

# **EDGARS STORES LIMITED**

#### **Short-Form Financial Announcement**

Issued in terms of Practice Note 13 of the Zimbabwe Stock Exchange

This short form financial announcement is the responsibility of the Directors and is only a summary of the information contained in the full announcement and does not contain full or complete details. Any investment decisions by investors/shareholders should be based on consideration of the full announcement.

A copy of the full announcement has been shared with shareholders using the latest email addresses supplied by the shareholder, and is available upon request, and for inspection at the Company's registered office or via email to corpserve@escrowgroup.org. The full announcement is also available on the Zimbabwe Stock Exchange website www.zse.co.zw and the Company website www.edgars.co.zw

## Financial Highlights

inna	ation adjusted		Historical			
26 weeks ended	26 weeks ended	% Change	26 weeks ended	26 weeks ended	% Change	
10 July 2022	11 July 2021	2022 vs 2021	10 July 2022	11 July 2021	2022 vs 2021	
Reviewed	Reviewed		Supplementary	Supplementary		
10,331,837,106	4,818,668,565	114%	7,010,361,977	1,567,397,604	347%	
4,320,106,387	811,966,029	432%	2,407,865,022	332,752,902	624%	
1,215,727,313	189,954,096	540%	1,051,000,019	148,294,269	609%	
13,851,396,783	12,310,664,547	13%	8,923,951,335	4,786,452,765	86%	
6,557,264,856	5,341,537,544	23%	2,847,032,243	1,796,032,224	59%	
212.07	33.14	540%	183.34	25.87	609%	
210.95	32.96	540%	182.37	25.73	609%	
	26 weeks ended 10 July 2022 Reviewed 10,331,837,106 4,320,106,387 1,215,727,313 13,851,396,783 6,557,264,856 212.07	26 weeks ended     26 weeks ended       10 July 2022     11 July 2021       Reviewed     Reviewed       10,331,837,106     4,818,668,565       4,320,106,387     811,966,029       1,215,727,313     189,954,096       13,851,396,783     12,310,664,547       6,557,264,856     5,341,537,544       212.07     33.14	26 weeks ended       26 weeks ended       % Change         10 July 2022       11 July 2021       2022 vs 2021         Reviewed       Reviewed         10,331,837,106       4,818,668,565       114%         4,320,106,387       811,966,029       432%         1,215,727,313       189,954,096       540%         13,851,396,783       12,310,664,547       13%         6,557,264,856       5,341,537,544       23%         212.07       33.14       540%	26 weeks ended         26 weeks ended         % Change         26 weeks ended           10 July 2022         11 July 2021         2022 vs 2021         10 July 2022           Reviewed         Reviewed         Supplementary           10,331,837,106         4,818,668,565         114%         7,010,361,977           4,320,106,387         811,966,029         432%         2,407,865,022           1,215,727,313         189,954,096         540%         1,051,000,019           13,851,396,783         12,310,664,547         13%         8,923,951,335           6,557,264,856         5,341,537,544         23%         2,847,032,243           212.07         33.14         540%         183.34	26 weeks ended         26 weeks ended         % Change         26 weeks ended         26 weeks ended           10 July 2022         11 July 2021         2022 vs 2021         10 July 2022         11 July 2021           Reviewed         Reviewed         Supplementary         Supplementary           10,331,837,106         4,818,668,565         114%         7,010,361,977         1,567,397,604           4,320,106,387         811,966,029         432%         2,407,865,022         332,752,902           1,215,727,313         189,954,096         540%         1,051,000,019         148,294,269           13,851,396,783         12,310,664,547         13%         8,923,951,335         4,786,452,765           6,557,264,856         5,341,537,544         23%         2,847,032,243         1,796,032,224           212.07         33.14         540%         183.34         25.87	

#### Dividend

No dividend was declared for the half year to 10 July 2022. Directors will reassess this position at year end.

### Auditor's Statement

The short-form financial announcement should be read in conjunction with the complete set of Group condensed inflation adjusted financial statements for the period ended 10 July 2022. The Group condensed inflation adjusted financial statements have been reviewed by Deloitte & Touche Chartered Accountants (Zimbabwe) who have issued a modified review conclusion as a result of the impact of the carryover effects from the 2020 and 2021 audit reports. The auditors review conclusion on the Group condensed interim inflation adjusted financial statements from which this short form financial announcement is extracted is available for inspection at the Company's registered office. The Engagement Partner responsible for the review was Mr Tapiwa Chizana (PAAB Practicing Certificate Number 0444).















# Condensed Reviewed Results for the 26 weeks ended 10 July 2022

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the 26 weeks ended 10 July 2022

TO THE 20 WEEKS ENGED TO U	diff 201	2022	2021	2022	2021
		ZW\$	ZW\$	ZW\$	ZW\$
		26 weeks to	26 weeks to	26 weeks to	26 weeks to
		10.07.2022	11.07.2021	10.07.2022	11.07.2021
_	Notes	Inflation		* Histori	
Revenue		10,331,837,106	4,818,668,565	7,010,361,977	1,567,397,604
Sale of merchandise	5	7,972,892,239	3,739,053,974	5,484,644,748	1,219,647,945
Cost of sales		(1,998,303,846)	(2,017,138,586)	(2,084,458,182)	(608,940,479)
Gross profit		5,974,588,393	1,721,915,388	3,400,186,566	610,707,466
Revenue from micro-finance and other debtor accounts	5	2,324,246,504	1,066,377,587	1,504,518,435	343,492,152
Other revenue	5	34,698,364	13,237,004	21,198,795	4,257,507
Other operating income		45,965,365	20,652,493	32,439,317	8,108,733
Other operating expenses		(1,471,947,318)	(196,662,074)	(846,234,025)	(159,165,519)
Movement in credit loss allowance		(40,095,200)	(2,720,512)	(20,275,782)	(5,169,670)
Store expenses		(2,910,470,516)	(1,542,052,808)	(1,967,427,059)	(478,183,882)
Trading profit		3,956,985,592	1,080,747,078	2,124,406,247	324,046,787
Other operating gains		724,967,502	35,422,058	531,911,536	9,031,872
Financial services expenses		(361,846,707)	(334,580,212)	(248,452,761)	(334,127)
Finance income		-	30,377,105	-	8,370
Operating profit		4,320,106,387	811,966,029	2,407,865,022	332,752,902
Finance costs		(731,653,367)	(664,039,262)	(464,650,387)	(157,569,798)
Net monetary (loss)/gain		(738,152,533)	139,814,130	-	-
Profit before tax		2,850,300,487	287,740,897	1,943,214,635	175,183,104
Income tax expense		(1,634,573,174)	(97,786,801)	(892,214,616)	(26,888,835)
Profit for the period		1,215,727,313	189,954,096	1,051,000,019	148,294,269
Other comprehensive income Gain on revaluation of property, plant and equipment			-	-	559,226
Deferred tax liability arising on revaluation			-		(138,241)
Other comprehensive income for the year (net of tax)			·		420,985
Total comprehensive income for the period		1,215,727,313	189,954,096	1,051,000,019	148,715,254
Earnings per share (cents)					
Basic		212.07	33.14	183.34	25.87
Diluted		210.95	32.96	182.37	25.73
*Historical cost amounts are shown as supp	lementar	y information. The in	formation does not	comply with IAS 29: F	inancial

\*Historical cost amounts are shown as supplementary information. The information does not comply with IAS 29: Financial Reporting in hyperinflationary economies.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the 26 weeks ended 10 July 2022

	ZW\$	ZW\$	ZW\$	ZW\$
	26 weeks to	26 weeks to	26 weeks to	26 weeks to
	10.07.2022	11.07.2021	10.07.2022	11.07.2021
Notes	Inflation	adjusted	Historic	al cost
Cash flows from operating activities				
Profit before tax	2,850,300,485	287,740,898	1,943,214,634	175,183,103
Adjusted for:				
Finance income	-	(30,377,105)	-	(8,370)
Finance costs	731,653,367	664,039,262	464,650,387	157,569,798
Non cash items	(1,446,456,239)	(903,978,448)	314,992,934	(164,360,875)
Movements in working capital	(1,995,271,207)	(2,055,484,092)	(1,260,711,780)	(733,570,441)
Cash generated from/(utilised in) operations	140,226,406	(2,038,059,485)	1,462,146,175	(565,186,785)
Finance costs paid	(588,177,799)	(534,859,881)	(415,328,224)	(153,834,951)
Lease interest paid	(58,197,533)	(145,216,735)	(63,918,073)	(46,421,735)
Finance income received	181,917,040	901,515,190	(605,427,477)	269,993,300
Taxation paid	(271,367,343)	(101,409,464)	(153,222,020)	(31,874,750)
Cash (outflow) / inflow from operating activities	(595,599,229)	(1,918,030,375)	224,250,381	(527,324,921)
Cash flows from investing activities				
Purchase of property, plant and equipment 6	(227,149,825)	(74,398,372)	(159,378,132)	(24,871,692)
Net cash used in investing activities	(227,149,825)	(74,398,372)	(159,378,132)	(24,871,692)
Cash flows from financing activities				
Proceeds from borrowings	2,529,905,290	1,937,862,368	1,559,191,898	651,728,460
Repayment of borrowings	(2,217,476,239)	(680,850,483)	(1,366,640,482)	(217,648,887)
Payments of principal portion of lease liabilities	(46,841,560)	(91,607,475)	(51,445,862)	(29,284,352)
Net cash generated from financing	265,587,491	1,165,404,410	141,105,554	404,795,221
activities			-	
Net (decrease) / increase in cash and	(557,161,563)	(827 024 337)	205,977,803	(147,401,392)
cash equivalents	000 507400	007.007.005	040 447 000	000 500 400
Cash and cash equivalents at the beginning of the period	982,587,168	987,697,905	219,447,802	202,509,139
Cash and cash equivalents at the end of the period	425,425,605	160,673,568	425,425,605	55,107,745
Being:				
Cash and bank balances	984,444,915	707,233,827	984.444,915	242,566,728
Bank overdrafts	(559,019,310)	(546,560,259)	(559,019,310)	(187,458,983)
	425,425,605	160,673,568	425,425,605	55,107,745

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** as at 10 July 2022

		2022	2021	2022	202
		ZW\$	ZW\$	ZW\$	ZW
		as at 10.07.2022	as at 09.01.2022	as at 10.07.2022	as a 09.01.202
	Notes	Inflation a		* Historie	
Assets					
Non-current assets					
Property, plant and equipment	11	1,563,979,512	1,629,087,572	763,979,675	739,661,98
Intangible assets		137,848,693	157,541,363	1,613,758	1,732,64
Right of use asset		925,749,728	1,020,886,371	210,129,801	259,406,14
Total non-current assets		2,627,577,933	2,807,515,306	975,723,234	1,000,800,77
Current assets					
Inventories	10	5,415,418,516	3,999,375,592	2,139,827,766	1,271,883,11
Trade and other receivables		4,570,732,896	4,177,947,416	4,570,732,897	1,908,140,44
Income tax receivable		-	11,400,571	-	5,207,68
Loans and advances to customers		253,222,524	331,838,494	253,222,523	151,581,58
Cash and cash equivalents		984,444,914	982,587,168	984,444,915	448,839,17
Total current assets		11,223,818,850	9,503,149,241	7,948,228,101	3,785,651,99
		10.051.000.700	40.040.004.547	0.000.054.005	4 700 450 70
Total assets		13,851,396,783	12,310,664,547	8,923,951,335	4,786,452,76
Equity and liabilities					
Equity					
Issued capital		580,414,253	580,414,253	73,411,672	73,411,67
Other reserves Retained earnings		590,481,029 5,386,369,574	590,481,029 4,170,642,262	551,200,508 2,222,420,063	551,200,50 1,171,420,04
Tatal and the land or a second		0.557.004.050	E 0.44 E 0.7 E 4.4	0.047.000.040	1 700 000 00
Total capital and reserves		6,557,264,856	5,341,537,544	2,847,032,243	1,796,032,22
Non-current liabilities					
Deferred tax liability		1,384,578,516	595,365,311	224,562,637	90,685,04
Interest bearing loans and borrowings Lease liabilities	9	-	385,087,959	-	175,905,57
Total non-current liabilities		1,384,578,516	980,453,270	224,562,637	266,590,61
			, .		, ,
Current liabilities		0.70444 : 005	0.000.100.005	0.70444.000	1.000.415.==
Trade and other payables		2,764,114,823	2,209,129,885	2,764,114,820	1,009,115,59
Dividend payable		1,302,169	1,302,169	370,059	370,05
Current tax payable  Contract liabilities		697,345,632	04100045	697,345,632	31,491,09
	9	117,979,542	94,182,845	61,714,697	
Interest bearing loans and borrowings Lease liabilities	8	2,034,782,066 294,029,179	3,311,350,911 372,707,923	2,034,782,066 294,029,181	1,512,602,71 170,250,46
Total current liabilities		5,909,553,411	5,988,673,733	5,852,356,455	2,723,829,92
Total outfort habilities		0,000,000,411	3,000,010,100		2,120,020,02
Total liabilities		7,294,131,927	6,969,127,003	6,076,919,092	2,990,420,54
					4,786,452,76

<sup>\*</sup>Historical cost amounts are shown as supplementary information. The information does not comply with IAS 29: Financial Reporting in hyperinflationary economies.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the 26 weeks ended 10 July 2022

	lssued capital	Equity-settled employee benefits	Revaluation reserve	Credit reserve	Retained earnings	Total
	ZW\$	reserve ZW\$	ZW\$	ZW\$	ZW\$	ZW\$
INFLATION ADJUSTED						
Balance at 10 January 2021	580,414,253	140,146,603	622,318,374	30,689,311	3,029,960,261	4,403,528,802
Prior period adjustment	-	-	-	-	(83,990,354)	(83,990,354)
Total comprehensive income for the period	-	-	-	-	189,954,096	189,954,096
Profit for the year	-	-	-	-	189,954,096	189,954,096
Other comprehensive income for the period			-	-		-
Transfer to credit reserve	-	-	-	-	-	-
Balance at 11 July 2021	580,414,253	140,146,603	622,318,374	30,689,314	3,135,924,003	4,509,492,547
Balance at 9 January 2022	580,414,253	140,146,603	420,889,176	29,445,250	4,170,642,261	5,341,537,543
Total comprehensive income for the period	-	-	-	-	1,215,727,313	1,215,727,313
Profit for the year	-	-	-	-	1,215,727,313	1,215,727,313
Balance at 10 July 2022	580,414,253	140,146,603	420,889,176	29,445,250	5,386,369,574	6,557,264,856





# Condensed Reviewed Results for the 26 weeks ended 10 July 2022 (continued)

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the 26 weeks to 10 July 2022

### Directors responsibility statement

The Board of Directors is responsible for the preparation of the Inflation Adjusted Interim Condensed Consolidated Financial Statements for the 26 weeks ended 10 July 2022 of which these abridged results are an extract of. For the full Financial Statements the reader can refer to the Zimbabwe Stock Exchange (ZSE) website www.zse.co.zw or the Edgars Stores Limited website www. edgars.co.zw.

#### **Basis of preparation**

The inflation adjusted condensed consolidated financial statements for the 26 weeks ended 10 July 2022 have been prepared with the requirements of the Zimbabwe Stock Exchange (ZSE) requirements. The principal accounting policies used in the preparation of the financial statements are consistent with those used in prior years. No material new standards were applied in the current

The financial statements do not comply with the International Financial Reporting Standards (IFRS) as detailed below:

IAS 21: The Effects of Changes in Foreign Exchange Rates

In the prior year and current periods, the Group applied exchange rates that did not meet the definition of spot exchange rates in accordance with IAS 21 as they were not available for immediate delivery.

IAS 16: Property, plant and Property, plant and equipment were valued using historical US\$ denominated inputs which were converted into ZWL at the auction and interbank rates in the current and prior periods. The use of US\$ estimated rentals and historical US\$ values for similar transactions is not consistent with IFRS 13.

#### Application of IAS 29: Financial Reporting in Hyperinflationary Economies

The Group continued to apply IAS 29 during the 26 weeks to 10 July 2022 based on the guidance issued by the PAAB in August 2019. The financial statements have been prepared in accordance with IAS 29 and IFRIC 7 (Applying the Restatement Approach under IAS 29) as if the economy had been hyperinflationary since 1 July 2018. In applying the standard the Group has used the Consumer Price Index (CPI) as issued by the Zimbabwe National Statistic Agency and published by the Reserve Bank of Zimbabwe (RBZ). The following table summarises the inflation adjusted indices used:

Month	СРІ	Conversion Factor
June 2022	8,707	1.00
Average 2022	5,719	1.62
December 2021	3,977	2.19
June 2021	2,986	2.92
Average 2021	3,135	2.82

These inflation adjusted interim condensed consolidated financial results for the twenty six weeks ended 10 July 2022 have been reviewed by Deloitte & Touche and a modified review conclusion has been issued thereon. This conclusion carries an adverse

- Non -compliance with International Financial Reporting Standard 13- "Fair Value Measurements" and IAS 29 "Financial Reporting in Hyperinflationary Economies" - In the determination of the value of Property, plant and equipment for the current and comparable periods. In the prior period, the method of determining the value of Property, plant and equipment was not an accurate reflection of market dynamics and the risk associated with ZWL transactions on a willing buyer, willing seller basis.
- Non compliance with International Accounting Standard 21 "The Effects of Changes in Foreign Exchange Rates" on prior year comparatives, and non-application of exchange rates that meet the definition of spot exchange rates in accordance with IAS 21, to the foreign currency transactions and balances, in the prior and current periods.

The review conclusion has been made available to management and those charged with the governance of Edgars Stores Limited, and the conclusion is available for inspection at their registered offices. The engagement partner responsible for this review is Tapiwa

Revenue	Inflation	adjusted	Histori	cal cost
	2022	2021	2022	2021
Sale of merchandise				Restated
Retail sales	7,508,151,943	3,714,782,124	5,170,990,024	1,211,944,751
Manufacturing sales to third parties- local sales	464,740,295	24,271,850	313,654,724	7,703,194
	7,972,892,238	3,739,053,974	5,484,644,748	1,219,647,945
Other revenue				
Revenue from microfinance institutions and debtors accounts	2,324,246,503	1,066,391,587	1,504,518,435	343,492,152
Hospital cash plan and Insurance commission	19,734,509	8,963,576	9,164,990	2,896,168
Edgars Club subscriptions	14,963,855	4,273,428	12,033,805	1,361,339
	2,358,944,867	1,079,628,591	1,525,717,230	347,749,659
Total	10,331,837,105	4,818,668,565	7,010,361,978	1,567,397,604

Capital expenditure	Inflation	adjusted	Historical cost		
	2022	2021	2022	2021	
Computer equipment	3,475,075	1,292,668	1,902,134	443,359	
Furniture, fittings and leasehold improvements	223,674,750	73,105,704	138,745,670	24,428,333	
Total	227,149,825	74,398,372	159,378,132	24,871,692	

Capital expenditure during the half year was channelled towards new stores, namely Jet - (Gutu, Avondale and First Street).

7	Future Capital Expenditure	Inflation	adjusted	Histor	ical cost			
		2022	2021	2022	2021			
	Authorised but not yet contracted for	584,040,860	1,135,680,434	584,040,860	322,744,955			
	All expenditure is to be financed from existing cash resources and utilisation of authorised horrowing facilities							

8	Lease commitments	Inflation	adjusted	Historical cost		
		2022	2021	2022	2021	
	Future minimum rentals payable under operating leases are as follows:	-	-	-	-	
	Within one year	235,989,032	219,880,956	235,989,032	412,768,347	
	After one year but not more than five years	-	316,995,321	-	1,175,315,720	
	More than 5 years	-	6,704,312	-	14,676,907	
	\ \ \	235,989,032	543,580,589	235,989,032	1,602,760,974	

9	Borrowings	Inflation a	on adjusted His		storical cost	
		2022	2021	2022	2021	
	Non current interest bearing loans and borrowings	-	-	-		
	Current interest bearing loans and borrowings	2,034,782,066	3,311,350,911	2,034,782,066	1,512,602,715	
		2,034,782,065	3,311,350,911	2,034,782,065	1,512,602,715	

Borrowings increased as a result of increased working capital investment. This with a view to growing revenue accordingly.

# Terms and security

- (i) Secured with a Notarial General Covering Bond over moveable assets, cession of fire policies, debtors book, an unlimited guarantee from shareholders and Edgars Industrial Park deeds.
- (ii) The weighted average effective interest rate on all the borrowings is 43.24% (2021: 28.98%) per annum.
- (iii) Tenures range between 90 days and 365 days

#### 10 Inventories 2021 2022 2021 3,537,971,435 1,234,505,867 Merchandise 3,677,800,508 2,000,455,138 1,877,477,081 398,183,409 139,372,628 64,632,036 Raw material, work in progress and consumables

5,415,418,516

4,075,983,917

#### 11 Revaluation of property, plant and equipment

The Group did not revalue property, plant and equipment as at 10 July 2022. The last valuation was carried out at 09 January 2022 through a directors valuation involving external and independent professional valuers.

2,139,827,766

1,299,137,902

### 12 Going concern

Merchandise assortments and our credit book remain healthy despite the challenging environment. Management looks forward to better trading conditions in October to December which is traditionally our busiest and most profitable period.

The ability of the group to continue as a going concern is subject to continued generation of positive cashflows. To evaluate the health of the cashflows, management has prepared cashflow forecasts for the next twelve months and reviewed significant inputs such as profitability, cash generation capacity, ability to obtain financing and the impact of Covid-19 on the business. Forecasting is now updated regularly in response to ongoing uncertainty.

The directors have assessed that key to continued profitability and positive cashflows is stability of exchange rates, availability of foreign currency from trading and minimal disruptions from Covid-19 related lockdowns.

Based on the assessment undertaken the directors consider it appropriate to adopt the going concern basis for these financial

### 13 Segment reporting

26 weeks to 11 July 2021

	Edgars Stores	Jet Stores	Manufacturing	Micro Finance	Corporate	Financial	Segment	Adjustments	Consolidated
	Retail	Retail	Carousel	Club Plus	Head Office	services	Totals	Eliminations	Total
	ZW\$	ZW\$	ZW\$						
Inflation adjusted									
26 weeks to 10 July 20:	22								
Revenue  External customers	4 741 046 510	3,412,313,900					9 152 260 /10	(645.208.467)	7 509 151 9/3
Manufacturing sales to 3rd parties-local sales	4,741,046,510	3,412,313,300	464,740,295	-	-		8,153,360,410 464,740,295	(645,208,467)	7,508,151,943 464,740,295
Other revenue- Hospital cash plan and insurance		-	-		-	14,963,855	14,963,855		14,963,855
Other revenue- Commission Club Subscriptions			-	-	-	19,734,509	19,734,509		19,734,509
Inter-segments		-	(5,663,786)	-	-	-	(5,663,786)	5,663,786	-
Revenue from Micro Finance and debtor accounts	-	-		428,054,895		1,896,191,609	2,324,246,504	-	2,324,246,504
Total revenue	4,741,046,510	3,412,313,900	459,076,509	428,054,895	-	1,930,889,973	10,971,381,787	(639,544,681)	10,331,837,106
Segment profit	1,237,731,206	754,787,284	105,473,339	210,379,645	(14,614,929)	606,204,929	2,899,961,474	(1,684,234,163)	1,215,727,311
Total assets	5,846,561,874	4,601,809,824	558,925,547	633,861,389	840,256,539	4,402,876,937	16,884,292,110	(3,032,895,328)	13,851,396,782
26 weeks to 11 July 202 Revenue	21								
External customers	2,191,948,077	1,694,637,774		-	-		3,886,585,851	(171,803,727)	3,714,782,123
Manufacturing sales to 3rd parties-local sales			24,271,851	+	-		24,271,851	-	24,271,851
Other revenue- Hospital cash plan and insurance		-	-		-	8,963,577	8,963,577	-	8,963,577
Other revenue- Commission Club Subscriptions		-				4,273,427	4,723,427		4,723,427
Inter-segments		-	245,692,390	-	-		245,692,390	(245,692,390)	-
Revenue from Micro Finance and debtor accounts		-	-	145,642,408	-	863,074,838	1,008,717,246	57,660,341	1,066,377,587
Total revenue	2,191,948,077	1,694,637,774	269,964,241	145,642,408	-	876,311,842	5,178,504,342	(359,835,776)	4,818,668,566
Segment profit	84,751,430	(11,021,055)	21,102,908	26,669,745	-	332,755,585	- 454,258,613	(264,304,517)	189,954,096
T-tal assets	2 101 156 000	2,088,354,969	502 566 309	312,432,454	1 000 384 650	1,911,165,409	0.000.060.970	2 201 602 667	10 210 664 546
Total assets	3,101,156,990	2,066,304,909	503,566,398	312,402,404	1,092,384,659	1,911,100,405	9,009,060,879	3,301,603,667	12,310,664,546
Historical									
26 weeks to 10 July 20:	22								
Revenue									
External customers	3,265,238,156	2,350,117,748	-	-	-	-	5,615,355,904	(444,365,880)	5,170,990,024
Manufacturing sales to 3rd parties- local sales			313,654,724	-	1		313,654,724		313,654,724
Other revenue- Hospital cash plan and insurance		-	-	-	-	9,164,990	9,164,990	-	9,164,990
Other revenue- Commission Club Subscriptions	-		-	-	-	12,033,805	12,033,805		12,033,805
Inter-segments		-	(3,900,744)	-	-	-	(3,900,744)	3,900,744	-
Revenue from Micro Finance and debtor accounts		-		286,560,439	-	1,217,957,996	1,504,518,435	-	1,504,518,435
Total revenue	3,265,238,156	2,350,117,748	309,753,980	286,560,439	-	1,239,156,791	7,450,827,114	(440,465,135)	7,010,361,978
Segment profit	1,070,022,454	652,515,940	91,182,027	181,873,854	(12,634,651)	524,066,035	2,507,025,658	(563,811,024)	1,943,214,634
Total assets	3,766,727,245	2,964,778,756	360,095,408	408,373,847	541,346,738	2,836,613,529	10,877,935,523	(1,953,984,189)	8,923,951,334
Total assets	3,766,727,243	2,904,770,730	360,093,406	400,373,047	341,340,730	2,030,013,329	10,677,933,323	(1,955,964,169)	0,923,931,334

External customers	751,793,328	581,226,072	-	-	-	-	1,333,019,400	(121,074,649)	1,211,944,751
Manufacturing sales to 3rd parties-local sales	-	-	7,703,194		-	-	7,703,194	-	7,703,194
Other revenue- Hospital cash plan and insurance	-	-	-	-	-	2,896,168	2,896,168	-	2,896,168
Other revenue- Commission Club Subscriptions	-	-	-	-	-	1,361,339	1,361,339		1,361,339
Inter-segments	-	-	84,267,461	- 1	-	-	84,267,461	(84,267,461)	-
Revenue from Micro Finance and debtor accounts		-	-	47,475,147	-	296,017,005	343,492,152	-	343,492,152
tal revenue	751,793,328	581,226,072	91,970,655	47,475,147	-	300,274,512	1,772,739,714	(205,342,110)	1,567,397,604
							=		
gment profit	29,068,006	(3,779,996)	7,237,866	9,147,177	-	114,128,355	155,801,407	19,381,696	175,183,103

107,157,937 374,665,580 655,490,620 3,089,923,494

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# Condensed Reviewed Results for the 26 weeks ended 10 July 2022 (continued)

#### 14 Chairman's report

#### **Directors responsibility for the Integrated Annual Report**

The Directors of Edgars Stores Limited are responsible for the preparation and fair presentation of the Group's consolidated financial statements. The reviewed interim consolidated condensed financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), in the manner required by the Companies and Other Business Entities Act (Chapter 24:31) and the Zimbabwe Stock Exchange listing requirements.

The principal accounting policies of the Group are consistent with those applied in the previous annual financial statements.

#### Cautionary – reliance on these hyperinflation adjusted financial statements

The Directors would like to advise users to exercise caution on their use of these financial statements due to the material and pervasive impact of the technicalities brought about by the change in functional currency in Zimbabwe at the beginning of 2019 and its consequent impact on the usefulness of the financial statements for subsequent reporting periods. This was further compounded by the adoption of International Accounting Standard (IAS) 29 'Financial Reporting in Hyperinflationary Economies Whilst the Directors have exercised reasonable due care in applying judgements that were deemed to be appropriate in the preparation of these financial statements, certain distortions may arise due to the various economic factors that may affect the relevance and reliability of the financial information presented in economies such as Zimbabwe, that are experiencing

#### Operating environment and overview

Throughout the half year financial reporting period of 2022, the operating environment remained relatively stable compared to the prior period. This is largely on account of the relaxation of COVID-19 restrictions and the resultant increase in economic activity. There was a marked volatility in the availability of foreign currency on the official platforms resulting in a widening gap between the official rate and the alternative market. The depreciation of the local currency and prevalence of multiple exchange rates and high inflation had a significant impact on the Zimbabwean economy and resultantly the Group's operations

The Russia-Ukraine war that started early in the year resulted in disruption of global supply chains and increase in energy costs. Operating costs are increasing, specifically occupancy, employment, intermediated transaction tax and fuel costs. Management remains focused on recalibrating the business models in response to these price corrections to preserve value and build a strong

## Financial performance (based on inflation-adjusted results)

Notwithstanding the challenges in the operating environment, the Group managed to close 2022 Half Year with an improved performance over the prior year. The Group reported Revenue of ZWL10.33billion which is 114% up from that achieved in 2021 of ZWL4.82billion. Profit before tax of ZWL2.85billion was 891% up from ZWL\$287million achieved in the prior year. The growth in real terms is attributed to volume recovery, replacement cost based pricing, ongoing cost management practice as well as initiatives implemented by Management to ensure fresher stock availability in our stores, regardless of the supply chain challenges. The Group achieved a basic earnings per share of 212.07 cents 2021: (33.14 cents).

Total Group units sold increased by 35% from 0.94million to 1.27million compared to the same period last year Trading in foreign currency since April 2020 has allowed our retail chains to improve stock assortments, which in turn has increased traffic in our stores. Whilst a sizable portion of our cash sales are in foreign currency, we believe that furtherrelaxation of foreign currency trading will go a long way in increasing our USD generation to fund imports.

Gearing reduced to 0.14 in the current year from a prior year of 0.21. Funding was channelled towards growing the debtors' book as well as store expansion initiatives. At the end of the reporting period, the company had USD262k foreign liabilities which it will be able to service from existing resources.

#### Retail performance

Total retail merchandise revenue amounted to ZWL7.97billion representing a 124% increase from prior year. The split between credit and cash sales was 53.8% (2021: 52.2%) and 46.2 % (2021: 47.8 %)

The Edgars chain recorded turnover of ZWL4.74billion up 116% from prior year of ZW2.19billion, the 532k units sold were up 55% from 344k in the comparative period. The split between credit and cash sales was 55.7% (2021: 68.1%) and 44.3% (2021: 31.9%). We relocated to a bigger space in Borrowdale in February 2022. Stock covers closed at 21.8 weeks (2021:13.7weeks).

Total sales for the Jet chain were ZWL3.41billion up 101% from ZWL1.69billion achieved in the comparative period. The split between credit and cash sales was 51.1% (2021: 46.5%) and 48.9% (2021: 53.5%). Total Units sold for the period were up 28% from 526k to 674k. The 3 new stores opened in the period include Jet First Street, Avondale and Gutu. Stock covers closed at 18.68

Both chains experienced low stock turn largely as a result of global supply chain disruptions which delayed receipt of merchandise. The deterioration in customers' disposable incomes owing to the high inflation suppressed demand and also led to missed sales.

## Financial services

The gross retail debtors' book closed the period at ZWL2.80 billion up 345% from ZWL629million in the comparative period. Active account growth increased to 128k from 120k, this 6.5% growth is attributed to various account drive initiatives. The asset quality remains solid with 84.5 % (2021: 86.3%) of our retail debtors' book in current status. Expected credit losses (ECLs) as at end of June 2022 were 1.7% of the book which remained flat compared to same period last year

## Club Plus Microfinance

The loan book closed at ZWL299 million (2021: ZWL76.1m) representing a 293% increase from prior year. Asset quality remains positive with over 74.5% of the book being in current. Improved efficiencies in loan approval and disbursement processes have resulted in increased turnaround. The business unit obtained relevant regulatory approvals to disburse loans in USD.

# **Carousel Manufacturing**

The Manufacturing Division recorded turnover of ZWL309.8million up 237% over prior year. However total units sold were down 7% to 68.9k (2021:74k). Demand in prior period was largely driven by Covid - 19 PPE such as the manufacturing of masks. Management is actively pursuing alternative regional markets. Investment in various re-tooling (commissioned a denim laser machine in the period) and machinists training is ongoing which will see the division expanding on its product offering as well improved efficiencies

# Effect of COVID-19

The Group will continue to implement best practice protocols to ensure the safety of its employees, customers, suppliers and all other stakeholders. Covid -19 brought about significant disruptions to international supply chains resulting in longer lead times and delays in shipping of imported merchandise, and challenges such as shortages of shipping containers and port space. There was also an impact on production and delivery of local merchandise due to delays in receiving imported fabrics and trims The effect of Covid-19 brought about new ways of doing business which has become the 'new norm'. This is characterised by improved engagement with customers across social media platforms and has seen the setting up of online stores and convenient

# Board membership

Mr Sevious Mushosho, CA(Z), joined the Board with effect from 16 June 2022.

Management continues to remodel the business to capitalise on opportunities that arise in the very uncertain operating environment. Cost containment remains a focus area so as to ensure long term viability of the business.

The Group seeks to expand its geographic footprint through the opening of new stores in strategic locations. Smart merchandise procurement remains a key focus area to ensure that target margins are achieved without compromising the merchandise quality. We will continue to transform our customer experience through revamping our stores to world class standards, offering widened merchandise ranges at affordable prices and flexible credit terms.

The recovery to the business is premised on the back of improved access to foreign currency through domestic sales to cover import requirements, a stable exchange rate and slower inflation.

Smart merchandise procurement remains a key focus area to ensure that investment in inventory is kept at optimal levels. This is in order to improve stock turns, and that target margins are achieved without compromising merchandise quality and sales volumes.

Some measure of macro-economic stability is being noticed following the relaxation of the use of the foreign currency for domestic transactions as well as other various measures which, if successful, will help stabilise the foreign exchange market and start to tame inflation.

# Dividend

Regrettably, your Group will not declare a dividend for the 26 weeks to 10 July 2022. The position will be reviewed having assessed

I wish to record my appreciation to management and staff for their great effort in sustaining the business in a difficult operating environment. I also thank my fellow directors for their wise counsel and our customers, consumers, suppliers and stakeholders for their ongoing support



T N SIBANDA CHAIRMAN 10 October 2022







CAROUSEL







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# REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION TO THE SHAREHOLDERS OF EDGARS STORES LIMITED

#### Introduction

We have reviewed the accompanying inflation adjusted interim condensed consolidated statement of financial position of Edgars Stores Limited and its subsidiaries ("the Group") as of 10 July 2022 and the inflation adjusted interim condensed consolidated statement of comprehensive income, inflation adjusted interim condensed consolidated statement of changes in equity and inflation adjusted interim condensed consolidated statement of cash flows for the twenty six weeks then ended, a summary of significant accounting policies and other explanatory notes.

#### Directors' Responsibility for the interim financial information

The directors are responsible for the preparation and presentation of this inflation adjusted interim condensed consolidated financial information in accordance with International Accounting Standards on Interim Financial Reporting (IAS 34) and the requirements of the Companies and Other Businesses Act (24:31), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Independent Reviewer's Responsibility**

Our responsibility is to express a conclusion on this inflation adjusted interim condensed consolidated financial information based on our review. We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" (ISRES2410). ISRE 2410 requires us to conclude whether anything has come to our attention that causes us to believe that the inflation adjusted interim condensed consolidated financial information, taken as a whole, are not prepared in accordance with the applicable financial framework. This Standard also requires us to comply with relevant ethical requirements.

A review of inflation adjusted interim condensed consolidated financial information in accordance with ISRE 2410 is a limited assurance engagement. The independent reviewer performs procedures, primarily consisting of making inquiries of management and other within the entity, as appropriate, and applying analytical and other review procedures, and evaluates the evidence obtained. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on this inflation adjusted interim condensed consolidated financial information.

#### **Basis for Adverse Conclusion**

Non-compliance with IFRS 13 "Fair Value Measurements" (IFRS 13) in the determination of the value of Property, Plant and Equipment for the comparable and current period.

In the prior period, the Group engaged professional valuers to perform a fair valuation of Property, Plant and Equipment. The fair values were determined in USD, and subsequently translated to the ZW\$ equivalent fair values using the closing USD/ZW\$ auction exchange rate as at 9 January 2022.



Non-compliance with IFRS 13 "Fair Value Measurements" (IFRS 13) in the determination of the value of Property, Plant and Equipment for the comparable and current period(continued)

IFRS 13 defines fair value as the price that would be received to sell an asset in an orderly transaction between market participants at a measurement date. In the prior period, we found the assumptions and methods used by the professional valuers to determine the USD valuations reasonable. However, we were unable to obtain sufficient appropriate evidence to support the appropriateness of the application of the ZW\$/USD auction exchange rate in the determination of the final ZW\$ fair valuations presented for the prior and consequently, current periods.

#### IFRS 13 requires:

- a fair value to be determined using the assumptions that market participants would use when pricing the asset, assuming market participants act in their economic best interests; and
- fair value to reflect the price that would be received to sell the asset in an orderly transaction in the principal market at the measurement date under current market conditions, regardless of whether that price is directly observable or estimated using another valuation technique.

in the prior period, the auditors were therefore unable to obtain sufficient appropriate evidence to support the appropriateness of simply applying the closing ZW\$/USD auction exchange rate in determining the ZW\$ fair value of Property, Plant and Equipment, without any further adjustments to reflect how the economic conditions within the country as at that measurement date would impact the assumptions that market participants would use in pricing the items of Property, Plant and Equipment in ZW\$. Such matters include, but are not limited to:

- the correlation of the responsiveness of ZW\$ valuations of Property, Plant and Equipment to the auction exchange rate and related underlying USD values; and
- the extent to which supply and demand for the items of Property, Plant and Equipment reflects the implications on market dynamics of the auction exchange rate.

The method of determining the value of the Property, Plant and Equipment in the prior period was reasonable, in US dollars but was not an accurate reflection of market dynamics and the risk associated with ZW\$ transactions on a willing buyer, willing seller basis.

In the current period, as set out in note 10, the Group did not perform a valuation of its Property, Plant and Equipment as at 10 July 2022. These assets have been restated in accordance with the mathematical principles of IAS 29 "Financial Reporting in Hyperinflationary Economies".

Impact of incorrect date of application of International Accounting Standard 21 "The Effects of Changes in Foreign Exchange Rates" (IAS 21) on comparative financial information and inability to determine the appropriate spot exchange rates to apply to the foreign currency transactions and balances, in the prior and current periods.

The Group did not comply with IAS 21 in the prior financial periods, as it elected to comply with Statutory Instrument 33 of 2019 ("SI 33/19"). Had the assessment required by IAS 21 occurred in the correct period from 1 October 2018, the adjustments that were recognised in the 2019 period would have been materially different. Therefore, the departure from the requirements of IAS 21 were pervasive in the prior period.

Furthermore, the Group applied exchange rates that did not meet the definition of spot exchange rates in accordance with IAS 21, as they were not available for immediate delivery during the comparative and current periods. The financial effects on the inflation adjusted interim condensed consolidated financial statements, of this departure on retained income in the prior period, was not determined. Our opinion on the current period's financial information is modified because of the possible effects of the matter in the comparability of the current period's financial information with that of the prior period.

#### Other Information

The directors are responsible for the other information. The other information comprises the Chairman's Statement, Directors' Statement of Responsibility and the historical cost financial information which we obtained prior to the date of this review conclusion. The other information does not include the inflation adjusted interim condensed consolidated financial statements and our review conclusion thereon. Our conclusion on the inflation adjusted interim condensed consolidated financial statements does not cover the other information and we do not express a conclusion or any form of assurance conclusion thereon.

In connection with our review of the inflation adjusted interim condensed consolidated and financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the inflation adjusted interim condensed consolidated financial statements or our knowledge obtained in the review, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this review conclusion, we conclude that there is a material misstatement of this other information, we are required to report that fact.

#### Adverse Conclusion

Due to the significance of the matters described in the Basis for Adverse Conclusion paragraph, we conclude that the accompanying interim inflation adjusted interim condensed financial information is not prepared, in all material respects, in accordance with International Accounting Standards on Interim Financial Reporting (IAS 34) and the requirements of the Companies and Other Businesses Act (24:31).

DELOITTE & TOUCHE REGISTERED AUDITOR

Debitte & Touche

PER: TAPIWA CHIZANA PARTNER REGISTERED AUDITOR

**PAAB PRACTICE CERTIFICATE NUMBER: 0444** 

**10 OCTOBER 2022**