based on the lifetime rather than 12-month ECL

Credit terms:

This is failure by a borrower to comply with the terms and conditions of a loan facility as set out in the facility offer letter or loan contract. Default occurs when a debtor is either unwilling or unable to repay a loan.

These are loans in which the debtor is in default by exceeding the loan tenure or expiry date as expressly set out in the loan contract i.e. the debtor fails to repay the loan by a specific given date.

Impaired loans

The Group's policy regarding impaired/doubtful loans is that all loans where the degree of default becomes extensive such that the Group no longer has reasonable assurance of collection of the full outstanding amount of principal and interest; all such loans are classified in the categories 8, 9 and 10 under the Basel II ten tier grading system and stage 3 under IFRS 9 staging matrix.

Provisioning policy and write offs

The Group has adopted IFRS 9 to determine expected credit losses (ECL)

The table below shows the mapping of the RBZ Supervisory Rating Scale to the IFRS 9 staging matrix

| Rating | Descriptive classification | Risk level | Level of allowance | 2012 Grading and level of allowance | IFRS 9 grading/tier system | Type of allowance | | |
|--------|----------------------------|----------------------|--------------------|---|----------------------------------|-------------------|--|--|
| 1 | Prime grade | Insignificant | 1% | A (1%) | Stage 1 | 12 Months ECL | | |
| 2 | Strong | Modest | 1% | | | | | |
| 3 | Satisfactory | Average | 2% | | | | | |
| 4 | Moderate | Acceptable | 3% | B (3%) | Stage 2 | Lifetime ECL | | |
| 5 | Fair | Acceptable with care | 4% | | | | | |
| 6 | Speculative | Management attention | 5% | | | | | |
| 7 | Highly Speculative | Special mention | 10% | | | | | |
| 8 | Substandard | Vulnerable | 20% | C (20%) | Stage 3 | Lifetime ECL | | |
| 9 | Doubtful | High default | 50% | D (50%) | | | | |
| 10 | Loss | Bankrupt | 100% | E (100%) | | | | |
| | | | | | | | | |

Expected Credit Losses (ECL)

In the context of IFRS 9 it is the probability-weighted estimate of credit losses (i.e., the present value of all cash shortfalls) over the expected life of the financial instrument. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract (scheduled or contractual cashflows) and the cash flows that the entity expects to receive (actual expected cashflows)

Expected Credit Losses are the product of Probability of Default(PD)*Exposure at Default (EAD)* Loss Given Default(LGD)

Probability of Default (PD)

It is the chance that borrowers will fail to meet their contractual obligations in the future. The PD is derived using historical internal credit rating data.

Exposure at Default (EAD)

It is the total value that a bank is exposed to at the time of a loan's default. In most cases and for most loan products, EAD is taken as the gross outstanding balance at time of default. It also includes off-balance sheet exposures such as guarantees and lending commitments which are then modelled based on historical experience to determine the appropriate exposure

Loss Given Default (LGD)

It is an estimate of the loss from a transaction given that a default has occurred. The LGD estimate is calculated as the quotient of the set of estimated cash flows resulting from the workout and/or collections process (the loss of principal, the carrying costs of non-performing loans e.g. interest income foregone and workout expenses). The estimates take into account the time value of money by discounting the recoveries to the date of default.

Write-offs

When an advance which has been identified as impaired and subjected to a specific allowance for impairment, continues to deteriorate. a point will come when it may be concluded that there is no realistic prospect of recovery. Board approval will be sought by Group Credit Management Division for the exposure to be immediately written off from the Group's books while long term recovery strategies are then pursued.

| Exposure to distalt flor | | | | US\$ | US\$ |
|---|---------------|--------------|--------------|---------------|--------------|
| Loans and advances | | | | | |
| Past due and impaired | | | | | |
| Stage 3/Grade 8: Impaired | | | | 2 272 794 | 2 760 715 |
| Stage 3/Grade 9: Impaired | | | | 1 295 582 | 1 558 327 |
| Stage 3/Grade 10: Impaired | | | | 1 321 953 | 10 189 116 |
| 0 | | | | 4 000 220 | 44 500 450 |
| Gross amount, past due and impaired | | | | 4 890 329 | 14 508 158 |
| Impairment allowance | | | _ | (2 502 159) | (4 668 896) |
| Carrying amount, past due and impaired | | | | 2 388 170 | 9 839 262 |
| carrying amount, past due and impaned | | | - | | 3 033 202 |
| Past due but not impaired | | | | | |
| Stage 2/Grade 4 - 7: | | | | 71 021 831 | 67 977 013 |
| Neither past due nor impaired | | | | | |
| Stage 1/Grade 1 - 3: | | | | 342 068 845 | 233 499 462 |
| | | | | | |
| Gross amount, not impaired | | | | 413 090 676 | 301 476 475 |
| Impairment allowance | | | | (9 970 515) | (10 568 932) |
| Committee and count traction resident | | | | 403 120 161 | 200 007 542 |
| Carrying amount, not impaired | | | | 403 120 101 | 290 907 543 |
| Total carrying amount | | | | 405 508 331 | 300 746 805 |
| rotal darrying amount | | | _ | | 000 140 000 |
| Loans and advances | | | | | |
| | | 31-Dec-18 | | | 31-Dec-17 |
| | ECL staging | | | | |
| | Stage 1 | Stage 2 | Stage 3 | | |
| | 12-month | Lifetime | Lifetime | Total | |
| | ECL | ECL | ECL | | LIOR |
| One dit was de | US\$ | US\$ | US\$ | US\$ | US\$ |
| Credit grade Investment grade | 342 068 845 | | | 342 068 845 | 233 499 462 |
| Standard monitoring | 342 000 043 | 51 493 930 | _ | 51 493 930 | 44 462 699 |
| Special monitoring | _ | 19 527 901 | _ | 19 527 901 | 23 514 315 |
| Default | - | - | 4 890 329 | | 14 508 158 |
| Gross loans and advances | 342 068 845 | 71 021 831 | 4 890 329 | | 315 984 634 |
| Impairment allowance | (4 206 960) | (5 763 555) | (2502159) | (12 472 674) | (15 237 829) |
| Net loans and advances | 337 861 885 | 65 258 276 | 2 388 170 | 405 508 331 | 300 746 805 |
| | | | | | |
| Analysis | | | | | |
| Gross amount | 000 504 040 | 07.044.005 | 44 440 000 | 045 004 004 | |
| Balance as at 1 January | 233 594 910 | 67 941 685 | 14 448 039 | 315 984 634 | |
| Transfers | (4 201 840) | 2 810 141 | 1 391 699 | | |
| Stage 1 | (13 249 230) | 11 923 138 | 1 326 092 | | |
| Stage 2 | 8 711 054 | (9 510 505) | | | |
| Stage 3 | 336 336 | 397 508 | (733844) | | |
| - | | | . , | | |
| New issue | 357 616 440 | 41 738 213 | 937 257 | 400 291 910 | |
| Repayments | (244 940 665) | (41 468 208) | (11 183 161) | (297 592 034) | |
| Amounts written off during the | | | ,_ | | |
| year as uncollectible | - | - | (703505) | (703505) | |
| Balance as at 31 December | 342 068 845 | 74 004 004 | 4 890 329 | 447 004 005 | 1 |
| Balance as at 31 December | 342 068 845 | 71 021 831 | 4 890 329 | 417 981 005 | |
| Impairment Balance | | | | | |
| pailmont Dalaile | | | | | |
| as at 1 January | 6 706 047 | 3 748 007 | 4 783 775 | 15 237 829 | |
| Changes on initial application of IFRS 9 | (187891) | 59 350 | (606 523) | (735064) | |
| ,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | • | ŕ | |
| Transfers | (792341) | (100771) | 893 112 | | |
| Stage 1 | (981 478) | 444 944 | 536 534 | | |
| Stage 2 | 173 426 | (556309) | 382 883 | | |
| Stage 3 | 15 711 | 10 594 | (26 305) | | |
| Not already due to now increase and remains | (005.040) | 0.407.740 | 440.000 | 0.005.500 | |
| Net change due to new issues and repayments | (865243) | 2 487 740 | 413 089 | 2 035 586 | |
| Interest in suspense (reclassifaction) | (227532) | (24136) | (1 860 675) | (2 112 343) | |

Loans and advances neither past due nor impaired

Changes in parameters

Amounts written off during the year as uncollectible

Balance as at 31 December

Loans and advances neither past due nor impaired and which are not part of renegotiated loans are considered to be within the grade 1 to 3 category (stage 1). Past due loans and advances are those whose repayments (capital and interests) are outstanding for more than 30 days.

(406635)

5 763 555

(417114)

(703505)

2 502 159

(1249829)

(703505)

2017

2017

12 472 674

(426080)

4 206 960

Loans and advances past due but not impaired

Late processing and other administrative delays on the side of the borrower can lead to a financial asset being past due but not impaired. Loans and advances less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary

31.1.2 Sectorial analysis of utilizations of loans and advances to customers

| | US\$ | % | US\$ | % |
|-------------------|-------------|------|-------------|------|
| Minima | 15 590 292 | 40/ | 16 254 223 | F0/ |
| Mining | | 4% | | 5% |
| Manufacturing | 26 612 940 | 6% | 28 795 445 | 9% |
| Mortgage | 71 549 053 | 17% | 65 690 096 | 21% |
| Wholesale | 26 966 444 | 6% | 24 593 787 | 8% |
| Distribution | 21 485 452 | 5% | 13 504 839 | 4% |
| Individuals | 103 801 650 | 25% | 103 827 037 | 33% |
| Agriculture | 22 335 312 | 5% | 9 365 776 | 3% |
| Communication | 5 185 829 | 1% | 3 228 819 | 1% |
| Construction | 9 990 212 | 2% | 10 057 183 | 3% |
| Local authorities | 10 663 733 | 3% | 11 938 629 | 4% |
| Other services | 103 800 088 | 26% | 28 728 800 | 9% |
| | 417 981 005 | 100% | 315 984 634 | 100% |

Reconciliation of impairment allowance for loans and advances

| | Specific allowance/ Stage 3 US\$ | 31-Dec-18 Collective allowance / Stage 1-2 US\$ | Total US\$ | Specific allowance/ Stage 3 US\$ | 31-Dec-17 Collective allowance/ Stage 1-2 US\$ | Total US\$ |
|---|---|---|---------------|---|--|---------------|
| Balance at 1 January Change on initial | 5 503 066 | 9 734 763 | 15 237 829 | 11 313 164 | 7 787 036 | 19 100 200 |
| application of IFRS 9 | (993577) | 258 513 | (735 064) | - | - | - |
| Increase in impairment allowance | 699 607 | 86 150 | 785 757 | 4 669 908 | 1 947 727 | 6 617 635 |
| Impairment reversal Amounts written off | (342 372) | 342 372 | - | - | - | - |
| during the year Interest in suspense | (703 505) | - | (703505) | (8 327 467) | - | (8 327 467) |
| (reclassification) | (1 661 060) | (451 283) | (2 112 343) | (2 152 539) | - | (2 152 539) |
| Balance as at 31 December | 2 502 159 | 9 970 515 | 12 472 674 | 5 503 066 | 9 734 763 | 15 237 829 |



FORTHEYEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fir For the year ended 31 De

(continued)

| 31.1.3 | Bonds | and | Debe | entures |
|--------|--------------|-----|------|---------|
|--------|--------------|-----|------|---------|

| 3 | bolius aliu Debelitures | | | | | |
|---|--|---------------|----------|-----------|---------------|------------|
| | | | | 31-Dec-18 | | 31-Dec-17 |
| | | ECL staging | | _ | | |
| | | Stage 1 | Stage 2 | Stage 3 | | |
| | | 12-month | Lifetime | Lifetime | Total | |
| | | ECL | ECL | ECL | | |
| | | US\$ | US\$ | US\$ | US\$ | US\$ |
| | Credit grade | | | | | |
| | Investment grade | 226 694 025 | - | - | 226 694 025 | 27 633 715 |
| | Standard monitoring | - | - | - | - | - |
| | Special monitoring | - | - | - | - | - |
| | Default | - | - | - | - | = |
| | Gross Bonds and Debentures | 226 694 025 | - | - | 226 694 025 | 27 633 715 |
| | Impairment allowance | (1 128 152) | - | - | (1 128 152) | |
| | Net Bonds and Debentures | 225 565 873 | - | - | 225 565 873 | 27 633 715 |
| | | | | | | |
| | Analysis | | | | | |
| | Gross amount | | | | | |
| | Balance as at 1 January | 27 633 715 | - | - | 27 633 715 | |
| | | | | | | |
| | Transfers | - | - | - | | |
| | Stage 1 | - | - | - | | |
| | Stage 2 | - | - | - | | |
| | Stage 3 | - | - | - | | |
| | | 057.400.404 | | | | |
| | New issue | 357 130 164 | - | - | 357 130 164 | |
| | Repayments | (158 069 854) | - | - | (158 069 854) | |
| | Amounts written off during | | | | | |
| | the year as uncollectible | - | - | - | - | |
| | Balance as at 31 December | 226 694 025 | _ | _ | 226 694 025 | |
| | balance as at 31 December | 220 094 025 | - | | 220 094 025 | |
| | Impairment | | | | | |
| | Balance as at 1 January | _ | _ | _ | _ | |
| | Changes on initial application of IFRS 9 | 227 738 | _ | _ | 227 738 | |
| | Changes on initial application of IFKS 9 | 221 130 | _ | _ | 221 130 | |
| | Transfers | _ | _ | _ | | |
| | Stage 1 | _ | _ | | 1 | |
| | Stage 2 | | | _ | | |
| | Stage 3 | _ | _ | _ | | |
| | Olage 0 | | | | | |
| | Net change due to new | | | | | |
| | issues and repayments | 900 414 | _ | _ | 900 414 | |
| | 100000 and repayments | 300 - 1- | | _ | 300 - 14 | |
| | | | | | | |
| | Balance as at 31 December | 1 128 152 | _ | _ | 1 128 152 | |
| | Dalance as at 51 December | 1 120 132 | _ | | 1 120 132 | |

31.1.4 Financial assets at amortised cost

| Tillaliciai assets at allioitisea cost | | | | | |
|--|---|----------------------------|----------------------------|-----------------------------|------------------|
| | | | 31-Dec-18 | | 31-Dec-17 |
| | ECL staging Stage 1 12-month ECL | Stage 2 Lifetime ECL | Stage 3 Lifetime ECL | Total | |
| | US\$ | US\$ | US\$ | US\$ | US\$ |
| Credit grade Investment grade Standard monitoring | 186 930 178 | - | - | 186 930 178 | 112 878 823 - |
| Special monitoring Default | - | - | - | - | - - |
| Gross financial assets at amortised cost | | - | - | 186 930 178 | 112 878 823 |
| Impairment allowance | (861 882) | - | - | (861 882) | |
| Net financial asset at amortised cost | 186 068 296 | - | - | 186 068 296 | 112 878 823 |
| Analysis Gross amount Balance as at 1 January | 112 878 823 | - | - | 112 878 823 | |
| Transfers | - | - | - | | |
| Stage 1 | - | - | - |] | |
| Stage 2 Stage 3 | - | - | - | | |
| New issue Repayments Amounts written off during the year as uncollectible | 105 489 411 (31 438 056) | <u>-</u> | - - - | 105 489 411 (31 438 056) | |
| Balance as at 31 December | 186 930 178 | - | - | 186 930 178 | |
| Impairment Balance as at 1 January Changes on initial application of IFRS 9 | - 506 216 | <u>-</u> - | - - | - 506 216 | |
| Transfers | - | - | - | | |
| Stage 1 Stage 2 Stage 3 | - | - - - | - - - | | |
| Net change due to new issues and repayments | 355 666 | - | - | 355 666 | |
| Balance as at 31 December | 861 882 | - | - | 861 882 | |
| | | | | | |

31.1.5 Credit exposure on undrawn loan commitments and guarantees

| | | | 31 Dec 2018 | | 31-Dec-17 |
|--|---|------------------------------------|------------------------------------|-----------------------------|---------------------------|
| | ECL staging Stage 1 12-month ECL US\$ | Stage 2 Lifetime ECL US\$ | Stage 3 Lifetime ECL US\$ | Total US\$ | US\$ |
| Credit grade Investment grade Standard monitoring Special monitoring Default | 45 035 747 - - - | - - - | - - - - | 45 035 747 - - | 22 302 231 - - - |
| Gross undrawn loan commitments and guarantees Impairment allowance | 45 035 747 (137 536) | <u>-</u> - | - - | 45 035 747 (137 536) | 22 302 231 |
| Net undrawn loan commitments and guarantees | 44 898 211 | - | - | 44 898 211 | 22 302 231 |
| Analysis Gross amount Balance as at 1 January | 22 302 231 | - | - | 22 302 231 | |
| Transfers Stage 1 Stage 2 Stage 3 | - - - - | - - - - | - - - - | | |
| New issue Repayments Amounts written off during the year as uncollectible | 32 120 046 (9 386 530) - | - | - | 32 120 046 (9 386 530) | |
| Balance as at 31 December | 45 035 747 | - | - | 45 035 747 | |
| Impairment Balance as at 1 January Changes on initial application of IFRS 9 | - 207 591 | - | - - | - 207 591 | |
| Transfers Stage 1 Stage 2 Stage 3 | - - - - | - - - - | - - - - | | |
| Net change due to new issues and repayments | (70 055) | - | - | (70055) | |
| Balance as at 31 December | 137 536 | - | - | 137 536 | |

| 6 Trade and other receivables including insurance receivables | 31-Dec-18 US\$ | 31-Dec-17 US\$ |
|---|-------------------------|----------------------|
| Past due and impaired Impairment allowance | 1 092 849 (763 123) | 438 223 (413 400) |
| Carrying amount | 329 726 | 24 823 |
| Past due but not impaired Neither past due nor impaired | 1 692 786 10 920 066 | 9 614 837 |
| Gross amount, not impaired Impairment allowance | 12 612 852 - | 9 614 837 |
| Carrying amount, not impaired | 12 612 852 | 9 614 837 |
| Total carrying amount | 12 942 578 | 9 639 660 |

31.1.6

Liquidity risk is the risk of not being able to generate sufficient cash to meet financial commitments, to extend credit, meet deposit maturities, settle claims and other unexpected demands for cash. Liquidity risk arises when assets and liabilities have differing maturities.

Management of liquidity risk

The Group does not manage liquidity risk in isolation as it is often triggered by consequences of other financial risks such as credit risk and market risk. The Group's liquidity risk management framework is therefore designed to ensure that its subsidiaries have adequate liquidity to withstand any stressed conditions. To achieve this objective, the Board of Directors of the Company, through the Board Asset Liability Committees of the Bank, Microplan, the Building Society and Board Risk and Compliance Committees, is ultimately responsible for liquidity risk management. The responsibility for managing the daily funding requirements is delegated to the Heads of Treasury Divisions for the banking entities and the Finance Managers for non-banking entities with independent day to day monitoring being provided by Group Risk Management.

Liquidity and funding management

The Group's management of liquidity and funding is decentralised and each entity is required to fully adopt the liquidity policy approved by the Board with independent monitoring being provided by the Group Risk Management Division. The Group uses concentration risk limits to ensure that funding diversification is maintained across products, counterparties, and sectors. Major sources of funding are in the form of deposits across a spectrum of retail and wholesale clients for banking subsidiaries.

Cash flow and maturity profile analysis

The Group uses the cash flow and maturity mismatch analysis on both contractual and behavioural basis to assess the banking units' abilities to meet immediate liquidity requirements and plan for their medium to long term liquidity profile.

Liquidity contingency plans

In line with the Group's liquidity management policy, liquidity contingency plans are in place for the subsidiaries in order to ensure a positive outcome in the event of a liquidity crisis. The plans clearly outline early warning indicators which are supported by clear and decisive crisis response strategies. The crisis response strategies are created around the relevant crisis management structures and address both specific and market crises.

Liquidity stress testing

It is the Group's policy that each entity conducts stress tests on a regular basis to ensure that they have adequate liquidity to withstand stressed conditions. In this regard, anticipated on- and off sheet cash fl are subjected to a variety of specifi and systemic stress scenarios during the period in an eff to evaluate the impact of unlikely events on liquidity positions.

The table below analyses the Group's financial assets and liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.



FOR THE YEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fin For the year ended 31 December 1

(continued)

| The state of the s | | | | |
|--|---------------------------|--------------------------|--------------------------|---------------------------|
| | Up to | 3 months | Over | |
| Contractual maturity analysis on balance sheet items as at 31 December 2018 | 3 months US\$ | to 1 year US\$ | 1 year US\$ | Total US\$ |
| Liabilities | | | | |
| Deposits from customers | 561 405 751 | 58 437 604 | 8 056 407 | 627 899 762 |
| Deposits from other banks | 109 681 011 | 26 892 365 | 4 300 000 | 140 873 376 |
| Borrowings Insurance liabilities | 816 561 2 214 090 | 4 185 831 4 658 087 | 99 398 108 7 049 725 | 104 400 500 13 921 902 |
| Current income tax liabilities | 389 979 | 253 450 | 7 049 723 | 643 429 |
| Trade and other liabilities | 23 537 919 | 4 688 025 | 13 779 750 | 42 005 694 |
| Total liabilities - (contractual maturity) | 698 045 311 | 99 115 362 | 132 583 990 | 929 744 663 |
| Assets held for managing liquidity risk | | | | |
| (contractual maturity dates) Balances with banks and cash | 192 209 582 | _ | _ | 192 209 582 |
| Financial assets at amortised cost | 17 187 454 | 140 828 766 | 28 052 076 | 186 068 296 |
| Loans and advances to customers | 56 688 897 | 186 742 714 | | 405 508 331 |
| Bonds and debentures | 21 397 026 | 135 613 191 | 68 555 656 | 225 565 873 |
| Trade and other receivables including insurance receivables | 2 209 738 | 4 375 011 | 6 357 829 | 12 942 578 |
| Financial assets at fair value through profit or loss | 4 362 204 | 4 520 378 | 167 320 | 9 049 902 |
| Financial assets at fair value through other | | | | |
| comprehensive income Other assets | 2 702 962 | 3 504 834 | 2 064 702 6 097 622 | 2 064 702 12 305 418 |
| | 296 757 863 | 475 584 894 | 273 371 925 | 1 045 714 682 |
| Liquidity gap | (401 287 448) | 376 469 532 | 140 787 935 | 115 970 019 |
| Cumulative liquidity gap - on balance sheet | (401 287 448) | (24 817 916) | 115 970 019 | - |
| Off balance sheet items | | | | |
| Liabilities | | | | |
| Guarantees and letters of credit Commitments to lend | - 18 808 603 | 26 227 144 - | - | 26 227 144 18 808 603 |
| Total liabilities | 18 808 603 | 26 227 144 | - | 45 035 747 |
| Liquidity gap | (18 808 603) | (26 227 144) | - | 70 934 272 |
| Cumulative liquidity gap - on and off balance sheet | (420 096 051) | (69 853 663) | 70 934 272 | - |
| Contractual maturity analysis on balance sheet items as at 31 December 2017 | | | | |
| Liabilities | 200 242 250 | 24.074.020 | 7 258 751 | 400 072 027 |
| Deposits from customers Deposits from other banks | 389 343 256 70 756 358 | 24 071 930 15 973 549 | 2 000 000 | 420 673 937 88 729 907 |
| Borrowings | 3 151 514 | 6 484 712 | 4 944 783 | 14 581 009 |
| Insurance liabilities | 2 108 017 | - | 5 572 847 | 7 680 864 |
| Current income tax liabilities Trade and other liabilities | 70 599 15 639 254 | 10 027 072 | 3 736 572 | 70 599 29 402 898 |
| | | | | |
| Total liabilities - (contractual maturity) | 481 068 998 | 56 557 263 | 23 512 953 | 561 139 214 |
| Assets held for managing liquidity risk (contractual maturity dates) | | | | |
| Balances with banks and cash | 181 002 565 | _ | _ | 181 002 565 |
| Financial assets at amortised cost | 13 535 474 | 39 885 579 | | 112 878 823 |
| Loans and advances to customers Bonds and debentures | 56 739 598 | 35 528 169 18 500 000 | 208 479 038 9 133 715 | 300 746 805 27 633 715 |
| Trade and other receivables including | - | 18 300 000 | 9 133 7 13 | 27 033 7 13 |
| insurance receivables | 1 349 461 | 8 290 199 | - | 9 639 660 |
| Financial assets at fair value through profit or loss Financial assets at fair value through | 472 060 | 1 807 269 | 85 996 | 2 365 325 |
| other comprehensive income Other assets | 835 710 12 165 557 | 1 217 535 | 3 033 209 | 835 710 16 416 301 |
| | 266 100 425 | 105 228 751 | 280 189 728 | 651 518 904 |
| Liquidity gap | (214 968 573) | 48 671 488 | 256 676 775 | 90 379 690 |
| Cumulative liquidity gap - on balance sheet | (214 968 573) | (166 297 085) | 90 379 690 | _ |
| Off balance sheet items | | | | |
| Liabilities | | 0.000.045 | | 0.000.040 |
| Guarantees and letters of credit Commitments to lend | 14 299 312 | 8 002 919 | - | 8 002 919 14 299 312 |
| Total liabilities | 14 299 312 | 8 002 919 | - | 22 302 231 |
| Liquidity gap | (14 299 312) | (8 002 919) | - | 68 077 459 |
| Cumulative liquidity gap - on and off balance sheet | (229 267 885) | (188 599 316) | 68 077 459 | - |
| | (======= | , | | |

The Group determines ideal weights for maturity buckets which are used to benchmark the actual maturity profile.

Maturity mismatches across the time buckets are managed through the tenor of new advances and the profile of time deposits.

31.3 Market risk

Market risk is the risk of financial loss from on and off balance sheet positions arising from adverse movements in market prices such as interest rates, foreign exchange rates and equity prices.

The market risk for the trading portfolio is managed and monitored based on a collection of risk management methodologies to assess market risk including Value—at— Risk ("VaR") methodology that reflects the interdependency between risk variables, stress testing, loss triggers and traditional risk management measures. Non—trading positions are managed and monitored using other sensitivity analysis.

31.3.1 Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The interest rate risk profile is assessed regularly based on the fundamental trends in interest rates, economic developments and technical analysis. The Group's policy is to monitor positions on a daily basis to ensure positions are maintained within the established limits.

Interest rate risk exposure stems from assets and liabilities maturing or being repriced at different times. For example:

- i) Liabilities may mature before assets, necessitating the rollover of such liabilities until sufficient quantity of assets mature to repay the liabilities. The risk lies in that interest rates may rise and that expensive funds may have to be used to fund assets that are yielding lower returns.
- ii) Assets may mature before liabilities do, in which case they have to be reinvested until they are needed to repay the liabilities. If interest rates fall the re-investment may be made at rates below those being paid on the liabilities waiting to be retired.

This risk is managed by ALCO through the analysis of interest rate sensitive assets and liabilities, using tools such as Value at Risk ("VAR"), Scenario Analysis and Gap Analysis.

Scenario analysis of net interest income

The Group's trading book is affected by interest rate movements. The desired interest rate risk profile is achieved through effective management of the statement of financial position composition. When analyzing the impact of a shift in the yield curve on the Group's interest income, the Group recognizes that the sensitivity of changes in the interest rate environment varies by asset and liability class. Scenarios are defined by the magnitude of the yield curve shift assumed. Analysis of the various scenarios is then conducted to give an appreciation of the distribution of future net interest income and economic value of equity as well as their respective expected values.

31.3.2 Currency risk

The Group is a diversified local Company and its major trading and reporting currency is the US\$. Due to the existing multi-regime currencies, the Group is exposed to various currency exposures primarily with respect to the South African rand, Botswana pula, British pound and the Euro, mainly due to the cash holding and switch transactions in the banking subsidiary

Foreign exchange risks arise from future commercial transactions and recognised assets and liabilities. This is the risk from movement in the relative rates of exchange between currencies. The risk is controlled through control of open position as per ALCO directives, Reserve Bank of Zimbabwe requirements and analysis of the market. The Group manages this risk through monitoring long and short positions and assessing the likely impact of forecasted movements in exchange rates on the Group's profitability.

31.3.3 Equity Price risk

The Group is exposed to equity price risk because of investments held by the Group and classified on the consolidated statement of financial position at fair value through profit or loss. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio.

31.4 Settlement risk

The Group's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a counterparty to honour their obligation to deliver cash, securities or other assets as contractually

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement/clearing agent to ensure that trades are settled only when both parties have fulfilled their contractual settlement obligations.

Settlement limits form part of the credit approval / limit monitoring process.

31.5 Operating risk

Operational risk is the risk of loss arising from the potential inadequate information systems, technological failures, breaches in internal controls, fraud, unforeseen catastrophes, or other operational problems that may result in unexpected losses. Operational risk exists in all products and business activities.

Group's approach to managing operational risk

The Group's approach is that business activities are undertaken in accordance with fundamental control principles of operational risk identification, clear documentation of control procedures, segregation of duties, authorisation, close monitoring of risk limits, monitoring of assets use, reconciliation of transactions and compliance.

Operational risk framework and governance

The Board has ultimate responsibility for ensuring effective management of operational risk. This function is implemented through the Board Risk and Compliance Committee at Group level which meets on a quarterly basis to review all major risks including operational risks. This Committee serves as the oversight body in the application of the Group's operational risk management framework, including business continuity management. Subsidiaries have board committees responsible for ensuring robust operational risk management frameworks. Other Group management committees which report to Group Executive Committee include the Group New Product Committee, Group IT Steering Committee and Group Business Continuity Committee.

The management and measurement of operational risk. The Group identifies and assesses operational risk inheren

The Group identifies and assesses operational risk inherent in all material products, activities, processes and systems. It ensures that before new products, activities, processes and systems are introduced or undertaken, the operational risk inherent in them is subjected to adequate assessment by the appropriate risk committees which include the Group Risk and Compliance Committee and Group New Product Committee.

The Group conducts Operational Risk Assessments in line with the Group's risk strategy. These assessments cover causes and events that have, or might result in losses, as well as monitor overall effectiveness of controls and whether prescribed controls are being followed or need correction. Key Risk Indicators ("KRIs") which are statistical data relating to a business or operations unit are monitored on an ongoing basis. The Group also maintains a record of loss events that occur in the Group in line with Basel II requirements. These are used to measure the Group's exposure to the respective losses. Risk limits are used to measure and monitor the Group's operational risk exposures. These include branch cash holding limits, teller transaction limits, transfer limits and write off limits which are approved by management and the Board. In addition, the Group also uses risk mitigation mechanisms such as insurance programmes to transfer risks. The Group maintains adequate insurance to cover key operational and other risks.

Business continuity management

To ensure that the essential functions of the Group are able to continue in the event of adverse circumstances, the Group Business Continuity Plan is reviewed annually and approved by the Board. The Group Business Continuity Committee is responsible for ensuring that all subsidiary companies conduct tests each year in line with the Group policy. The Group successfully conducted its business continuity tests and all processes were well documented. All structures, processes and systems of the banking subsidiaries have been aligned to Basel II requirements. The Group also adopted in full all the Risk Management Guidelines which were issued by the Reserve Bank of Zimbabwe as part of the Basel II implementation for the banking subsidiaries.

31.6 Capital risk

31.6.1 Regulatory Capital and Financial Risk Management Capital risk refers to the risk of the Group's own ca

Capital risk refers to the risk of the Group's own capital resources being adversely affected by unfavourable external developments.

The Group's objective when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- To comply with the capital requirements set by the regulators of the Group's subsidiaries;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its businesses.

Capital adequacy and the use of regulatory capital are monitored daily by the Group's management, employing techniques based on the guidelines developed by the Basel Committee as implemented by the Reserve Bank of Zimbabwe (the "RBZ"), for supervisory purposes for the banking subsidiaries. The required information is filed with the RBZ on a quarterly basis.

It is the intention of the Group to maintain a ratio of total regulatory capital to its risk-weighted assets (the "Capital Adequacy Ratio") above the minimum level set by the Reserve Bank of Zimbabwe which takes into account the risk profile of the Group.

The regulatory capital requirements are strictly observed when managing economic capital. The banking subsidiaries' regulatory capital is analysed into three tiers;

- Tier 1 capital, which includes ordinary share capital and premium, retained profits, non distributable reserves and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purposes.
- Tier 2 capital, which includes qualifying subordinated liabilities, revaluation reserve, collective impairment allowances and the element of the fair value reserve relating to unrealised gains on equity instruments classified as available-for-sale.
- Tier 3 capital or market and operational risk capital includes market risk capital and operational risk capital. Operational risk includes legal risk. Market risk capital is allocated to the risk of losses in the on and off balance sheet position arising from movements in market prices.

Various limits are applied to elements of the capital base. The amount of capital qualifying for tier 2 capital cannot exceed tier 1 capital and the qualifying term subordinated loan capital may not exceed 50 percent of tier 1 capital. There are also restrictions on the amount of collective impairment allowances that may be included as part of tier 2 capital. Other deductions from capital include the carrying amounts of investments in subsidiaries that are not included in the regulatory consolidation, investment in the capital of other banks and certain other regulatory items.

The Group's operations are categorised as either banking or trading book, and risk weighted assets are determined according to specified requirements that seek to reflect the varying levels or risk attached to assets and off balance sheet exposures.



FOR THE YEAR ENDED 31 DECEMBER 2018

Notes to the Consolidated Fin For the year ended 31 December 1

(continued)

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Overall, the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations always thrives to comply with all externally imposed capital requirements.

The Securities Commission of Zimbabwe ("SECZ") sets and monitors capital requirements for the stockbroking subsidiary and the Insurance and Pensions Commission ("IPEC") sets and monitors capital requirements for the insurance subsidiaries.

The following subsidiaries have their capital regulated by the regulatory authorities:

| Company As at 31 December 2018 | Regulatory Authority | Minimum capital required US\$ | Net Regulatory Capital US\$ | Total Equity US\$ |
|--|-------------------------|--|--------------------------------------|-------------------|
| FBC Bank Limited | RBZ | 25 000 000 | 89 415 015 | 105 500 554 |
| FBC Building Society | RBZ | 20 000 000 | 49 278 852 | 53 637 435 |
| FBC Reinsurance Limited | IPEC | 10 000 000 | 15 834 029 | 15 834 029 |
| FBC Securities (Private) Limited | SECZ | 150 000 | 1 224 081 | 1 224 081 |
| FBC Insurance Company (Private) Limited | IPEC | 7 500 000 | 7 499 788 | 7 499 788 |
| Microplan Financial Services (Private) Limited | RBZ | 25 000 | 10 624 684 | 10 624 684 |
| As at 31 December 2017 | | | | |
| FBC Bank Limited | RBZ | 25 000 000 | 75 188 472 | 77 936 562 |
| FBC Building Society | RBZ | 20 000 000 | 47 392 883 | 47 503 334 |
| FBC Reinsurance Limited | IPEC | 7 500 000 | 13 626 886 | 13 626 887 |
| FBC Securities (Private) Limited | SECZ | 150 000 | 1 054 128 | 1 054 129 |
| FBC Insurance Company (Private) Limited | IPEC | 2 500 000 | 7 367 424 | 7 367 425 |
| Microplan Financial Services (Private) Limited | RBZ | 25 000 | 9 542 669 | 9 542 669 |

31.7 Reputational risk

Reputational risk refers to the risk of damage to the Group's image, which may affect its ability to retain and generate business. The Group manages reputational risk by ensuring that business is conducted in accordance with the legal and regulatory requirements. In addition, the Group's corporate governance structure conforms to international standards. The Group also has systems in place to monitor customer service satisfaction levels as well as processes to resolve customer queries and complaints.

31.8 Legal and compliance risk

Legal and compliance risk is the risk that arises due to the Group's failure to adhere to legal and regulatory obligations. The Group manages this risk through dedicated Legal and Compliance units, and deliberations by its Board Risk and Compliance Committee.

31.9 Strategic risk

Strategic risk refers to the potential for opportunity loss arising from failure to optimise the earnings potential of the Group. The Board approves the Group's strategy as formulated by top management, while the Chief Executive Officer has the overall responsibility of strategy implementation. The Board conducts a quarterly review of the strategy's performance and its continued applicability.

32 Statement of Compliance The Group complies with the

The Group complies with the following statutes inter alia:-

The Banking Act (Chapter 24:20) and Banking Regulations, Statutory Instrument 205 of 2000; Bank Use Promotion & Suppression of Money Laundering (Chapter 24:24); Exchange Control Act (Chapter 22:05); the National Payments Systems Act (Chapter 24:23); Insurance Act (Chapter 24:07) and the Companies Act (Chapter 24:03). In addition, the Group also complies with the Reserve Bank of Zimbabwe and Insurance and Pensions Commission's directives on liquidity management, capital adequacy as well as prudential lending guidelines.

33 INTERNATIONAL CREDIT RATINGS

All banking and insurance subsidiaries have their credit ratings reviewed annually by an international credit rating agency, Global Credit Rating, except for the micro lending unit which has its rating reviewed by Microfinanza rating agency. The ratings are as illustrated below;

| Subsidiary | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
|--------------------------------------|------|------|------|------|------|------|
| FBC Bank Limited | BBB+ | BBB+ | BBB+ | A- | A- | A- |
| FBC Reinsurance Limited | A- | A- | A- | A- | A- | A- |
| FBC Building Society | BBB- | BBB- | BBB- | BBB- | BBB- | BBB- |
| FBC Insurance Company Limited | A- | A- | A- | A- | BBB- | BBB- |
| Microplan Financial Services Limited | BBB | BBB | BBB- | N/A | N/A | N/A |

34 SUBSEQUENT EVENTS

34.1 Dividend Declared

Notice is hereby given that a final dividend of 0.9182 RTGS cents per share was declared by The Board on 671 949 927 ordinary shares in issue on 27 March 2019 in respect of the year ended 31 December 2018. The dividend is payable to Shareholders registered in the books of the Company at the close of business on Wednesday, 17 April 2019. The shares of the company will be traded cum-dividend on the Zimbabwe Stock Exchange up to the market day of 12 April 2019 and ex-dividend as from 15 April 2019. Dividend payment will be made to Shareholders on or about 23 April 2019.

34.2 Introduction of the RTGS as an official currency

On 20 February 2019, through the Monetary Policy statement, the Reserve Bank Governor announced the introduction of the RTGS \$ (ZWL) as an official electronic currrency and to be subsequently adopted as the functional and reporting currency for Zimbabwe effective 22 February 2019.

As from that date the Public Auditors and Accountant Board ("PAAB") has been assessing the appropriateness of retaining the US\$ as the presentation currency for periods beginning 01 January 2018. Pursuant to the assessment, PAAB issued a guideline, titled "Financial Reporting and Auditing guidance on currency considerations under the environment prevailing for financial years beginning on or after 01 January 2018"

Set out below are disclosures relating to the impact of the assessments done on the change in functional currency which shall not be applied retrospectively. The change in functional currency is effective 22 February 2019 and management have concluded it does not affect balances and transactions for the full year ended 31 December 2018.

34.2.1 Table I : Illustrative sensitivity analysis for events after the reporting period

| | | | | | | | | i i |
|--------------------------------------|--------------------|------------------|----------------------|-------------------|---------------|---------------|---------------|---------------|
| _ | | | | | | | 遂 | |
| , i | /lonetary Assets/ | Monetary Assets/ | Non-Monetary | Non-Monetary | | | | |
| | Liabilities Nostro | Liabilities RTGS | Assets/Liabilities A | ssets/Liabilities | | Total RTGS\$ | Total RTGS\$ | Total RTGS\$ |
| | FCAUSD | Dollar | Nostro FCA USD | RTGS Dollar | Total | at 1:2.5 | at 1:3.3 | at 1:5.0 |
| Balances with other banks and cash | 43 554 008 | 148 655 574 | | - | 192 209 582 | 257 540 594 | 292 383 801 | 366 425 614 |
| Financial assets at amortised cost | - | 186 068 296 | - | - | 186 068 296 | 186 068 296 | 186 068 296 | 186 068 296 |
| Loans and advances to customers | 101 245 893 | 304 262 438 | - | - | 405 508 331 | 557 377 170 | 638 373 885 | 810 491 903 |
| Trade and other receivables | | | | | | | | |
| including insurance receivables | 110 786 | 12 831 792 | - | - | 12 942 578 | 13 108 757 | 13 197 386 | 13 385 722 |
| Bonds and debentures | - | 225 565 873 | - | - | 225 565 873 | 225 565 873 | 225 565 873 | 225 565 873 |
| Financial assets at fair value | | | | | | | | |
| through profit or loss | 548 844 | 8 501 058 | - | - | 9 049 902 | 9 873 168 | 10 312 243 | 11 245 278 |
| Financial assets at fair value | | | | | | | | |
| through other comprehensive income | - | 1 515 858 | - | 548 844 | 2 064 702 | 2 064 702 | 2 064 702 | 2 064 702 |
| Inventory | - | - | 4 922 135 | 3 539 159 | 8 461 294 | 15 844 497 | 19 782 205 | 28 149 834 |
| Prepayments and other assets | 2 606 061 | 16 690 345 | - | 1 704 202 | 21 000 608 | 24 909 699 | 26 994 548 | 31 424 852 |
| Current income tax asset | - | 147 326 | | - | 147 326 | 147 326 | 147 326 | 147 326 |
| Deferred income tax assets | - | - | - | 5 189 191 | 5 189 191 | 5 189 191 | 5 189 191 | 5 189 191 |
| Investment property | - | - | 8 838 000 | - | 8 838 000 | 22 095 000 | 29 165 400 | 44 190 000 |
| Intangible assets | - | - | 99 960 | 1 956 377 | 2 056 337 | 2 206 277 | 2 286 245 | 2 456 177 |
| Property and equipment | - | - | 17 703 831 | 17 170 868 | 34 874 699 | 61 430 446 | 75 593 510 | 105 690 023 |
| Total assets | 148 065 592 | 904 238 560 | 31 563 926 3 | 0 108 641 1 | 113 976 719 1 | 383 420 996 | 1 527 124 611 | 1 832 494 791 |
| | | | | | | | | |
| EQUITY AND LIABILITIES | | | | | | | | |
| Liabilities | | | | | | | | |
| Deposits and borrowings from | | | | | | | | |
| other banks and customers | 128 908 382 | 744 265 256 | | | 973 173 639 | 1 066 536 211 | 1 169 662 916 | 1 388 807 166 |
| Insurance liabilities | 84 698 | 13 837 204 | | | 13 921 902 | 14 048 949 | 14 116 707 | 14 260 694 |
| Trade and other payables | 7 147 382 | 39 595 286 | | | 46 742 668 | 57 463 741 | 63 181 647 | 75 332 196 |
| Current income tax liability | 7 147 302 | 643 429 | | | 643 429 | 643 429 | 643 429 | 643 429 |
| Deferred income tax liability | _ | 043 429 | - | 783 115 | 783 115 | 783 115 | 783 115 | 783 115 |
| Deferred income tax liability | | · | | 763 113 | 763 113 | 763 113 | 763 113 | 763 113 |
| Total liabilities | 136 140 462 | 798 341 175 | - | 783 115 | 935 264 752 | 1 139 475 445 | 1 248 387 814 | 1 479 826 600 |
| Equity | | | | | | | | |
| Capital and reserves attributable to | | | | | | | | |
| equity holders of the parent entity | | | | | | | | |
| Share capital and share premium | _ | - | | 14 089 892 | 14 089 892 | 14 089 892 | 14 089 892 | 14 089 892 |
| Other reserves | _ | _ | | 35 396 838 | 35 396 838 | 35 396 838 | 35 396 838 | 35 396 838 |
| Retained profits | _ | | | 128 886 322 | 128 886 322 | 128 886 322 | 128 886 322 | 128 886 322 |
| Foreign currency translation reserve | _ | - | | - | - | 65 233 584 | 100 024 830 | 173 956 224 |
| | | - | | 178 373 052 | 178 373 052 | 243 606 636 | 278 397 882 | 352 329 276 |
| | | | | | | | | |
| Non controlling interest in equity | - | - | - | 338915 | 338915 | 338 91 5 | 338915 | 338 9 1 5 |
| Total equity | - | - | | 178 711 967 | 178 711 967 | 243 945 551 | 278 736 797 | 352 668 191 |
| Total equity and liabilities | 136 140 462 | 798 341 175 | - | 179 495 082 | 1 113 976 719 | 1 383 420 996 | 1 527 124 611 | 1 832 494 791 |
| • | | | | | | | | |

The numbers indicated above do not necessarily reflect expected opening balances in RTGS \$ for the 2019 financial statements.

34.2.2 Key assumptions around the sensitivity analysis

 The RTGS \$ was not an official currency prior to 20 February 2019 and as such the official exchange rate between the pseudo-currency of electronic balances against the USD\$ remained at 1:1 for the full year ended 31 December 2018.

2) The Implied exchange rates of 1:3.3 and 1:5 were the most prevalent parallel market rates as at 31 December 2018. The rate of 1:5 being the worst case scenario.

35 CORPORATE GOVERNANCE

The Board is committed to the principles of openness, integrity and accountability. It recognises the developing nature of corporate governance and assesses its compliance with local and international generally accepted corporate governance practices on an ongoing basis through its various subcommittees.

objectives and key policies. The Board monitors the implementation of these policies through a structured approach to reporting and accountability.

The Board is responsible to the shareholders for setting the direction of the Group through the establishment of strategies,

The Board meets regularly, with a minimum of four scheduled meetings annually. To assist the Board in the discharge of its responsibilities a number of committees have been established, of which the following are the most significant: (i) Board Audit Committee, (ii) Board Human Resources and Remuneration Committee, (iii) Board Finance and Strategy Committee (iv) Board Risk and Compliance Committee (v) Board Marketing and Public Relations Committee.

Board Attendance

| | Main Board E | | | Board Audit Boa | | | | Boar | Board HR | | | | Board Finance & Strategy | | | | Board Risk & Compli- ance | | | | Board Marketing and PR | | | | Interim Board Digitalisation and Innovations | | | |
|-----------------------|--------------|----------|----------|-----------------|----------|-----|-----|------|----------|----------|-----|-----|--------------------------|----------|-----|-----|------------------------------|----------|-----|-----|---------------------------|----------|----------|-----|--|--------------|-----|-----|
| Board member | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Herbert Nkala | V | V | √ | √ | n/a | n/a | n/a | n/a | √ | √ | 4 | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Chipo Mtasa | 1 | 1 | √ | \checkmark | 1 | 4 | √ | √ | n/a | n/a | n/a | n/a | \checkmark | √ | 4 | √ | n/a | n/a | n/a | n/a | √ | V | V | √ | n/a | n/a | n/a | n/a |
| John Mushayavanhu | V | V | √ | V | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | √ | √ | 1 | √ | n/a | n/a | n/a | n/a | √ | 4 | 1 | √ | n/a | V | 4 | √ |
| Kleto Chiketsani | V | 1 | V | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Gertrude Chikwava | x | √ | √ | V | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | V | V | 1 | √ | V | V | 4 | 1 | √ | 4 | 4 | √ | n/a | n/a | n/a | n/a |
| James Chiuta | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Phillip Chiradza | √ | √ | √ | √ | V | V | √ | √ | √ | √ | V | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Felix Gwandekwande | 1 | 1 | √ | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Franklin Kennedy | 1 | 1 | √ | V | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | V | 1 | 1 | √ | V | 1 | 1 | 1 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Trynos Kufazvinei | √ | √ | √ | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Canada Malunga | V | V | √ | V | 1 | 4 | 1 | √ | n/a | n/a | n/a | n/a | √ | V | 4 | √ | √ | 1 | 4 | 4 | n/a | n/a | n/a | n/a | n/a | \checkmark | 4 | √ |
| Godfrey Nhemachena | V | V | √ | √ | V | 1 | 1 | √ | √ | V | 1 | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | √ | V | V | 1 | n/a | n/a | n/a | n/a |
| Webster Rusere | 1 | V | V | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Rutenhuro Moyo | n/a | n/a | n/a | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | x | √ |
| Gary Collins | n/a | n/a | V | √ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | √ | 1 | √ |
| Kev | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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 $\sqrt{\ }$ - Attended x - Apologies n/a- not applicable

Q1 - Quarter 1 Q2 - Quarter 2

By order of the Board

Tichaona K. Mabeza GROUP COMPANY SECRETARY

15 April 2019



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INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FBC HOLDINGS LIMITED

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

Adverse Opinion

We have audited the consolidated and separate financial statements of FBC Holdings Limited ("the Company) and its subsidiaries ("the Group") set out on pages 13 to 85 which comprise the consolidated and separate statement of financial position as at 31 December 2018, and the consolidated and separate statement of profit or loss and other comprehensive income, the consolidated and separate statement of changes in equity and the consolidated and separate statement of cash flows for the year then ended, and the notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, because of the significance of the matter discussed in the *Basis for Adverse Opinion* section of our report, the accompanying consolidated and separate financial statements do not present fairly, the consolidated and separate financial position of the Group as at 31 December 2018, and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with *International Financial Reporting Standards* and in the manner required by the Companies Act (Chapter 24:03), the relevant Statutory Instruments ("SI") SI33/99 and SI 62/96, the Banking Act (Chapter 24:20), the Building Societies Act (Chapter 24:02), and the Insurance Act (Chapter 24:07).

Basis for Adverse Opinion

The Group and company transacted using a combination of the United States Dollars (USD), bond notes and coins, Real Time Gross Settlement (RTGS) system and mobile money platforms. During the year there was a significant divergence in market perception of the relative values between the bond note, bond coin, mobile money platforms, RTGS FCA in comparison to the USD. Although RTGS was not legally recognised as currency during the year ended 31 December 2018, the substance of the economic phenomenon, from an accounting perspective, suggested that it was currency for financial accounting and reporting purposes.

The Reserve Bank of Zimbabwe (RBZ) issued a monetary policy statement in October 2018 instructing all banks to separate and create distinct bank accounts for depositors, namely, RTGS Foreign Currency Accounts (FCA) and Nostro FCA accounts. This resulted in a separation of transactions on the local RTGS payment platform from those relating to foreign currency (e.g. United States Dollar, British Pound, and South African Rand). Due to this separation, there was an increased proliferation of multi-tier pricing practices by suppliers of goods and services, indicating a significant difference in purchasing power between the RTGS FCA and Nostro FCA balances, against a legislative framework mandating parity. These events were indicative of economic fundamentals that would require a reassessment of the functional currency as required by International Accounting Standard (IAS) 21- "The Effects of Changes in Foreign Exchange Rates." Such assessment pointed to a change in functional currency.

Subsequent to year-end, as indicated in note 44 to the consolidated and separate financial statements, a currency called the RTGS Dollar was legislated through Statutory Instrument 33 of 2019 ("SI 33/19") with an effective date of 22 February 2019. In addition, SI 33/19 fixed the exchange rate between the RTGS Dollar and the USD at 1:1 for the period up to its effective date. The rate of 1:1 is consistent with the rate mandated by the RBZ at the time it issued bond notes as currency.

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS (CONTINUED)

Basis for Adverse Opinion (continued)

The Group and company has maintained their functional currency as the USD and have presented the financial statements in USD using an exchange rate of 1:1, in compliance with SI 33/19. This constitutes a departure from the requirements of IAS 21, and therefore the financial statements have not been prepared in conformity with IFRS. Had the Group and Company applied the requirements of IAS 21, many of the elements of the accompanying consolidated and separate financial statements would have been materially impacted and therefore the departure from the requirements of IAS 21 is considered to be pervasive. The financial effects on the consolidated and separate financial statements of this departure have not been determined. A comparative analysis of how different exchange rates would impact on the consolidated statements of financial position has been presented in note 44 to the consolidated and separate financial statements. However, these amounts presented may not reflect the opening balances, in RTGS Dollars, going forward.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group and Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA) Code together with the ethical requirements that are relevant to our audit of financial statements in Zimbabwe. We have fulfilled our ethical responsibilities in accordance with these requirements and the IESBA code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our adverse opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the *Basis for Adverse Opinion* section of our report, we have determined the matters described below to be the key audit matters.

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS (CONTINUED)

Key Audit Matters (continued)

Key audit matter

How the matter was addressed in the audit

1. Valuation of expected credit losses on financial assets

The Group adopted the new and complex accounting standard (IFRS 9: Financial Instruments) on 1 January 2018. This standard introduced impairment based on expected credit losses, rather than the incurred loss model previously applied under IAS 39. The closing impairment allowances reflected in the statement of financial position as at 31 December 2018 and determined in accordance with IFRS 9 amounts to US\$14 600 244.

This was considered a key audit matter as the determination of the expected credit losses (ECL) requires significant judgment.

The key areas where we identified greater levels of Director's judgement and therefore increased levels of audit focus in the Group's implementation of IFRS 9 included:

- The interpretation of the requirements to determine impairment under application of IFRS 9, which is reflected in the Bank's expected credit loss model;
- The measurement of modelled provisions, which is dependent on key assumptions relating to probability of default (the chance that the borrowers will fail to meet their contractual obligations in the future), loss given default (an estimate of the loss from a transaction given that default has occurred) and expected recoveries discounted to present value;
- The identification of exposures with a significant deterioration in credit quality;
- Assumptions used in the expected credit loss model.

Note 2.5.3, Note 3.5, Note 5 and Note 34.1 to the consolidated financial statements provide detailed information around the determination of the expected credit losses.

- Tested the design and implementation of controls around the determination of the expected credit losses:
- Reviewed the Group's IFRS 9 based impairment provisioning policy and compared it with the requirements of IFRS 9;
- Obtained an understanding of the Group's internal rating models for financial assets and reviewed the validation report prepared by the Group's expert to assess whether the rating model is appropriate.
- Performed procedures to ensure the competence, objectivity and independence of the Group's expert;
- Reviewed the appropriateness of the Group's determination of significant increase in credit risk and the resultant basis for classification of exposures into various stages;
- For a sample of exposures, tested the appropriateness of the Group's staging;
- Tested assumptions used in the ECL calculations and assessed for reasonability;
- For a sample of exposures, tested the appropriateness of determining Exposure at Default (the total value that the Group is exposed to at the time of default) and probability of default;
- With the assistance of an auditors' expert, performed model validation assessment on the Group's model and performed an independent assessment on the appropriateness of the model;
- Reviewed the maturity dates to ensure completeness in the impairment model;
- Tested the completeness of loans and advances, treasury bills, off balance sheet items, investment securities, placements and other financial assets included in the ECL calculations;
- Assessed the completeness of collateral recognised during the period under review;
- Assessed consistency of inputs and assumptions used by the Group's management to determine impairment provisions; and
- Reviewed the appropriateness of the opening balance adjustments.

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS (CONTINUED)

Key Audit Matters (continued)

Key audit matter

How the matter was addressed in the audit

2. Valuation of Incurred But Not Reported (IBNR) claims provision

The determination of the IBNR claims provision is an area of key judgement due to the level of subjectivity inherent in the estimation of the occurrence and severity of claims that would have been incurred at the reporting date but have not yet been reported to the Group as at that date.

Directors engaged an actuarial expert to assess the valuation of the IBNR that they had provided for. The claims provision as at 31 December 2018 was US\$2 145 471 (2017: US\$1 451 597).

Disclosures in relation to the claims provision are included in note 2.8 and note 16 of the consolidated financial statements

- Obtained an understanding of the methods and assumptions applied in the provision determination, as well as the source of the information used in the provision determination.
- Tested the design and implementation of controls around the determination of the IBNR provision.
- In order to assess the quality of historical reserving exercises, we performed a retrospective review of the adequacy of the prior periods' estimates by comparing it with the claims experience related to the provision that was recorded in the prior years.

We performed procedures to assess the adequacy of the current year IBNR provision, that included the following:

- Analysis of the 2017 claims incurred that were reported up to the date of our audit report against the current year (2018) IBNR provision;
- Verification of the mathematical accuracy of the provision determination prepared by the Group; and
- We engaged our own internal actuarial specialists to interrogate the methodology and assumptions of the Group's actuary used in the assessment of the IBNR. This was done to support the conclusion over whether the amount calculated by the Group lies within an acceptable range.

Other Information

The Directors are responsible for the other information. The other information comprises the Directors' Report, as required by the Companies Act (Chapter 24:03) which we obtained prior to the date of this auditor's report and the Annual Report which is expected to be made available to us after the date. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS (CONTINUED)

Other Information (continued)

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. As described in the Basis for Adverse Opinion section above, the Group and Company maintained their functional currency as the USD and have presented the consolidated and separate financial statements in USD using an exchange rate of 1:1, in compliance with SI 33/19. This constitutes a departure from the requirements of IAS 21. We have determined that the other information is materially misstated for the same reason.

When we read the other information obtained after the date of the auditor's report, if we conclude that there is a material mistatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of the Directors for the Financial Statements

The Directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards (IFRSs), the Companies Act (Chapter 24:03), the relevant statutory instruments (SI 33/99, SI 33/19 and SI 62/96), the Banking Act (Chapter 24:20), the Building Societies Act (Chapter 24:02), the Insurance Act (Chapter 24:07) and for such internal control as the Directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

REPORT ON THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS (CONTINUED)

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Tumai Mafunga.

Deloitte & Touche

Deloible a Touche

Chartered Accountants (Zimbabwe)

Per: Tumai Mafunga

Partner

Registered Auditor

PAAB Practice Certificate Number: 0442

Date: 16 April 2019