

Audited Abridged Financial Results of National Foods Holdings Limited

for the year ended 30 June 2019

Chairman's Statement

Directors' Responsibility

The Holding Company's Directors are responsible for the preparation and fair presentation of the Group's consolidated financial statements, of which this press release represents an extract. These abridged Group annual financial statements are presented in accordance with the disclosure requirements of the Zimbabwe Stock Exchange (ZSE) Listing Requirements for provisional annual financial statements (preliminary reports), and in accordance with the measurement and recognition principles of International Financial Reporting Standards (IFRS), except as stated in the commentary below, and in the manner required by the Companies Act (Chapter 24:03). The principal accounting policies applied in the preparation of these abridged annual financial statements are except where stated, consistent with those applied in the previous annual financial statements.

Cautionary Statement - Reliance on all Financial Statements Prepared in Zimbabwe for 2018/2019

Following the reintroduction of the Zimbabwe Dollar (ZWL) on 22 February 2019 through the promulgation of Statutory Instrument 33 of 2019 (SI 33), the Directors would like to advise users to exercise caution in their use of these annual financial statements due to the material and pervasive impact of the technicalities brought about by the change in functional currency and its consequent impact on the usefulness of financial statements of Companies reporting in Zimbabwe.

Users are also advised that the Zimbabwe Stock Exchange (ZSE) has issued a statement on the modified opinions for all listed entities reporting in Zimbabwe in respect of 2018/2019 financial year-ends. The statement notes that: "...it was not the Listed Companies' volition not to comply with financial reporting Standards but rather a matter of complying with the obtaining laws of the Country as prescribed by Statutory Instrument 33 of 2019 (SI 33)." The audit report on these results has been qualified by the independent auditors, Ernst & Young Chartered Accountants (Zimbabwe), as indicated in the audit statement below.

Audit Statement

These abridged Group annual financial statements should be read in conjunction with the complete set of the Group annual financial statements for the year ended 30 June 2019. The Group annual financial statements have been audited by Ernst & Young Chartered Accountants (Zimbabwe), who have issued an adverse opinion for non-compliance with International Accounting Standard (IAS) 21 (The Effects of Changes in Foreign Exchange Rates). The auditor's report on the Group annual financial statements, from which these abridged Group annual financial statements are extracted, is available for inspection at the Company's registered office.

Basis of Accounting for the Change in Functional Currency

As noted above, Government promulgated SI 33 on 22 February 2019, giving legal effect to the reintroduction of the Zimbabwe Dollar (ZWL) as legal tender and prescribed that for accounting and other purposes, certain assets and liabilities on this effective date would be deemed to be Zimbabwe Dollars at a rate which was at par with the United States Dollar (USD). Guidance issued by the PAAB noted that the requirements of SI 33 were contrary to the provisions of IAS 21. The Directors have always ensured compliance with IFRS, but were unable to do so in the current year due to the conflict between IFRS and local statutory requirements.

In line with SI 33, the Group therefore changed its functional and reporting currency with effect from 22 February 2019. However, in an attempt to more fairly present its Statement of Financial Position as at this date in Zimbabwe Dollars, the Group re-based the net book value of its property, plant and equipment and investments at an exchange rate of USD1 = ZWL 4. This exchange rate reflected the implied fair market rate of exchange based on procurement arrangements that the Group had with local suppliers of raw materials. After accounting for the effects of deferred taxation, the net effect of this re-basing exercise resulted in an increase in total equity, through the Change in Functional Currency Reserve account, of ZWL 110.25m

Comparative financial information and that from the period from 1 July 2018 to 22 February 2019, has been prepared on the assumption that the United States Dollar and the Zimbabwe Dollar were at par.

As required by IAS 21, foreign monetary assets and liabilities in existence at 30 June 2019 have been translated to Zimbabwe Dollars at appropriate closing market rates of exchange, with any exchange differences between 22 February 2019 and 30 June 2019 having been adjusted for through the Group's Income Statement.

Since the Group undertook its asset re-basing exercise in February 2019, the Zimbabwe Dollar has experienced significant devaluation against major currencies. The Board awaits guidance from the PAAB in accounting for this devaluation. If sustained, the devaluation could result in a material understatement of the Group's asset base and consequently shareholders' equity.

Sustainability Reporting

The Group adopted sustainability reporting prepared in accordance with Global Reporting Initiatives (GRI) standards as part of its commitment to sustainable business practices. These standards require that the Group disclose how it managed material sustainability issues during the year. The Group continues to strengthen sustainable value creation practices across its business units to ensure long term business success.

Economic Environment

The year saw the newly elected Government introduce a number of fiscal and economic reforms with a view to stabilising the economy in the long term. Chief amongst these was the eventual reintroduction of a local currency in June 2019, a process which had begun with the separation of local bank accounts into domestic and 'nostro' accounts in October 2018, followed by the official inclusion of the RTGS dollar in the basket of currencies and the launch of the interbank foreign currency market in February 2019.

The reforms precipitated some necessary, although painful, corrections in the domestic economy. The combination of significantly higher inflation, declining real incomes and further reduced formal employment placed tremendous pressure on consumers.

Salient Features

	Year Ended 30 June 2019 Audited		
Volume (MT)	610 812	▲	12%
	ZWL'000		
Revenue	566 173	▲	90%
Operating profit	81 974	▲	270%
Profit before tax	76 028	▲	258%
Basic earnings per share (cents)	82.78	▲	230%
Headline earnings per share (cents)	82.62	▲	230%
Total dividend declared per share (cents)	27.57	▲	120%

Stockfeeds

Stockfeed volumes improved significantly, increasing by 42.5% compared to last year, as the market recovered from the Avian Influenza outbreak. Offtake remained resilient through the year, only stalling at the end of the year as protein demand slowed with the substantial price increases driven by raw material cost push.

MCG

Volumes in this Division came under pressure as most categories traded have high imported content and therefore became relatively less affordable, particularly compared to subsidised maize. Against this background, a volume reduction of 5% over last year to 46,000MT was a reasonable performance.

Snacks and Treats

This Division delivered an excellent performance, with volume growth of 14% driven by the King Kuris soft snacks and Iris biscuits brands. The Group continues to drive a strong innovation agenda in the snacks and treats categories and both Iris Creams and Popticorn were launched shortly after year end.

Pure Oil

National Foods holds an effective 40% stake in Pure Oil Industries and its results are equity accounted. The effective contribution of Pure Oil in the period reduced by 41% to \$3.1m, as the company focused on reducing its foreign liabilities. Whilst volumes were constrained by foreign currency availability, Pure Oil continues to perform well in the market through its ZimGold brand. The year also saw the launch of ZimGold margarine. The entity owes US\$10.2m to Export Trading Group, our partner in Pure Oil. This loan has been registered with the Reserve Bank and was used to import equipment when the oil plant was established. Repayment of this loan will be a key focus for the business in the year ahead.

National Foods Logistics

National Foods Logistics was created in the second half of the previous financial year, and is responsible for the distribution of National Foods' products to the market. The fleet now comprises 42 trucks, of which 19 were acquired during the year. The fleet moved 31% of the Group's volumes during the year. The objective of improving distribution efficiencies is steadily being achieved, albeit that progress was slowed by the need to deal with the numerous day to day operational challenges. The Board has approved the acquisition of a further 11 trucks in the year ahead.

Contract Farming

The Group continues to support local farming, with 10,500 hectares of a variety of cereal crops having been planted during the year through two substantial contract farming schemes. National Foods directly supported the production of 9,500 hectares of maize, wheat, soya beans, sugar beans and popcorn through the 2018 winter and 2018-19 summer seasons. In addition, Pure Oil supported 1,000 hectares of soya beans during the 2018-2019 summer season. These schemes produced a total of 51,000MT of grain.

Corporate Social Responsibility (CSR)

The Group continues to assist vulnerable communities, supporting 41 registered institutions spread across the country's 10 provinces with regular food supplies. In addition, National Foods assists a number of wildlife conservation initiatives. The Group was also proud to support the "Gems", the Zimbabwe Women's netball team on their extremely successful World Cup tour.

In addition to our regular community support, the Company donated 90MT of product to the Cyclone Idai Disaster response initiative. Lastly, 4 schools in the Sanyathi District were assisted with much needed stationery items.

New Products

National Foods will be entering the Cereals category early in the new financial year. A state of the art plant has been constructed and supplies to the market commenced in September 2019. The initial product to be launched will be an instant maize based breakfast porridge under the "Pearlenta Nutri-Active" brand. Additional products are being explored and we are excited at the prospects for the category which is a logical integration opportunity.

Future Prospects

The immediate post year end period saw a material volume reduction as consumers adjusted to the reintroduction of the local currency. Whilst volumes have since recovered somewhat it does appear that the coming half will see substantially reduced volumes compared to the prior period.

The overall outlook for the economy remains extremely challenging in the near term given the recent challenges of drought and power supplies whilst a necessary austerity program is being implemented. With the rebasing of the economy having taken place, there is an urgent need to foster productivity across all sectors. To this end, the successful conclusion of the IMF Staff Monitored program and the reengagement of the international community are critical to provide the economy with some momentum.

Turning toward its core activities the Group stands ready to support the country in its efforts to ensure food security in the year ahead. It will be critical that the roles of the public and private sector are clarified in this regard. The Group continues to position itself for improved economic times, continuously improving its product and processes as well as seeking new opportunities.

Dividend

In view of the prevailing environment and in particular the liquidity constraints, the Board has adopted a prudent approach in setting the year-end dividend. The Board is pleased to declare a final dividend of 15.26 ZWL cents per share payable in respect of all ordinary shares in the Company. This dividend is in respect of the financial year ended 30 June 2019 and will be payable in full to all the shareholders of the Company registered at close of business on Friday 18 October 2019. The payment of this dividend will take place on or about Monday 4 November 2019. The shares of the Company will be traded cum-dividend on the ZSE up to the market day of Tuesday 15 October 2019 and ex-dividend as from Wednesday 16 October 2019. This final dividend brings the total dividend for the year to 27.57 ZWL cents per share.

Acknowledgement and Appreciation

I would like to express my sincere gratitude to the entire National Foods team for having continued to improve and grow the Company in very challenging operating conditions. They have been well supported by a committed Board, whose input is appreciatively acknowledged.



Todd Moyo
Chairman
26 September 2019

Abridged Group Statement of Profit or Loss and Other Comprehensive Income

	Year Ended 30 June 2019 Audited ZWL'000	Year Ended 30 June 2018 Audited ZWL'000
Revenue	566 173	297 929
Operating Profit before depreciation and amortisation	81 974	22 134
financial income	2 515	—
depreciation and amortisation	(5 890)	(2 667)
Profit before interest and tax	78 599	19 467
interest income	230	150
interest paid	(6 310)	(3 602)
equity accounted earnings	3 509	5 196
Profit before tax	76 028	21 211
tax	(19 408)	(4 036)
Profit for the year	56 620	17 175
Other comprehensive income - to be recycled to profit or loss at a future point in time		
exchange differences arising on translation of foreign operations	—	(1)
Total comprehensive income for the period	56 620	17 174
Profit for the period attributable to:		
equity holders of the parent	56 620	17 175
Total comprehensive income for the period attributable to:		
equity holders of the parent	56 620	17 174
EARNINGS PER SHARE (CENTS)		
- Basic earnings per share	82.78	25.11
- Headline earnings per share	82.62	25.05
- Diluted earnings per share	82.78	25.11





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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF NATIONAL FOODS HOLDINGS LIMITED

Report on the Audit of the Consolidated Financial Statements

Adverse Opinion

We have audited the consolidated financial statements of National Foods Holdings Limited and its subsidiaries (the Group), as set out on pages xx to xx, which comprise the consolidated statement of financial position as at 30 June 2019, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory notes.

In our opinion, because of the significance of the matters discussed in the Basis for Adverse Opinion section of our report, the accompanying consolidated financial statements do not present fairly the consolidated financial position of the Group as at 30 June 2019, the Group's financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for Adverse Opinion

Date of change in functional currency (Non-compliance with IAS 21)

As explained in note 2.1 to the consolidated financial statements, the Group applied the United States Dollars (US\$) as its functional currency for the period 1 July 2018 to 22 February 2019 and the Real Time Gross Settlement Dollars (RTGS\$) and Zimbabwe Dollars (ZWL) for the period 23 February 2019 to 30 June 2019. In order to comply with Statutory Instrument 33 of 2019, issued on 22 February 2019, the Group changed its functional currency with effect from this date. We however believe that the change in currency occurred prior to that date. The consolidated financial statements are presented in ZWL.

Zimbabwe witnessed significant monetary and exchange control policy changes in 2016 and increasingly through to 2019. The Reserve Bank of Zimbabwe (RBZ) together with the Ministry of Finance and Economic Development promulgated a series of exchange control operational guidelines and compliance frameworks during this period. Specifically, there was a requirement for banks to separate out local Foreign Currency Accounts (FCAs) (RTGS\$) from the FCA Nostro US\$ Accounts effective 1 October 2018. Although the rate was legally pegged at 1:1, multiple pricing practices and other transactions observed and reported publicly indicated exchange rates other than 1:1 between RTGS\$ and US\$. In February 2019 there was a Monetary Policy statement which introduced RTGS\$ and the interbank foreign exchange market. Furthermore, Statutory Instrument 142 of 2019 specified that for all domestic transactions, ZWL (which comprises RTGS\$, Bond Notes and Bond Coins) was the sole legal tender effective 24 June 2019.

INDEPENDENT AUDITOR'S REPORT (continued)

These events triggered the need for the Group to assess whether there was a change in functional currency (from US\$ to ZWL) and whether the 1:1 ZWL: US\$ exchange rate was appropriate.

Based on IFRS, International Accounting Standard 21 (IAS 21)-*The Effects of Changes in Foreign Exchange Rates*- the functional currency of an entity is the currency of the primary economic environment in which the entity operates and reflects the underlying transactions, events and conditions that are relevant to it. In addition, paragraph 2.12 of the *Conceptual Framework for Financial Reporting* ("the Conceptual Framework") prescribes that for financial information to be useful, it "must not only represent relevant phenomena, but it must also faithfully represent the substance of the phenomena that it purports to represent. In many circumstances, the substance of an economic phenomenon and its legal form are the same. If they are not the same, providing information only about the legal form would not faithfully represent the economic phenomenon."

We believe that events in the market and subsequent promulgation of ZWL as a formal currency supports a change in functional currency from US\$ to ZWL prior to 22 February 2019 and that transactions in the market indicated a different rate between the two currencies despite the legal 1:1 ZWL:US\$ exchange rate and this occurred effective 1 October 2018. The Group has chosen to comply with the law by adopting the date of change in functional currency of 22 February 2019. This therefore impacts the basis for measuring transactions that occurred between 1 October 2018 and 22 February 2019, the valuation of assets and liabilities as well as the accounting for exchange differences.

Accordingly, the consolidated financial statements of the Group include balances and transactions denominated in US\$ that were not converted to ZWL at a ZWL:US\$ exchange rate that reflects the economic substance of its value as required by IFRS. The directors have provided more information on their approach in Note 2.1 to the consolidated financial statements.

Exchange rates (Non-compliance with IAS 21)

The Directors applied the legal rate of 1:1 as pronounced by Statutory Instrument 133 of 2016, Statutory Instrument 33 of 2019 and the Monetary Policy Statements of the 22nd of February 2018, 1st of October 2018 and of the 20th of February 2019 for transactions from 1 October 2018 to 22 February 2019. On the 22nd of February 2019, the Group translated most of the applicable foreign denominated non-monetary balances at that date to ZWL at an exchange rate of 1:4 between US\$ and ZWL except for goodwill.

The Group's non-current assets included Goodwill amounting to US\$1,519 million which was translated at a rate of ZWL1: USD\$1 on the date of change in functional currency and this is not in line with the requirements of IAS 21. Had the balance been translated using an exchange rate applied on other items the resultant translation gain to be accounted for through the income statement would have been ZWL4,55 million. Foreign currency denominated transactions and balances between the 23rd of February 2019 and the 30th of June 2019 were translated to ZWL based on Group exchange rates obtained or implied in the market. As at 30 June 2019, all monetary balances were translated at a closing rate of USD\$1: ZWL 6,75, which was based on the official interbank rate. The exchange rates used did not meet the criteria for appropriate exchange rates in terms of IFRS as defined below:

According to IAS 21, *at the end of each reporting period; (a) foreign currency monetary items shall be translated using the closing rate; (b) non-monetary items that are measured in terms of historical cost in a foreign currency shall be translated using the exchange rate at the date of the transaction; and (c) non-monetary items that are measured at fair value in a foreign currency shall be translated using the exchange rates at the date when the fair value was measured. Foreign currency transactions shall be recorded, on initial recognition in the functional currency, by applying to the foreign currency amount the spot exchange rate between the functional currency and the foreign currency at the date of the transaction. According to paragraph 8 of IAS 21, the closing rate is defined as a) spot exchange rate at the end of the reporting period, and b) Spot exchange rate is the exchange rate for immediate delivery.*

INDEPENDENT AUDITOR'S REPORT (continued)

In light of the definitions above, the IFRS Interpretations Committee concluded in their September 2018 paper that the closing rate is the rate to which an entity would have access at the end of the reporting period through a legal exchange mechanism.

We therefore believe that the exchange rates for transactions and balances between US\$ and RTGS\$/ZWL used by the Group (1:1 for the period 1 October 2018 to 22 February 2019, 1:4 for the translation to functional currency on 22 February 2019, except for goodwill where the exchange rate applied was 1:1, Group rates obtained or implied for transactions between 23 February 2019 and 30 June 2019 and 1:6.75 closing rate based on the official interbank rates at 30 June 2019) did not meet the criteria for appropriate exchange rates in terms of IFRS as defined above.

Treatment of gains or losses arising from translation on 23 February 2019

The Group's net translation gain on conversion of non-monetary and monetary assets and liabilities to ZWL on change in functional currency from the USD\$ and amounting to ZWL\$110,25 million was recognised directly in equity as a non-distributable reserve which represents a departure from the requirements of IFRS. IFRS requires that all line items at the date of change in functional currency should be translated at the same rate to the new currency and therefore there would be no translation adjustments and that should there be such translation differences these would be recognised in the statement of profit or loss.

The effects of the above departures from IFRS are material and pervasive to the consolidated financial statements.

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Zimbabwe, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our adverse opinion.

Key Audit Matters

Except for the matter described in the Basis for Adverse Opinion section, we have determined that there are no other key audit matters to communicate in our report.

Other information

The directors are responsible for the other information. The other information comprises the Chairman's Statement and the Directors' Responsibility Statement but does not include the financial statements and our auditors report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon. The Sustainability Report is expected to be made available to us after the date of this auditor's report.

INDEPENDENT AUDITOR'S REPORT (continued)

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. As described in the Basis for Adverse Opinion section above, the Group did not comply with the requirements of IAS 21 - Effects of Changes in Foreign Exchange Rates.

We have concluded that the other information is materially misstated for the same reason with respect to the amounts or other items included therein and affected by the failure to comply with the referred standard.

Responsibilities of the Directors for the Consolidated Financial Statements

The directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act (Chapter 24:03), and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

INDEPENDENT AUDITOR'S REPORT (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

INDEPENDENT AUDITOR'S REPORT (continued)

Report on Other Legal and Regulatory Requirements

In our opinion, because of the significance of the matter discussed in the Basis for Adverse Opinion section of our report, the accompanying consolidated financial statements have not in all material respects, been properly prepared in compliance with the disclosure requirements of and in the manner required by the Companies Act (Chapter 24:03).

The engagement partner on the audit resulting in this independent auditor's report is Walter Mupanguri (PAAB Registration Number 220).


ERNST & YOUNG
CHARTERED ACCOUNTANTS (ZIMBABWE)
REGISTERED PUBLIC AUDITORS

Harare

27 September 2019